

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

02/01/23	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	11	102	30	42	185
Active	7	54	20	36	117
In Contract	4 (36%)	48 (47%)	10 (33%)	6 (14%)	68 (37%)
New this Week	3	15	3	8	29
New in Contract	3	21	6	2	32

Financial Indicators

Dow Jones Average	34,073
Consumer Confidence Index	107.1
Interest Rate Jumbo 30 year fixed	5.875%

02/01/22	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	9	91	24	34	158
Active	3	35	14	23	75
In Contract	6 (67%)	56 (62%)	10 (42%)	11 (32%)	83 (53%)
New this Week	2	20	3	4	29
New in Contract	2	23	5	6	36

Financial Indicators

Dow Jones Average	34,933
Consumer Confidence Index	113.8
Interest Rate Jumbo 30 year fixed	3.25%

02/02/21	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	17	151	25	56	249
Active	5	63	15	43	126
In Contract	12 (71%)	88 (58%)	10 (40%)	13 (23%)	123 (49%)
New this Week	1	33	3	5	42
New in Contract	4	34	4	6	48

Financial Indicators

Dow Jones Average	30,779
Consumer Confidence Index	89.3
Interest Rate Jumbo 30 year fixed	2.875

Notes: By comparing the **first week** of February for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** flat at 34,073. **The Consumer Confidence Index** decreased in January to 107.1 and **Mortgage interest rates** held steady at 5.875% for a 30-year fixed product. As we move into 2023, buyers have made adjustments to the higher interest rates and are anxiously waiting for an increase in inventory.

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