Marin Market Watch

Market Activity by Price Segment

Single Family Homes

09/01/26	0 - $800	$800 – 2M	$2m-3m	$3m+	Total
Total on Market	**19**	**226**	**64**	**83**	**392**
Active	13	161	48	68	290
In Contract	6 (32%)	65 (29%)	16 (25%)	15 (18%)	102 (26%)
New this Week	0	32	12	10	54
New in Contract	2	30	6	6	44

Financial Indicators

Dow Jones Average	**53,185**
Consumer Confidence Index	**89.4**
Interest Rate Jumbo 30 year fixed	**6.75%**

09/01/25	0 - $800	$800 – 2M	$2m-3m	$3m+	Total
Total on Market	**17**	**254**	**84**	**107**	**462**
Active	7	176	70	88	341
In Contract	10 (59%)	78 (31%)	14 (17%)	19 (18%)	121 (26%)
New this Week	0	13	8	2	23
New in Contract	3	24	7	8	42

Financial Indicators

Dow Jones Average	**45,545**
Consumer Confidence Index	**97.4**
Interest Rate Jumbo 30 year fixed	**6.5%**

09/01/24	0 - $800	$800 – 2M	$2m-3m	$3m+	Total
Total on Market	**9**	**228**	**75**	**85**	**397**
Active	2	152	54	72	280
In Contract	7 (78%)	76 (33%)	21 (28%)	13 (15%)	117 (29%)
New this Week	0	36	12	12	60
New in Contract	3	25	4	9	41

Financial Indicators

Dow Jones Average	**41,155**
Consumer Confidence Index	**103.3**
Interest Rate Jumbo 30 year fixed	**6.25%**

Notes: By comparing the **first week** of **September** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average,** closed up in August to 53,185 after a month of record highs. The **Consumer Confidence Index** closed down at 89.4 and **Mortgage interest rates** for a 30-year fixed adjusted slightly up to 6.75%. Labor Day kicks off our Fall selling season with sales up, inventory tightening and home values continuing to rise.

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