

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

01/01/23	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	10	83	29	33	155
Active	5	59	18	29	111
In Contract	5 (50%)	24 (29%)	11 (38%)	4 (12%)	44 (28%)
New this Week	0	2	1	0	3
New in Contract	1	3	1	0	5

Financial Indicators

Dow Jones Average	33,147
Consumer Confidence Index	108.3
Interest Rate Jumbo 30 year fixed	5.875%

01/01/22	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	8	68	22	37	135
Active	5	11	7	25	48
In Contract	3 (38%)	57 (84%)	15 (68%)	12 (32%)	87 (64%)
New this Week	0	1	1	2	4
New in Contract	0	7	3	3	13

Financial Indicators

Dow Jones Average	36,338
Consumer Confidence Index	115.8
Interest Rate Jumbo 30 year fixed	2.875%

01/01/21	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	19	174	49	61	303
Active	5	67	31	51	154
In Contract	14 (74%)	107 (61%)	18 (37%)	10 (16%)	149 (49%)
New this Week	1	5	3	1	10
New in Contract	2	29	6	3	40

Financial Indicators

Dow Jones Average	30,606
Consumer Confidence Index	88.6
Interest Rate Jumbo 30 year fixed	2.875%

Notes: By comparing the **first week** of January for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** closed the year down at 33,147. **The Consumer Confidence Index** increased sharply to 108.3 and **Mortgage interest rates** held steady at 5.875% for a 30-year fixed product. As we kick off 2023, buyers will re-assess their buying power, sellers will adjust their expectations and the market will hope for an increase in inventory.

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