

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

04/01/24	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	5	140	84	102	301
Active	3	74	37	79	193
In Contract	2 (40%)	66 (47%)	17 (20%)	23 (23%)	108 (36%)
New this Week	0	30	8	13	51
New in Contract	2	34	12	9	57

Financial Indicators

Dow Jones Average	39,807
Consumer Confidence Index	104.7
Interest Rate Jumbo 30 year fixed	6.75%

04/01/23	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	10	137	47	68	262
Active	6	70	30	51	157
In Contract	4 (40%)	67 (49%)	17 (36%)	17 (25%)	105 (40%)
New this Week	0	23	12	9	44
New in Contract	1	24	3	10	38

Financial Indicators

Dow Jones Average	33,274
Consumer Confidence Index	104.2
Interest Rate Jumbo 30 year fixed	5.625%

04/01/22	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	14	130	63	62	269
Active	6	50	33	38	127
In Contract	8 (57%)	80(62%)	30 (48%)	24 (39)	124 (53%)
New this Week	2	22	14	18	56
New in Contract	2	31	12	11	56

Financial Indicators

Dow Jones Average	35,294
Consumer Confidence Index	107.2
Interest Rate Jumbo 30 year fixed	4.00%

Notes: By comparing the **first week** of April for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** had the highest 1st quarter performance in 5 years closing at 39,807. The **Consumer Confidence Index** remained virtually unchanged ending at 104.7 and **Mortgage interest rates** bounced around at 6.50% for a 30-year fixed product. As we kick off the second quarter of 2024, buyers are poised to act for homes they see properly priced.

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