

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

| 09/01/25 | 0 - \$800 | \$800 - 2M | \$2m-3m | \$3m+ | Total |
|--|-----------|---------------|-----------|------------|------------|
| Total on Market | 17 | 254 | 84 | 107 | 462 |
| Active | 7 | 176 | 70 | 88 | 341 |
| In Contract | 10 (59%) | 78 (31%) | 14 (17%) | 19 (18%) | 121 (26%) |
| New this Week | 0 | 13 | 8 | 2 | 23 |
| New in Contract | 3 | 24 | 7 | 8 | 42 |
| Financial Indicators | | | | | |
| Dow Jones Average | | 45,545 | | | |
| Consumer Confidence Index | | 97.4 | | | |
| Interest Rate Jumbo 30 year fixed | | 6.5% | | | |

| 09/01/24 | 0 - \$800 | \$800 - 2M | \$2m-3m | \$3m+ | Total |
|--|-----------|---------------|-----------|-----------|------------|
| Total on Market | 9 | 228 | 75 | 85 | 397 |
| Active | 2 | 152 | 54 | 72 | 280 |
| In Contract | 7 (78%) | 76 (33%) | 21 (28%) | 13 (15%) | 117 (29%) |
| New this Week | 0 | 36 | 12 | 12 | 60 |
| New in Contract | 3 | 25 | 4 | 9 | 41 |
| Financial Indicators | | | | | |
| Dow Jones Average | | 41,155 | | | |
| Consumer Confidence Index | | 103.3 | | | |
| Interest Rate Jumbo 30 year fixed | | 6.25% | | | |

| 09/01/23 | 0 - \$800 | \$800 - 2M | \$2m-3m | \$3m+ | Total |
|--|-----------|---------------|-----------|-----------|------------|
| Total on Market | 14 | 159 | 68 | 72 | 313 |
| Active | 8 | 99 | 51 | 62 | 220 |
| In Contract | 6 (43%) | 60 (38%) | 17 (25%) | 10 (14%) | 93 (30%) |
| New this Week | 4 | 44 | 16 | 13 | 77 |
| New in Contract | 3 | 27 | 7 | 3 | 40 |
| Financial Indicators | | | | | |
| Dow Jones Average | | 34,721 | | | |
| Consumer Confidence Index | | 106.1 | | | |
| Interest Rate Jumbo 30 year fixed | | 6.625% | | | |

Notes: By comparing the **first week of September** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed up slightly in August to 45,545. The **Consumer Confidence Index** fell slightly to 97.4 and **Mortgage interest rates** for a 30-year fixed product remained steady at 6.5%. September is the kickoff to our Fall selling season with more homes on the market for buyers to choose from and the median sale price holding steady.

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