MARIN MARKET WATCH

Market Activity by Price Segment

Single Family Homes

11/01/26	0 - $800	$800 – 2M	$2m-3m	$3m+	Total
Total on Market	**22**	**203**	**69**	**89**	**383**
Active	12	137	47	69	265
In Contract	10 (45%)	66 (33%)	22 (32%)	20 (22%)	118 (31%)
New this Week	2	27	12	11	52
New in Contract	6	43	14	11	74

Financial Indicators

Dow Jones Average	**51,770**
Consumer Confidence Index	**91.7**
Interest Rate Jumbo 30 year fixed	**7.375%**

11/01/25	0 - $800	$800 – 2M	$2m-3m	$3m+	Total
Total on Market	**18**	**296**	**73**	**96**	**483**
Active	11	200	55	77	343
In Contract	7 (39%)	96 (32%)	18 (25%)	19 (20%)	140 (29%)
New this Week	0	21	6	5	32
New in Contract4	2	37	8	8	55

Financial Indicators

Dow Jones Average	**47,562**
Consumer Confidence Index	**94.6**
Interest Rate Jumbo 30 year fixed	**6.125%**

11/01/24	0 - $800	$800 – 2M	$2m-3m	$3m+	Total
Total on Market	**13**	**252**	**81**	**95**	**441**
Active	5	171	65	79	320
In Contract	8 (62%)	81 (32%)	16 (20%)	16 (17%)	121 (27%)
New this Week	2	17	9	3	31
New in Contract	2	35	8	6	51

Financial Indicators

Dow Jones Average	**41,763**
Consumer Confidence Index	**108.7**
Interest Rate Jumbo 30 year fixed	**6.675%**

Notes: By comparing the **first week** of **November** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average,** closed up in October closing at 51,770. The **Consumer Confidence Index** rose higher than expected at 91.7 and **Mortgage interest rates** for a 30-year fixed held steady at 7.375%. With two months remaining in our selling season, buyers will be looking for less competition and motivated sellers to finish out 2026.

Patricia Oxman

Golden Gate Sotheby's

415-309-1900

RealEstateInMarin.com

DRE#01103895