

# MARIN MARKET WATCH

## Market Activity by Price Segment Single Family Homes

<b>05/01/21</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
<b>Total on Market</b>	<b>17</b>	<b>257</b>	<b>55</b>	<b>72</b>	<b>401</b>
<b>Active</b>	5	88	24	51	168
<b>In Contract</b>	12 (71%)	169 (66%)	31 (56%)	21 (29%)	233 (58%)
<b>New this Week</b>	2	53	11	10	76
<b>New in Contract</b>	5	75	17	9	401

### Financial Indicators

<b>Dow Jones Average</b>	<b>33,870</b>
<b>Consumer Confidence Index</b>	<b>121.7</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>3.125%</b>

<b>05/01/20</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
<b>Total on Market</b>	<b>28</b>	<b>184</b>	<b>52</b>	<b>66</b>	<b>304</b>
<b>Active</b>	17	112	44	63	236
<b>In Contract</b>	12 (43%)	72 (39%)	8 (15%)	6 (9%)	98 (30%)
<b>New this Week</b>	1	26	10	6	43
<b>New in Contract</b>	4	16	3	0	23

### Financial Indicators

<b>Dow Jones Average</b>	<b>24,346</b>
<b>Consumer Confidence Index</b>	<b>86.9</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>3.500%</b>

<b>05/01/19</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
<b>Total on Market</b>	<b>43</b>	<b>371</b>	<b>105</b>	<b>119</b>	<b>638</b>
<b>Active</b>	22	236	78	102	438
<b>In Contract</b>	21 (49%)	135 (36%)	27 (26%)	17 (14%)	200 (31%)
<b>New this Week</b>	5	63	13	11	92
<b>New in Contract</b>	3	22	7	4	36

### Financial Indicators

<b>Dow Jones Average</b>	<b>26,565</b>
<b>Consumer Confidence Index</b>	<b>129.2</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>3.875%</b>

**Notes:** By comparing the **first week** of May for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** out the month even at 33,870. The **Consumer Confidence Index** hit a 14 month high at 121.7 and **Mortgage interest rates** remained stable at 3.125% for a 30 year fixed product. The number of homes on the market is up from last year when we were sheltering in place. Demand has pushed the in contract percentage to a whopping 58% with demand outstripping supply.

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