

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

07/01/24	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	9	239	95	93	436
Active	3	151	60	73	287
In Contract	6 (67%)	88 (37%)	35 (37%)	20 (22%)	149 (34%)
New this Week	0	19	5	4	28
New in Contract	1	28	7	7	43

Financial Indicators

Dow Jones Average	39,183
Consumer Confidence Index	100.4
Interest Rate Jumbo 30 year fixed	6.75%

07/01/23	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	8	185	58	68	319
Active	3	96	33	52	184
In Contract	5 (63%)	89 (48%)	25 (43%)	16 (23%)	135 (42%)
New this Week	1	11	3	0	15
New in Contract	2	36	6	2	46

Financial Indicators

Dow Jones Average	34,408
Consumer Confidence Index	109.7
Interest Rate Jumbo 30 year fixed	6.375%

07/01/22	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	7	242	88	76	413
Active	5	146	55	56	262
In Contract	2 (29%)	96 (40%)	33 (38%)	20 (26%)	151 (37%)
New this Week	0	22	13	6	41
New in Contract	1	28	9	7	45

Financial Indicators

Dow Jones Average	30,899
Consumer Confidence Index	98.7
Interest Rate Jumbo 30 year fixed	4.875%

Notes: By comparing the **first week** of July for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, continued positive and closed up at 39,183. The **Consumer Confidence Index** dipped slightly in June from 101.3 to 100.4 and **Mortgage interest rates** softened for a 30-year fixed product to 6.75%. Available homes on the market are holding steady and qualified buyers are willing to pounce for well-conditioned and properly priced homes.

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