

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

05/01/23	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	8	156	71	88	323
Active	4	80	47	70	201
In Contract	4 (50%)	76 (49%)	24 (34%)	18 (20%)	122 (38%)
New this Week	0	27	18	14	59
New in Contract	0	32	10	6	48

Financial Indicators

Dow Jones Average	34,098
Consumer Confidence Index	101.3
Interest Rate Jumbo 30 year fixed	5.825%

05/01/22	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	9	183	68	69	329
Active	4	69	32	40	145
In Contract	5 (56%)	114 (62%)	36 (53%)	29 (42%)	184 (56%)
New this Week	3	51	17	17	88
New in Contract	3	66	17	19	105

Financial Indicators

Dow Jones Average	33,916
Consumer Confidence Index	107.3
Interest Rate Jumbo 30 year fixed	4.625%

05/01/21	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	17	253	56	73	399
Active	7	87	23	50	167
In Contract	10 (59%)	166 (66%)	33 (59%)	23 (32%)	232 (58%)
New this Week	2	43	7	13	65
New in Contract	1	58	9	7	75

Financial Indicators

Dow Jones Average	33,870
Consumer Confidence Index	121.7
Interest Rate Jumbo 30 year fixed	3.125%

Notes: By comparing the **first week** of May for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** rose slightly in April to 34,098. **The Consumer Confidence Index** decreased to 101.5 and **Mortgage interest rates** bumped around and settled up at 5.825% for a 30-year fixed product. As we get into the heart of our Spring market, buyers will continue to find themselves competing for limited inventory and adjusting to the rates required to purchase.

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