

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

10/01/26	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	19	252	72	104	447
Active	10	159	46	81	296
In Contract	9 (47%)	93 (37%)	26 (36%)	23 (22%)	151 (34%)
New this Week	0	33	15	11	59
New in Contract	5	40	11	12	68

Financial Indicators

Dow Jones Average	50,906
Consumer Confidence Index	81.9
Interest Rate Jumbo 30 year fixed	7.375%

10/01/25	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	20	334	98	109	561
Active	11	255	76	90	432
In Contract	9 (45%)	79 (24%)	22 (22%)	19 (17%)	129 (23%)
New this Week	3	37	4	5	49
New in Contract	4	33	6	7	50

Financial Indicators

Dow Jones Average	46,398
Consumer Confidence Index	94.2
Interest Rate Jumbo 30 year fixed	6.125%

10/01/24	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	12	278	112	108	510
Active	6	175	79	94	354
In Contract	6 (50%)	103 (38%)	33 (29%)	14 (13%)	156 (31%)
New this Week	1	23	12	9	45
New in Contract	4	36	9	6	55

Financial Indicators

Dow Jones Average	42,329
Consumer Confidence Index	98.7
Interest Rate Jumbo 30 year fixed	6%

Notes: By comparing the **first week of October** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed down in September to 50,906 with mixed trading. The **Consumer Confidence Index** closed down for a second month to 81.9 and **Mortgage interest rates** for a 30-year fixed rose sharply to 7.375%. The final quarter of 2026 will see an active but cautious buyer pool attempting to secure a home before year's end.

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