

# MARIN MARKET WATCH

## Market Activity by Price Segment Single Family Homes

<b>04/01/21</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
<b>Total on Market</b>	<b>16</b>	<b>196</b>	<b>34</b>	<b>70</b>	<b>316</b>
<b>Active</b>	5	73	14	41	133
<b>In Contract</b>	11 (69%)	123 (63%)	20 (59%)	29 (41%)	183 (58%)
<b>New this Week</b>	0	40	6	12	58
<b>New in Contract</b>	2	58	9	14	83

### Financial Indicators

<b>Dow Jones Average</b>	<b>32,981</b>
<b>Consumer Confidence Index</b>	<b>109.7</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>3.125%</b>

<b>04/01/20</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
<b>Total on Market</b>	<b>24</b>	<b>137</b>	<b>45</b>	<b>61</b>	<b>267</b>
<b>Active</b>	15	71	31	56	173
<b>In Contract</b>	9 (38%)	68 (48%)	13 (29%)	4 (7%)	94 (35%)
<b>New this Week</b>	3	2	3	2	10
<b>New in Contract</b>	0	3	0	3	6

### Financial Indicators

<b>Dow Jones Average</b>	<b>21,917</b>
<b>Consumer Confidence Index</b>	<b>120.0</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>3.500%</b>

<b>04/02/19</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
<b>Total on Market</b>	<b>50</b>	<b>281</b>	<b>85</b>	<b>103</b>	<b>519</b>
<b>Active</b>	26	172	61	87	346
<b>In Contract</b>	24 (48%)	109 (39%)	24 (28%)	16 (16%)	173 (33%)
<b>New this Week</b>	6	49	10	13	78
<b>New in Contract</b>	4	20	3	1	28

### Financial Indicators

<b>Dow Jones Average</b>	<b>26,15</b>
<b>Consumer Confidence Index</b>	<b>124.1</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>3.875%</b>

**Notes:** By comparing the **first week** of April for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** closed up setting a new record at 32,981. The **Consumer Confidence Index** hit a one year high at 109.2 and **Mortgage interest rates** increased to 3.125% for a 30 year fixed product. The number of homes on the market is up slightly from last year when we were sheltering in place. Demand has pushed the in contract percentage to a whopping 57% with demand outstripping supply.

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