

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

01/01/26	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	12	101	24	58	195
Active	3	63	12	40	118
In Contract	8 (67%)	34 (34%)	11 (46%)	14 (24%)	67 (34%)
New this Week	0	3	0	0	3
New in Contract	0	11	4	1	16

Financial Indicators

Dow Jones Average	48,063
Consumer Confidence Index	89.1
Interest Rate Jumbo 30 year fixed	6.25%

01/01/25	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	12	107	29	34	182
Active	9	64	22	32	127
In Contract	3 (25%)	43 (40%)	7 (24%)	2 (6%)	55 (30%)
New this Week	0	2	1	1	4
New in Contract	0	7	2	0	9

Financial Indicators

Dow Jones Average	42,544
Consumer Confidence Index	104.7
Interest Rate Jumbo 30 year fixed	6.675%

01/01/24	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	2	90	33	34	159
Active	2	48	26	26	102
In Contract	0 (0%)	42 (47%)	7 (21%)	8 (24%)	57 (36%)
New this Week	1	16	2	3	22
New in Contract	1	26	5	6	38

Financial Indicators

Dow Jones Average	37,689
Consumer Confidence Index	110.7
Interest Rate Jumbo 30 year fixed	6.75%

Notes: By comparing the **first week** of **January** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed up in slightly December to end the year at 48,063. The **Consumer Confidence Index** fell for the 5th month in a row to 89.1 and **Mortgage interest rates** for a 30-year fixed product adjusted downward to 6.25%. January is prep month as agents inspect, prep and stage homes to launch in mid-February and early March.

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