

# MARIN MARKET WATCH

## Market Activity by Price Segment Single Family Homes

<b>10/01/24</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>12</b>	<b>278</b>	<b>112</b>	<b>108</b>	<b>510</b>
<b>Active</b>	6	175	79	94	354
<b>In Contract</b>	6 (50%)	103 (38%)	33 (29%)	14 (13%)	156 (31%)
<b>New this Week</b>	1	23	12	9	45
<b>New in Contract</b>	4	36	9	6	55

### Financial Indicators

<b>Dow Jones Average</b>	<b>42,329</b>
<b>Consumer Confidence Index</b>	<b>98.7</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6%</b>

<b>10/01/23</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>10</b>	<b>219</b>	<b>66</b>	<b>99</b>	<b>404</b>
<b>Active</b>	7	137	45	89	295
<b>In Contract</b>	3 (30%)	82 (37%)	21 (32%)	10 (10%)	110 (27%)
<b>New this Week</b>	0	35	5	17	57
<b>New in Contract</b>	0	42	6	6	54

### Financial Indicators

<b>Dow Jones Average</b>	<b>33,507</b>
<b>Consumer Confidence Index</b>	<b>103.0</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>7 %</b>

<b>10/01/22</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
<b>Total on Market</b>	<b>13</b>	<b>230</b>	<b>91</b>	<b>100</b>	<b>434</b>
<b>Active</b>	9	151	58	88	306
<b>In Contract</b>	4 (31%)	79 (34%)	33 (36%)	12 (12%)	128 (30%)
<b>New this Week</b>	1	35	13	10	59
<b>New in Contract</b>	2	29	17	5	53

### Financial Indicators

<b>Dow Jones Average</b>	<b>28,725</b>
<b>Consumer Confidence Index</b>	<b>108.0</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>5.625%</b>

**Notes:** By comparing the **first week** of **October** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed September up at an all time high of 42,329. The **Consumer Confidence Index** fell to 98.7, the sharpest decline in 3 years and **Mortgage interest rates** softened for a 30-year fixed product to 6%. October buyers will continue to be challenged by low inventory as we navigate the final quarter of 2024.

**Patricia Oxman**

Golden Gate Sotheby's  
415-461-4100

RealEstateInMarin.com  
DRE#01103895