

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

11/01/22	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	11	231	81	95	418
Active	8	156	52	83	299
In Contract	3 (27%)	75 (32%)	29 (36%)	12 (13%)	119 (28%)
New this Week	2	21	8	1	32
New in Contract	2	16	12	1	31

Financial Indicators

Dow Jones Average	32,723
Consumer Confidence Index	102.5
Interest Rate Jumbo 30 year fixed	5.875%

11/01/21	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	11	224	50	72	357
Active	6	90	25	55	176
In Contract	5 (45%)	134 (60%)	25 (50)	17 (24%)	181 (51%)
New this Week	2	30	4	4	40
New in Contract	2	41	11	7	61

Financial Indicators

Dow Jones Average	35,819
Consumer Confidence Index	113.8
Interest Rate Jumbo 30 year fixed	3.125%

11/01/20	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	42	340	94	137	613
Active	14	162	55	101	332
In Contract	28 (67%)	178 (52%)	39 (41%)	36 (26%)	281 (46%)
New this Week	4	66	17	6	93
New in Contract	4	38	3	8	53

Financial Indicators

Dow Jones Average	26,273
Consumer Confidence Index	100.9
Interest Rate Jumbo 30 year fixed	2.75%

Notes: By comparing the **first week** of November for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** had its best month since 1976 closing at 32,754. **The Consumer Confidence Index** declined in October closing at 102.5 and **Mortgage interest rates** continued to climb at 5.875% for a 30-year fixed product. As we work our way through our Fall market, buyers have monthly affordability on their minds while sellers adjust to a more skeptical market and do what is necessary to attract cautious buyers.

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