

# MARIN MARKET WATCH

## Market Activity by Price Segment Single Family Homes

<b>11/01/21</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
<b>Total on Market</b>	<b>12</b>	<b>227</b>	<b>53</b>	<b>76</b>	<b>368</b>
<b>Active</b>	7	94	26	58	185
<b>In Contract</b>	5 (42%)	133 (59%)	27 (51%)	18 (24%)	183 (50%)
<b>New this Week</b>	3	44	6	3	56
<b>New in Contract</b>	3	58	12	9	82

### Financial Indicators

<b>Dow Jones Average</b>	<b>35,819</b>
<b>Consumer Confidence Index</b>	<b>113.8</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>3.125%</b>

<b>11/01/20</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
<b>Total on Market</b>	<b>42</b>	<b>340</b>	<b>94</b>	<b>137</b>	<b>613</b>
<b>Active</b>	14	162	55	101	332
<b>In Contract</b>	28 (67%)	178 (52%)	39 (41%)	36 (26%)	281 (46%)
<b>New this Week</b>	4	66	17	6	93
<b>New in Contract</b>	4	38	3	8	53

### Financial Indicators

<b>Dow Jones Average</b>	<b>26,273</b>
<b>Consumer Confidence Index</b>	<b>100.9</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>2.75%</b>

<b>11/01/19</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
<b>Total on Market</b>	<b>59</b>	<b>294</b>	<b>81</b>	<b>111</b>	<b>545</b>
<b>Active</b>	29	185	50	98	362
<b>In Contract</b>	30 (51%)	109 (37%)	31 (38%)	13 (12%)	183 (34%)
<b>New this Week</b>	6	17	2	0	25
<b>New in Contract</b>	5	9	5	1	20

### Financial Indicators

<b>Dow Jones Average</b>	<b>27,106</b>
<b>Consumer Confidence Index</b>	<b>125.9</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>3.50%</b>

**Notes:** By comparing the **first week** of November for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** hit a record high closing at 35,819.. The **Consumer Confidence Index** rose to 113.8 following third straight months of decline and **Mortgage interest rates** held for the second month at 3.125% for a 30-year fixed product. As we enter our holiday market, the high percentage of homes in contract in all price categories is a result of consistently high demand and suppressed inventory – the repeating story of 2021.

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