

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

01/01/25	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	12	107	29	34	182
Active	9	64	22	32	127
In Contract	3 (25%)	43 (40%)	7 (24%)	2 (6%)	55 (30%)
New this Week	0	2	1	1	4
New in Contract	0	7	2	0	9

Financial Indicators

Dow Jones Average	42,544
Consumer Confidence Index	104.7
Interest Rate Jumbo 30 year fixed	6.675%

01/01/24	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	2	90	33	34	159
Active	2	48	26	26	102
In Contract	0 (0%)	42 (47%)	7 (21%)	8 (24%)	57 (36%)
New this Week	1	16	2	3	22
New in Contract	1	26	5	6	38

Financial Indicators

Dow Jones Average	37,689
Consumer Confidence Index	110.7
Interest Rate Jumbo 30 year fixed	6.75%

01/01/23	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	10	83	29	33	155
Active	5	59	18	29	111
In Contract	5 (50%)	24 (29%)	11 (38%)	4 (12%)	44 (28%)
New this Week	0	2	1	0	3
New in Contract	1	3	1	0	5

Financial Indicators

Dow Jones Average	33,147
Consumer Confidence Index	108.3
Interest Rate Jumbo 30 year fixed	5.875%

Notes: By comparing the **first week** of **January** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed the year up 14% at 42,544. The **Consumer Confidence Index** fell in December to 104.7 – the lowest level since September and **Mortgage interest rates** held up for a 30-year fixed product to 6.675%. New listings are being readied for the Spring market while qualified buyers await.

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