

# MARIN MARKET WATCH

## Market Activity by Price Segment Single Family Homes

<b>02/01/25</b>	<b>0 - \$800</b>	<b>\$800 - 2M</b>	<b>\$2m-3m</b>	<b>\$3m+</b>	<b>Total</b>
<b>Total on Market</b>	<b>13</b>	<b>123</b>	<b>30</b>	<b>39</b>	<b>205</b>
<b>Active</b>	6	80	23	33	142
<b>In Contract</b>	7 (54%)	43 (35%)	7 (23%)	6 (15%)	63 (31%)
<b>New this Week</b>	1	20	3	2	26
<b>New in Contract</b>	1	19	2	2	24

### *Financial Indicators*

<b>Dow Jones Average</b>	<b>44,544</b>
<b>Consumer Confidence Index</b>	<b>104.1</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6.75%</b>

<b>02/01/24</b>	<b>0 - \$800</b>	<b>\$800 - 2M</b>	<b>\$2m-3m</b>	<b>\$3m+</b>	<b>Total</b>
<b>Total on Market</b>	<b>6</b>	<b>90</b>	<b>31</b>	<b>37</b>	<b>164</b>
<b>Active</b>	4	46	25	30	105
<b>In Contract</b>	2 (33%)	44 (49%)	6 (19%)	7 (19%)	59 (36%)
<b>New this Week</b>	2	11	2	5	20
<b>New in Contract</b>	1	20	2	3	29

### *Financial Indicators*

<b>Dow Jones Average</b>	<b>38,462</b>
<b>Consumer Confidence Index</b>	<b>114.8</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6.5%</b>

<b>02/01/23</b>	<b>0 - \$800</b>	<b>\$800 - 2M</b>	<b>\$2m-3m</b>	<b>\$3m+</b>	<b>Total</b>
<b>Total on Market</b>	<b>11</b>	<b>102</b>	<b>30</b>	<b>42</b>	<b>185</b>
<b>Active</b>	7	54	20	36	117
<b>In Contract</b>	4 (36%)	48 (47%)	10 (33%)	6 (14%)	68 (37%)
<b>New this Week</b>	3	15	3	8	29
<b>New in Contract</b>	3	21	6	2	32

### *Financial Indicators*

<b>Dow Jones Average</b>	<b>34,054</b>
<b>Consumer Confidence Index</b>	<b>107.1</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>5.875%</b>

**Notes:** By comparing the **first week of February** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed January up slightly at 44,544. The **Consumer Confidence Index** fell for the second month to 104.1 and **Mortgage interest rates** held up for a 30-year fixed product to 6.75%. Buyers should see an increase in homes on the market as February inventory grows.

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