

# MARIN MARKET WATCH

## Market Activity by Price Segment Single Family Homes

<b>08/01/24</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>8</b>	<b>214</b>	<b>67</b>	<b>68</b>	<b>357</b>
<b>Active</b>	5	133	51	64	253
<b>In Contract</b>	3 (38%)	81 (38%)	16 (24%)	4 (6%)	104 (29%)
<b>New this Week</b>	0	18	7	0	25
<b>New in Contract</b>	2	28	1	1	32
<i>Financial Indicators</i>					
<b>Dow Jones Average</b>		<b>40,842</b>			
<b>Consumer Confidence Index</b>		<b>100.3</b>			
<b>Interest Rate Jumbo 30 year fixed</b>		<b>6.50%</b>			

<b>08/01/23</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>8</b>	<b>177</b>	<b>60</b>	<b>63</b>	<b>308</b>
<b>Active</b>	7	97	46	54	204
<b>In Contract</b>	1 (13%)	80 (45%)	14 (23%)	9 (14%)	104 (34%)
<b>New this Week</b>	0	24	5	4	33
<b>New in Contract</b>	0	23	6	2	31
<i>Financial Indicators</i>					
<b>Dow Jones Average</b>		<b>35,465</b>			
<b>Consumer Confidence Index</b>		<b>117.0</b>			
<b>Interest Rate Jumbo 30 year fixed</b>		<b>6.5%</b>			

<b>08/01/22</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
<b>Total on Market</b>	<b>5</b>	<b>236</b>	<b>74</b>	<b>81</b>	<b>396</b>
<b>Active</b>	2	129	49	63	243
<b>In Contract</b>	3 (60%)	107 (45%)	25 (34%)	18 (22%)	153 (39%)
<b>New this Week</b>	0	38	11	11	60
<b>New in Contract</b>	2	75	12	11	100
<i>Financial Indicators</i>					
<b>Dow Jones Average</b>		<b>32,845</b>			
<b>Consumer Confidence Index</b>		<b>95.7</b>			
<b>Interest Rate Jumbo 30 year fixed</b>		<b>4.875%</b>			

**Notes:** By comparing the **first week** of August for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed July up slightly at 40,842. The **Consumer Confidence Index** stayed steady at 100.3 and **Mortgage interest rates** softened for a 30-year fixed product to 6.50%. Sales continue steady through the summer months while buyers hope for more inventory in the Fall market.

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