

# MARIN MARKET WATCH

## Market Activity by Price Segment Single Family Homes

<b>01/01/26</b>	<b>0 - \$800</b>	<b>\$800 - 2M</b>	<b>\$2m-3m</b>	<b>\$3m+</b>	<b>Total</b>
<b>Total on Market</b>	<b>12</b>	<b>101</b>	<b>24</b>	<b>58</b>	<b>195</b>
<b>Active</b>	<b>3</b>	<b>63</b>	<b>12</b>	<b>40</b>	<b>118</b>
<b>In Contract</b>	<b>8 (67%)</b>	<b>34 (34%)</b>	<b>11 (46%)</b>	<b>14 (24%)</b>	<b>67 (34%)</b>
<b>New this Week</b>	<b>0</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>3</b>
<b>New in Contract</b>	<b>0</b>	<b>11</b>	<b>4</b>	<b>1</b>	<b>16</b>

### Financial Indicators

Dow Jones Average	<b>48,063</b>
Consumer Confidence Index	<b>89.1</b>
Interest Rate Jumbo 30 year fixed	<b>6.25%</b>

<b>01/01/25</b>	<b>0 - \$800</b>	<b>\$800 - 2M</b>	<b>\$2m-3m</b>	<b>\$3m+</b>	<b>Total</b>
<b>Total on Market</b>	<b>12</b>	<b>107</b>	<b>29</b>	<b>34</b>	<b>182</b>
<b>Active</b>	<b>9</b>	<b>64</b>	<b>22</b>	<b>32</b>	<b>127</b>
<b>In Contract</b>	<b>3 (25%)</b>	<b>43 (40%)</b>	<b>7 (24%)</b>	<b>2 (6%)</b>	<b>55 (30%)</b>
<b>New this Week</b>	<b>0</b>	<b>2</b>	<b>1</b>	<b>1</b>	<b>4</b>
<b>New in Contract</b>	<b>0</b>	<b>7</b>	<b>2</b>	<b>0</b>	<b>9</b>

### Financial Indicators

Dow Jones Average	<b>42,544</b>
Consumer Confidence Index	<b>104.7</b>
Interest Rate Jumbo 30 year fixed	<b>6.675%</b>

<b>01/01/24</b>	<b>0 - \$800</b>	<b>\$800 - 2M</b>	<b>\$2m-3m</b>	<b>\$3m+</b>	<b>Total</b>
<b>Total on Market</b>	<b>2</b>	<b>90</b>	<b>33</b>	<b>34</b>	<b>159</b>
<b>Active</b>	<b>2</b>	<b>48</b>	<b>26</b>	<b>26</b>	<b>102</b>
<b>In Contract</b>	<b>0 (0%)</b>	<b>42 (47%)</b>	<b>7 (21%)</b>	<b>8 (24%)</b>	<b>57 (36%)</b>
<b>New this Week</b>	<b>1</b>	<b>16</b>	<b>2</b>	<b>3</b>	<b>22</b>
<b>New in Contract</b>	<b>1</b>	<b>26</b>	<b>5</b>	<b>6</b>	<b>38</b>

### Financial Indicators

Dow Jones Average	<b>37,689</b>
Consumer Confidence Index	<b>110.7</b>
Interest Rate Jumbo 30 year fixed	<b>6.75%</b>

**Notes:** By comparing the **first week of January** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed up in slightly December to end the year at 48,063. The **Consumer Confidence Index** fell for the 5<sup>th</sup> month in a row to 89.1 and **Mortgage interest rates** for a 30-year fixed product adjusted downward to 6.25%. January is prep month as agents inspect, prep and stage homes to launch in mid-February and early March.

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