

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

12/01/25	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	15	201	49	79	342
Active	10	136	35	61	242
In Contract	5 (33%)	65 (32%)	14 (29%)	18 (23%)	102 (30%)
New this Week	0	5	2	0	7
New in Contract⁴	0	20	4	4	28

Financial Indicators

Dow Jones Average	47,289
Consumer Confidence Index	88.7
Interest Rate Jumbo 30 year fixed	6.375%

12/01/24	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	15	193	56	61	325
Active	8	120	36	47	211
In Contract	7 (47%)	73 (38%)	20 (36%)	14 (23%)	114 (35%)
New this Week	3	8	1	0	12
New in Contract	3	36	11	3	325

Financial Indicators

Dow Jones Average	44,910
Consumer Confidence Index	111.7
Interest Rate Jumbo 30 year fixed	6.675%

12/01/23	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	7	164	53	70	294
Active	5	96	40	55	196
In Contract	2 (29%)	68 (41%)	13 (25%)	15 (21%)	98 (33%)
New this Week	1	16	2	3	22
New in Contract	1	26	5	6	38

Financial Indicators

Dow Jones Average	35,878
Consumer Confidence Index	102.0
Interest Rate Jumbo 30 year fixed	7.375%

Notes: By comparing the **first week** of **December** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed down in slightly November to 47,284. The **Consumer Confidence Index** also inched down a point to 88.7 and **Mortgage interest rates** for a 30-year fixed product adjusted to 6.375%. December is the heart of our holiday distractions but Marin's sales results remain stable for 2025.

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