

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

| 06/01/25 | 0 - \$800 | \$800 - 2M | \$2m-3m | \$3m+ | Total |
|------------------------|-----------|------------|------------|------------|------------|
| Total on Market | 9 | 325 | 113 | 171 | 618 |
| Active | 6 | 220 | 90 | 147 | 463 |
| In Contract | 3 (33%) | 105 (32%) | 23 (20%) | 24 (14%) | 155 (25%) |
| New this Week | 1 | 52 | 20 | 25 | 98 |
| New in Contract | 3 | 25 | 9 | 14 | 51 |

Financial Indicators

| | |
|--|---------------|
| Dow Jones Average | 42,270 |
| Consumer Confidence Index | 98 |
| Interest Rate Jumbo 30 year fixed | 6.5% |

| 06/01/24 | 0 - \$800 | \$800 - 2M | \$2m-3m | \$3m+ | Total |
|------------------------|-----------|------------|------------|------------|------------|
| Total on Market | 10 | 240 | 105 | 120 | 475 |
| Active | 7 | 164 | 75 | 96 | 342 |
| In Contract | 3 (30%) | 76 (32%) | 30 (29%) | 24 (20%) | 133 (28%) |
| New this Week | 1 | 36 | 17 | 12 | 66 |
| New in Contract | 0 | 32 | 12 | 10 | 54 |

Financial Indicators

| | |
|--|---------------|
| Dow Jones Average | 38,853 |
| Consumer Confidence Index | 102.0 |
| Interest Rate Jumbo 30 year fixed | 7.125% |

| 06/06/23 | 0 - \$800 | \$800 - 2M | \$2m-3m | \$3m+ | Total |
|------------------------|-----------|------------|-----------|-----------|------------|
| Total on Market | 11 | 186 | 52 | 84 | 364 |
| Active | 7 | 101 | 52 | 61 | 221 |
| In Contract | 4 (36%) | 85 (46%) | 30 (58%) | 23 (27%) | 143 (39%) |
| New this Week | 1 | 28 | 16 | 10 | 55 |
| New in Contract | 2 | 37 | 14 | 7 | 60 |

Financial Indicators

| | |
|--|---------------|
| Dow Jones Average | 32,908 |
| Consumer Confidence Index | 102.3 |
| Interest Rate Jumbo 30 year fixed | 6.25% |

Notes: By comparing the **first week of June** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed a volatile May up at 42,270. The **Consumer Confidence Index** rose sharply to 98 after 5 months of decline and **Mortgage interest rates** for a 30-year fixed product remained steady at 6.5%. The number of home on the market grew in May to a level equal to 2020. Encouraging news to buyers.

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