

# MARIN MARKET WATCH

## Market Activity by Price Segment Single Family Homes

<b>07/01/25</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>11</b>	<b>300</b>	<b>100</b>	<b>142</b>	<b>553</b>
<b>Active</b>	3	224	84	117	428
<b>In Contract</b>	8 (73%)	76 (25%)	16 (16%)	25 (18%)	125 (23%)
<b>New this Week</b>	0	20	4	3	27
<b>New in Contract</b>	4	28	4	10	46

### Financial Indicators

<b>Dow Jones Average</b>	<b>44,094</b>
<b>Consumer Confidence Index</b>	<b>93</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6.5%</b>

<b>07/01/24</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>9</b>	<b>239</b>	<b>95</b>	<b>93</b>	<b>436</b>
<b>Active</b>	3	151	60	73	287
<b>In Contract</b>	6 (67%)	88 (37%)	35 (37%)	20 (22%)	149 (34%)
<b>New this Week</b>	0	19	5	4	28
<b>New in Contract</b>	1	28	7	7	43

### Financial Indicators

<b>Dow Jones Average</b>	<b>39,183</b>
<b>Consumer Confidence Index</b>	<b>100.4</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6.75%</b>

<b>07/01/23</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>8</b>	<b>185</b>	<b>58</b>	<b>68</b>	<b>319</b>
<b>Active</b>	3	96	33	52	184
<b>In Contract</b>	5 (63%)	89 (48%)	25 (43%)	16 (23%)	135 (42%)
<b>New this Week</b>	1	11	3	0	15
<b>New in Contract</b>	2	36	6	2	46

### Financial Indicators

<b>Dow Jones Average</b>	<b>34,408</b>
<b>Consumer Confidence Index</b>	<b>109.7</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6.375%</b>

**Notes:** By comparing the **first week** of **July** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed up in June to 44,094. The **Consumer Confidence Index** declined sharply to 93 and **Mortgage interest rates** for a 30-year fixed product remained steady at 6.5%. June enjoyed an active month of sales as inventory continues to grow.

**Patricia Oxman**

Golden Gate Sotheby's  
415-461-4100

RealEstateInMarin.com  
DRE#01103895