

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

12/01/24	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	15	193	56	61	325
Active	8	120	36	47	211
In Contract	7 (47%)	73 (38%)	20 (36%)	14 (23%)	114 (35%)
New this Week	3	8	1	0	12
New in Contract	3	36	11	3	325

Financial Indicators

Dow Jones Average	44,910
Consumer Confidence Index	111.7
Interest Rate Jumbo 30 year fixed	6.675%

12/01/23	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	7	164	53	70	294
Active	5	96	40	55	196
In Contract	2 (29%)	68 (41%)	13 (25%)	15 (21%)	98 (33%)
New this Week	1	16	2	3	22
New in Contract	1	26	5	6	38

Financial Indicators

Dow Jones Average	35,878
Consumer Confidence Index	102.0
Interest Rate Jumbo 30 year fixed	7.375%

12/01/22	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	16	165	47	54	282
Active	9	104	31	43	187
In Contract	7 (44%)	61 (37%)	16 (34%)	11 (20%)	95 (34%)
New this Week	2	8	0	0	10
New in Contract	2	23	6	3	34

Financial Indicators

Dow Jones Average	34,589
Consumer Confidence Index	100.2
Interest Rate Jumbo 30 year fixed	5.875%

Notes: By comparing the first week of December for three years running, you can see the progressive shifts in market performance. Under the heading: Financial Indicators, the Dow Jones Industrial Average, closed November at a record high of 44,910. The Consumer Confidence Index closed November up at 111.7 - the highest level since July 2023 and Mortgage interest rates held up for a 30-year fixed product to 6.675%. With one month left in 2024, sellers and buyers will be negotiating to make closes happen by the year's end.

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