

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

09/01/20	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	33	302	76	123	535
Active	16	138	45	96	296
In Contract	17 (52%)	164 (54%)	31 (41%)	27 (22%)	239 (45%)
New this Week	8	48	12	11	79
New in Contract	2	17	2	2	23

Financial Indicators

Dow Jones Average	28,573
Consumer Confidence Index	84.8
Interest Rate Jumbo 30 year fixed	3.25%

09/01/19	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	52	313	95	123	583
Active	26	199	73	111	409
In Contract	26 (50%)	114 (36%)	22 (23%)	12 (10%)	174 (30%)
New this Week	9	31	7	8	55
New in Contract	2	17	3	1	23

Financial Indicators

Dow Jones Average	25,840
Consumer Confidence Index	135.1
Interest Rate Jumbo 30 year fixed	3.75%

09/01/18	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	44	297	67	98	506
Active	27	170	42	85	324
In Contract	17 (39%)	127 (43%)	25 (37%)	13 (13%)	182 (36%)
New this Week	7	38	8	6	59
New in Contract	5	22	5	2	34

Financial Indicators

Dow Jones Average	26,069
Consumer Confidence Index	133.4
Interest Rate Jumbo 30 year fixed	4.375%

Notes: By comparing the **first week of September for three years running**, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** wrapped up a strong August closing up at 28,573. **The Consumer Confidence Index** declined in August to 84.8 and Mortgage **interest rates** held steady at 3.25% for a 30 year fixed product. The number of homes on the market (535) is holding steady with a whopping 45% of home in contract.

Patricia Oxman

Golden Gate Sotheby's
415-461-4100

RealEstateInMarin.com
DRE#01103895