

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

10/01/25	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	20	334	98	109	561
Active	11	255	76	90	432
In Contract	9 (45%)	79 (24%)	22 (22%)	19 (17%)	129 (23%)
New this Week	3	37	4	5	49
New in Contract	4	33	6	7	50
Financial Indicators					
Dow Jones Average		46,398			
Consumer Confidence Index		94.2			
Interest Rate Jumbo 30 year fixed		6.125%			

10/01/24	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	12	278	112	108	510
Active	6	175	79	94	354
In Contract	6 (50%)	103 (38%)	33 (29%)	14 (13%)	156 (31%)
New this Week	1	23	12	9	45
New in Contract	4	36	9	6	55
Financial Indicators					
Dow Jones Average		42,329			
Consumer Confidence Index		98.7			
Interest Rate Jumbo 30 year fixed		6%			

10/01/23	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	10	219	66	99	404
Active	7	137	45	89	295
In Contract	3 (30%)	82 (37%)	21 (32%)	10 (10%)	110 (27%)
New this Week	0	35	5	17	57
New in Contract	0	42	6	6	54
Financial Indicators					
Dow Jones Average		33,507			
Consumer Confidence Index		103.0			
Interest Rate Jumbo 30 year fixed		7 %			

Notes: By comparing the **first week** of **October** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed up in slightly September to 46,398. The **Consumer Confidence Index** declined in September to 94.2 due to a weakening job market and **Mortgage interest rates** for a 30-year fixed product improved slightly to 6.125%. October ushers in our final quarter of 2025 with more homes on the market for buyers to choose from and the median sale price holding steady.

Patricia Oxman

Golden Gate Sotheby's
415-461-4100

RealEstateInMarin.com
DRE#01103895