

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

06/01/22	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	11	221	69	67	368
Active	5	89	37	48	179
In Contract	6 (55%)	132 (60%)	32 (46%)	19 (28%)	189 (51%)
New this Week	2	33	7	19	61
New in Contract	1	49	10	5	65

Financial Indicators

Dow Jones Average	32,990
Consumer Confidence Index	106.4
Interest Rate Jumbo 30 year fixed	4.625%

06/01/21	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	17	277	64	85	443
Active	8	100	38	56	202
In Contract	9 (53%)	177 (64%)	26 (41%)	29 (34%)	241 (54%)
New this Week	4	56	17	14	91
New in Contract	3	79	15	12	109

Financial Indicators

Dow Jones Average	34,585
Consumer Confidence Index	117.2
Interest Rate Jumbo 30 year fixed	3.00%

06/01/20	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	32	295	85	136	548
Active	19	181	62	111	373
In Contract	13 (41%)	114 (39%)	23 (27%)	25 (18%)	175 (32%)
New this Week	7	50	11	21	89
New in Contract	3	26	3	7	39

Financial Indicators

Dow Jones Average	25,705
Consumer Confidence Index	86.6
Interest Rate Jumbo 30 year fixed	3.25%

Notes: By comparing the **first week** of June for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Down Jones Industrial Average** ended the month of May down by 7% closing at 32,990. **The Consumer Confidence Index** also closed down slightly at 106.4 and **Mortgage interest rates** held at 4.625% for a 30-year fixed product. As we head into our summer market, buyers will re-calibrate their buying power with higher interest rates and continue to compete for limited inventory.

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