

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

11/01/20	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	32	339	90	134	595
Active	12	155	53	101	321
In Contract	30 (94%)	184 (54%)	37 (41)	33 (25%)	284 (48%)
New this Week	2	37	6	9	54
New in Contract	2	23	3	3	31

Financial Indicators

Dow Jones Average	27,449
Consumer Confidence Index	100.9
Interest Rate Jumbo 30 year fixed	2.75%

11/01/19	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	59	294	81	111	545
Active	29	185	50	98	362
In Contract	30 (51%)	109 (37%)	31 (38%)	13 (12%)	183 (34%)
New this Week	6	17	2	0	25
New in Contract	5	9	5	1	20

Financial Indicators

Dow Jones Average	27,106
Consumer Confidence Index	125.9
Interest Rate Jumbo 30 year fixed	3.50%

11/01/18	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	40	356	94	99	589
Active	24	242	66	88	420
In Contract	16 (40%)	114 (32%)	28 (30%)	11 (11%)	169 (29%)
New this Week	4	25	8	3	40
New in Contract	2	17	2	2	23

Financial Indicators

Dow Jones Average	24,641
Consumer Confidence Index	137.6
Interest Rate Jumbo 30 year fixed	4.625%

Notes: By comparing the **first week of** November for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** closed down at 27,449 with the biggest monthly drop since March. The **Consumer Confidence Index** bounced up in October to 100.9 and **Mortgage interest rates** remained steady at 2.75% for a 30 year fixed product. The number of homes on the market is in line with last year at 595 single family homes with 48% of those homes in contract – demand over stripping supply – especially in the \$1 - \$2,000,000 price segment.

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