

# MARIN MARKET WATCH

## Market Activity by Price Segment Single Family Homes

<b>04/01/25</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>9</b>	<b>222</b>	<b>58</b>	<b>99</b>	<b>388</b>
<b>Active</b>	5	139	47	77	268
<b>In Contract</b>	4 (44%)	83 (37%)	11 (19%)	22 (22%)	120 (31%)
<b>New this Week</b>	0	29	11	14	54
<b>New in Contract</b>	1	33	3	13	50

### Financial Indicators

<b>Dow Jones Average</b>	<b>42,001</b>
<b>Consumer Confidence Index</b>	<b>92.9</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6.50%</b>

<b>04/01/24</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>5</b>	<b>140</b>	<b>84</b>	<b>102</b>	<b>301</b>
<b>Active</b>	3	74	37	79	193
<b>In Contract</b>	2 (40%)	66 (47%)	17 (20%)	23 (23%)	108 (36%)
<b>New this Week</b>	0	30	8	13	51
<b>New in Contract</b>	2	34	12	9	57

### Financial Indicators

<b>Dow Jones Average</b>	<b>39,807</b>
<b>Consumer Confidence Index</b>	<b>104.7</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6.75%</b>

<b>04/01/23</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>10</b>	<b>137</b>	<b>47</b>	<b>68</b>	<b>262</b>
<b>Active</b>	6	70	30	51	157
<b>In Contract</b>	4 (40%)	67 (49%)	17 (36%)	17 (25%)	105 (40%)
<b>New this Week</b>	0	23	12	9	44
<b>New in Contract</b>	1	24	3	10	38

### Financial Indicators

<b>Dow Jones Average</b>	<b>33,274</b>
<b>Consumer Confidence Index</b>	<b>104.2</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>5.625%</b>

**Notes:** By comparing the **first week** of **April** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed a volatile March down at 42,001. The **Consumer Confidence Index** fell sharply for the fourth month in a row to 92.9 and **Mortgage interest rates** for a 30-year fixed product remained steady at 6.5%. The number of home on the market grew in March to a level equal to 2021 and 2022. Encouraging to buyers.

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