

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

10/01/21	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	20	248	60	92	420
Active	8	107	30	67	212
In Contract	12 (60%)	141 (57%)	30 (50%)	25 (27%)	208 (50%)
New this Week	1	36	6	8	51
New in Contract	6	46	10	9	71

Financial Indicators

Dow Jones Average	33,843
Consumer Confidence Index	109.3
Interest Rate Jumbo 30 year fixed	3.125%

10/01/20	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	41	329	85	130	585
Active	12	153	52	111	328
In Contract	29 (71%)	176 (53%)	33 (39%)	19 (15%)	257 (44%)
New this Week	3	49	12	14	78
New in Contract	2	22	2	1	27

Financial Indicators

Dow Jones Average	27,374
Consumer Confidence Index	101.8
Interest Rate Jumbo 30 year fixed	3.00%

10/01/19	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	58	358	108	145	669
Active	33	224	78	129	464
In Contract	25 (43%)	134 (37%)	30 (28%)	16 (11%)	205 (31%)
New this Week	5	29	8	8	50
New in Contract	3	23	4	2	32

Financial Indicators

Dow Jones Average	26,974
Consumer Confidence Index	126.3
Interest Rate Jumbo 30 year fixed	3.50%

Notes: By comparing the **first week** of October for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** closed down at 33,843. The **Consumer Confidence Index** fell for the third straight month to 109.3 and **Mortgage interest rates** inched up for a 30-year fixed product at 3.125%. As we enter our Fall market, the high percentage of homes in contract in all price categories is a result of consistently high demand, low interest rates and suppressed inventory.

Patricia Oxman

Golden Gate Sotheby's
415-461-4100

RealEstateInMarin.com

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