

# MARIN MARKET WATCH

## Market Activity by Price Segment Single Family Homes

<b>03/01/24</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	7	95	38	62	202
<b>Active</b>	4	57	25	50	136
<b>In Contract</b>	3 (43%)	38 (40%)	13 (34%)	12 (19%)	66 (33%)
<b>New this Week</b>	0	24	9	11	44
<b>New in Contract</b>	0	20	3	7	30

### Financial Indicators

<b>Dow Jones Average</b>	38,949
<b>Consumer Confidence Index</b>	106.7
<b>Interest Rate Jumbo 30 year fixed</b>	6.50%

<b>03/01/23</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	9	106	37	49	201
<b>Active</b>	4	50	24	39	117
<b>In Contract</b>	5 (56%)	56 (53%)	13 (35%)	10 (20%)	84 (42%)
<b>New this Week</b>	1	12	9	2	24
<b>New in Contract</b>	1	24	4	2	31

### Financial Indicators

<b>Dow Jones Average</b>	32,654
<b>Consumer Confidence Index</b>	102.9
<b>Interest Rate Jumbo 30 year fixed</b>	5.875%

<b>03/01/22</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
<b>Total on Market</b>	9	120	43	34	206
<b>Active</b>	3	34	24	22	83
<b>In Contract</b>	6 (67%)	86 (72%)	19 (44%)	12 (44%)	123 (60%)
<b>New this Week</b>	1	21	11	4	37
<b>New in Contract</b>	2	27	4	5	38

### Financial Indicators

<b>Dow Jones Average</b>	33,452
<b>Consumer Confidence Index</b>	110.5
<b>Interest Rate Jumbo 30 year fixed</b>	3.75%

**Notes:** By comparing the **first week** of March for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** ended the month of February up at 38,949. The **Consumer Confidence Index** retreated in February after three straight monthly increases ending at 106.7 and **Mortgage interest rates** bounced around at 6.50% for a 30-year fixed product. As we work our way through the first quarter of 2024, buyers hope for an increase in inventory while adjusting to rates.

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