

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

11/01/24	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	11	267	82	102	462
Active	5	189	63	86	343
In Contract	6 (55%)	78 (29%)	19 (23%)	16 (16%)	119 (26%)
New this Week	2	26	2	7	37
New in Contract	4	34	7	5	462
Financial Indicators					
Dow Jones Average		41,763			
Consumer Confidence Index		108.7			
Interest Rate Jumbo 30 year fixed		6.675%			

11/01/23	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	10	207	61	107	385
Active	6	140	47	89	282
In Contract	4 (40%)	67 (32%)	14 (23%)	18 (17%)	103 (27%)
New this Week	1	16	3	5	25
New in Contract	0	16	2	5	24
Financial Indicators					
Dow Jones Average		32,965			
Consumer Confidence Index		102.6			
Interest Rate Jumbo 30 year fixed		7.375%			

11/01/22	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	11	231	81	95	418
Active	8	156	52	83	299
In Contract	3 (27%)	75 (32%)	29 (36%)	12 (13%)	119 (28%)
New this Week	2	21	8	1	32
New in Contract	2	16	12	1	31
Financial Indicators					
Dow Jones Average		32,723			
Consumer Confidence Index		102.5			
Interest Rate Jumbo 30 year fixed		5.875%			

Notes: By comparing the **first week of November** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, snapped a 5 month winning streak closing down at 41,763. The **Consumer Confidence Index** had a strong increase in October closing up at 108.7 and **Mortgage interest rates** bumped up for a 30-year fixed product to 6.675%. With 60 days left in 2024, sellers and buyers will be negotiating to make closes happen by the year's end.

Patricia Oxman

Golden Gate Sotheby's
415-461-4100

RealEstateInMarin.com
DRE#01103895