

# MARIN MARKET WATCH

## Market Activity by Price Segment Single Family Homes

<b>09/01/24</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>10</b>	<b>222</b>	<b>65</b>	<b>75</b>	<b>372</b>
<b>Active</b>	5	151	47	64	267
<b>In Contract</b>	5 (50%)	71 (32%)	18 (28%)	11 (15%)	105 (28%)
<b>New this Week</b>	2	28	6	9	45
<b>New in Contract</b>	1	33	10	8	52

### Financial Indicators

<b>Dow Jones Average</b>	<b>41,155</b>
<b>Consumer Confidence Index</b>	<b>103.3</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6.25%</b>

<b>09/01/23</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>14</b>	<b>159</b>	<b>68</b>	<b>72</b>	<b>313</b>
<b>Active</b>	8	99	51	62	220
<b>In Contract</b>	6 (43%)	60 (38%)	17 (25%)	10 (14%)	93 (30%)
<b>New this Week</b>	4	44	16	13	77
<b>New in Contract</b>	3	27	7	3	40

### Financial Indicators

<b>Dow Jones Average</b>	<b>34,721</b>
<b>Consumer Confidence Index</b>	<b>106.1</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6.625%</b>

<b>09/01/22</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
<b>Total on Market</b>	<b>9</b>	<b>187</b>	<b>79</b>	<b>81</b>	<b>356</b>
<b>Active</b>	7	102	49	66	224
<b>In Contract</b>	2 (22%)	86 (46%)	30 (38%)	15 (19%)	133 (37%)
<b>New this Week</b>	2	19	7	6	34
<b>New in Contract</b>	0	36	18	5	59

### Financial Indicators

<b>Dow Jones Average</b>	<b>31,791</b>
<b>Consumer Confidence Index</b>	<b>103.2</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>4.75%</b>

**Notes:** By comparing the **first week** of September for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed August up slightly at 41,155. The **Consumer Confidence Index** rose to the highest in 6 months at 103.1 and **Mortgage interest rates** softened for a 30-year fixed product to 6.25%. September kicks off our Fall market with ready buyers competing for the pick of the litter in a limited inventory market.

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