

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

02/01/21	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	17	151	25	56	249
Active	5	63	15	43	126
In Contract	12 (71%)	88 (58%)	10 (40%)	13 (23%)	123 (49%)
New this Week	1	33	3	5	42
New in Contract	4	34	4	6	48

Financial Indicators

Dow Jones Average	30,779
Consumer Confidence Index	89.3
Interest Rate Jumbo 30 year fixed	2.875

02/01/20	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	20	134	30	59	243
Active	11	86	22	55	174
In Contract	9 (45%)	48 (36%)	8 (27%)	4 (7%)	69 (28%)
New this Week	3	27	6	5	41
New in Contract	0	7	2	3	12

Financial Indicators

Dow Jones Average	28,415
Consumer Confidence Index	131.6
Interest Rate Jumbo 30 year fixed	3.5%

02/01/19	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	37	201	37	56	331
Active	22	123	23	49	217
In Contract	15 (41%)	78 (39%)	14 (38%)	7 (13%)	114 (34%)
New this Week	2	26	4	4	36
New in Contract	4	15	1	0	20

Financial Indicators

Dow Jones Average	24,968
Consumer Confidence Index	120.2
Interest Rate Jumbo 30 year fixed	4.25%

Notes: By comparing the **first week** of January for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** closed up in January at 30,779 after a volatile start to the new year. The **Consumer Confidence Index** rose in January to 89.3 and **Mortgage interest rates** remained steady at 2.875% for a 30 year fixed product. The number of homes on the market is up slightly from last year at 249 single family homes with 49% of those homes in contract – demand over stripping supply – especially in the price segment below \$2,000,000.

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