

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

| 05/01/24 | 0 - \$800 | \$800 - 2M | \$2m-3m | \$3m+ | Total |
|------------------------|-----------|------------|-----------|------------|------------|
| Total on Market | 9 | 199 | 85 | 122 | 415 |
| Active | 7 | 12 | 66 | 89 | 274 |
| In Contract | 2 (22%) | 87 (44%) | 19 (22%) | 33 (27%) | 141 (34%) |
| New this Week | 0 | 37 | 19 | 17 | 73 |
| New in Contract | 1 | 37 | 5 | 15 | 58 |

Financial Indicators

| | |
|--|---------------|
| Dow Jones Average | 38,063 |
| Consumer Confidence Index | 97 |
| Interest Rate Jumbo 30 year fixed | 7.125% |

| 05/01/23 | 0 - \$800 | \$800 - 2M | \$2m-3m | \$3m+ | Total |
|------------------------|-----------|------------|-----------|-----------|------------|
| Total on Market | 7 | 159 | 72 | 87 | 325 |
| Active | 4 | 86 | 50 | 70 | 210 |
| In Contract | 3 (43%) | 73 (46%) | 22 (31%) | 17 (20%) | 115 (35%) |
| New this Week | 1 | 31 | 7 | 9 | 48 |
| New in Contract | 1 | 33 | 9 | 5 | 51 |

Financial Indicators

| | |
|--|---------------|
| Dow Jones Average | 34,098 |
| Consumer Confidence Index | 101.3 |
| Interest Rate Jumbo 30 year fixed | 5.825% |

| 05/01/22 | 0 - \$800 | \$800 - 2M | \$2m-3m | \$3m+ | Totals |
|------------------------|-----------|------------|-----------|-----------|------------|
| Total on Market | 9 | 182 | 68 | 69 | 328 |
| Active | 5 | 67 | 31 | 43 | 146 |
| In Contract | 4 (44%) | 115 (63%) | 37 (54%) | 26 (38%) | 182 (55%) |
| New this Week | 11 | 2 | 11 | 12 | 36 |
| New in Contract | 0 | 44 | 12 | 5 | 61 |

Financial Indicators

| | |
|--|---------------|
| Dow Jones Average | 33,916 |
| Consumer Confidence Index | 107.3 |
| Interest Rate Jumbo 30 year fixed | 4.625% |

Notes: By comparing the **first week** of May for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, after a 5 -month winning streak, reduced in April to 38,063. The **Consumer Confidence Index** deteriorated for the third month closing at 97 and **Mortgage interest rates** hit their highest number since last November at 7.125% for a 30-year fixed product. We're in the heart of our Spring market and buyers are willing to pounce for well-conditioned and properly priced homes.

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