EXPANDING OUTREACH IN DYNAMICS TIMES

# **FY21 STRATEGIC GOALS**

- Expand outreach projects geographically
- Increase online influence and broadcast presence
- Develop event management application
- Grow Board of Directors
- Increase revenue by \$100,000

EXPANDING OUTREACH IN DYNAMICS TIMES









## **COTTON FOUNDATION**

Geographical Growth

#### **DFW**

Day of Service Christmas Magic

### PENCIL NASHVILLE

Providing school supplies to Metro Nashville Public Schools

#### **ATLANTA**

Full Circle
Southern Loss Association

#### CTX

Winter storm water donation
Blue Santa Christmas gift delivery

EXPANDING OUTREACH IN DYNAMICS TIMES







### **COTTON FOUNDATION**

Winter Storm Response

#### **MORGAN GROUP**

Employees affected by winter storm received relief funds from Morgan Group

#### **FURNITURE DONATION**

3 families received household goods after being affected by burst pipes

#### **MEDIA OUTCOME**

Fox 26, CBS 11 and Univision 45 262,985 impressions \$37,673 PR value

### EXPANDING OUTREACH IN DYNAMICS TIMES









## **COTTON FOUNDATION**

Hurricanes Laura & Ida

#### YOUTH BASEBALL LEAGUE

Lake Charles leagues serving children ages 316

#### **CLEAN-UP KITS**

Disaster prep enables
Foundation to respond rapidly

### **MEDIA OUTCOME**

21 placements 1,409,234 impressions \$31,655 PR value

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# **SOCIAL MEDIA**

## LINKEDIN

236.64% growth over FY20 629 engagements

## **FACEBOOK**

11.39% growth over FY20 471 engagements

## **INSTAGRAM**

126.88% growth over FY20 261 engagements

SIGNATURE EVENTS



Total Raised \$47,740



Total Raised \$450,933

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# **FY21 RESULTS**

•	# of Projects	27

- Locations Served
   11
- Constituents Served 4,375
- Impressions & Placements 1.672M/25
- Revenue \$520,000
- Net \$123,687
- Total Assets \$1.12M

# **FY22 STRATEGIC GOALS**

- Continue to build on FY21 Goals
- Formalize grant application and approval process
- Hold quarterly and annual board meetings
- Expand outreach to Southeastern US
- Prepare for 2 disasters
- Nurture and deploy network