

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

08/01/21	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	23	260	61	97	441
Active	6	110	24	67	207
In Contract	17 (74%)	150 (58%)	37 (61%)	30 (31%)	234 (53%)
New this Week	0	54	7	9	70
New in Contract	5	70	11	15	101

Financial Indicators

Dow Jones Average	34,915
Consumer Confidence Index	129.1
Interest Rate Jumbo 30 year fixed	2.875%

08/01/20	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	23	301	92	132	548
Active	7	115	52	97	271
In Contract	16 (70%)	186 (62%)	40 (43%)	35 (27%)	277 (51%)
New this Week	1	30	8	7	46
New in Contract	2	23	5	5	35

Financial Indicators

Dow Jones Average	26,363
Consumer Confidence Index	92.6
Interest Rate Jumbo 30 year fixed	3.25%

08/01/19	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Totals
Total on Market	52	326	99	122	599
Active	31	192	76	112	411
In Contract	21 (40%)	134 (41%)	23 (23%)	10 (8%)	188 (31%)
New this Week	8	19	3	2	32
New in Contract	5	20	3	1	29

Financial Indicators

Dow Jones Average	27,159
Consumer Confidence Index	135.7
Interest Rate Jumbo 30 year fixed	3.625%

Notes: By comparing the **first week** of August for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average** closed out the month up at 34,951 The **Consumer Confidence Index** closed at a 17 month high at 129.1 and **Mortgage interest rates** remained favorable for a 30-year fixed product at 2.875%. The high percentage of homes in contract in all price categories is a result of consistently high demand, low interest rates and suppressed inventory.

Patricia Oxman

Golden Gate Sotheby's
415-461-4100

RealEstateInMarin.com

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