

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

10/01/20	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	41	329	85	130	585
Active	12	153	52	111	328
In Contract	29 (71%)	176 (53%)	33 (39%)	19 (15%)	257 (44%)
New this Week	3	49	12	14	78
New in Contract	2	22	2	1	27

Financial Indicators

Dow Jones Average	27,374
Consumer Confidence Index	101.8
Interest Rate Jumbo 30 year fixed	3.00%

10/01/19	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	58	358	108	145	669
Active	33	224	78	129	464
In Contract	25 (43%)	134 (37%)	30 (28%)	16 (11%)	205 (31%)
New this Week	5	29	8	8	50
New in Contract	3	23	4	2	32

Financial Indicators

Dow Jones Average	26,974
Consumer Confidence Index	126.3
Interest Rate Jumbo 30 year fixed	3.50%

10/01/18	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	40	347	102	105	594
Active	20	232	75	94	421
In Contract	20 (50%)	115 (33%)	27 (26%)	11 (10%)	173 (29%)
New this Week	3	37	8	6	54
New in Contract	4	20	3	1	28

Financial Indicators

Dow Jones Average	26,651
Consumer Confidence Index	138.4
Interest Rate Jumbo 30 year fixed	4.625%

Notes: By comparing the **first week of October for three years running**, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** closed down at 27,452. **The Consumer Confidence Index**, rebounded sharply to 101.8 and Mortgage **interest rates** declined to 3% for a 30 year fixed product. The number of homes on the market is down from last year at 568 single family homes with 43% of those homes in contract.

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