



Proven Professionals. Trusted Partners.

Gulfstream Mid-Size & Large Jets Market Briefing

Fall 2018

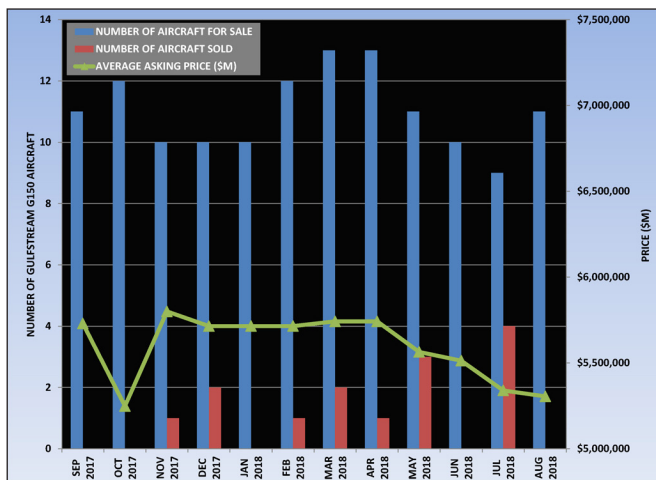


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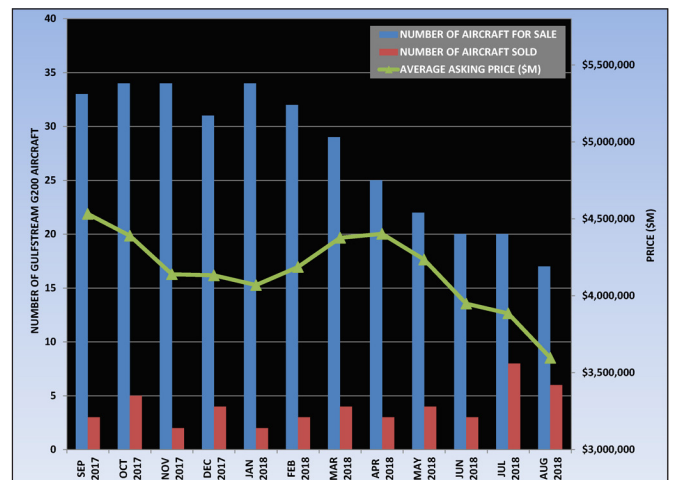
Market Briefing Summaries (September 2017 – August 2018)

Gulfstream G150



- ✈ Aircraft For Sale: **11**
↔ 0% from 11 Aircraft
- ✈ United States: **↑ 6 to 8**
- ✈ International: **↓ 5 to 3**
- ✈ Fleet Size: **125**
- ✈ Inventory Absorption Rate: **9.4 Months** at current availability
- ✈ Fleet Availability: **8.8%**
- ✈ Avg. Model Year: **2009**
- ✈ Avg. Total Time: **2,940 Hrs.**
- ✈ Avg. Asking Price: **\$5,305,000**
↓ \$425,000 (-7.4%)

Gulfstream G200



- ✈ Aircraft For Sale: **17**
↓ -48% from 33 Aircraft
- ✈ United States: **↓ 24 to 12**
- ✈ International: **↓ 9 to 5**
- ✈ Fleet Size: **244**
- ✈ Inventory Absorption Rate: **4.3 Months** at current availability
- ✈ Fleet Availability: **7.0%**
- ✈ Avg. Model Year: **2004**
- ✈ Avg. Total Time: **4,724 Hrs.**
- ✈ Avg. Asking Price: **\$3,596,667**
↓ \$935,000 (-20.6%)

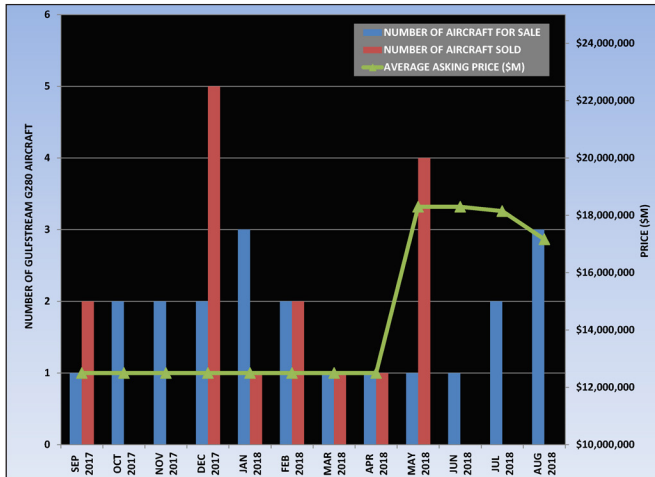
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Market Briefing Summaries

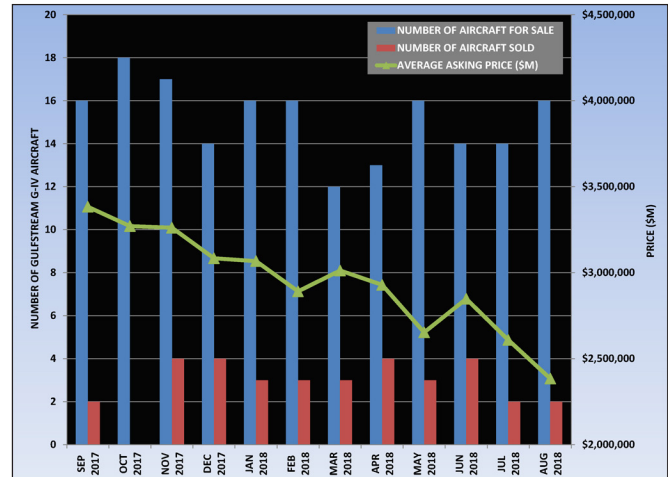
(September 2017 – August 2018)

Gulfstream G280



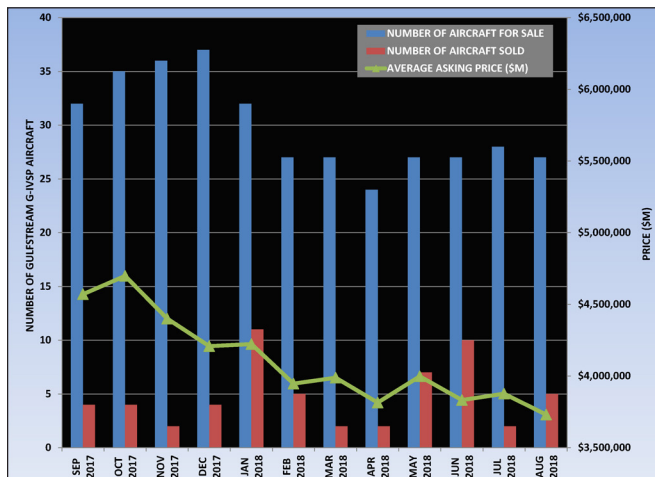
- ➔ Aircraft For Sale: **3**
 - ➔ +200% from 1 Aircraft
- ➔ United States: **0 to 2**
- ➔ International: **1 to 1**
- ➔ Fleet Size: **142**
- ➔ Inventory Absorption Rate: **2.3 Months** at current availability
- ➔ Fleet Availability: **2.1%**
- ➔ Avg. Model Year: **2014**
- ➔ Avg. Total Time: **1,085 Hrs.**
- ➔ Avg. Asking Price: **\$17,166,667**
 - ➔ \$4,666,667 (+37.3%)

Gulfstream G-IV



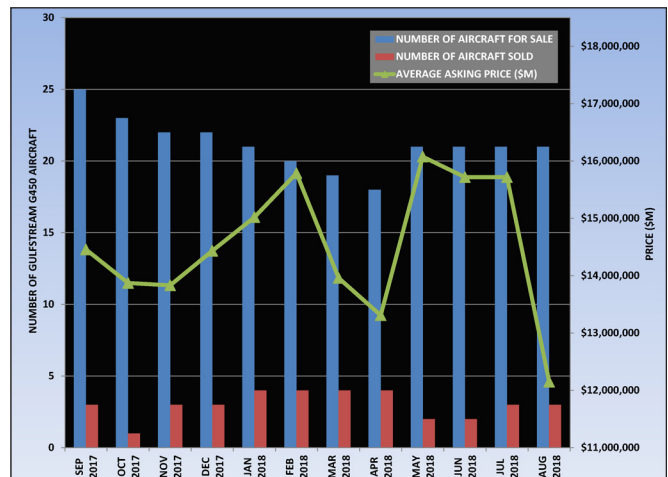
- ➔ Aircraft For Sale: **16**
 - ➔ 0% from 16 Aircraft
- ➔ United States: **14 to 15**
- ➔ International: **2 to 1**
- ➔ Fleet Size: **177**
- ➔ Inventory Absorption Rate: **5.6 Months** at current availability
- ➔ Fleet Availability: **9.0%**
- ➔ Avg. Model Year: **1989**
- ➔ Avg. Total Time: **10,357 Hrs.**
- ➔ Avg. Asking Price: **\$2,384,143**
 - ➔ \$999,024 (-29.5%)

Gulfstream G-IV SP



- ➔ Aircraft For Sale: **27**
 - ➔ -16% from 32 Aircraft
- ➔ United States: **29 to 22**
- ➔ International: **3 to 5**
- ➔ Fleet Size: **302**
- ➔ Inventory Absorption Rate: **5.6 Months** at current availability
- ➔ Fleet Availability: **8.9%**
- ➔ Avg. Model Year: **1997**
- ➔ Avg. Total Time: **8,546 Hrs.**
- ➔ Avg. Asking Price: **\$3,731,111**
 - ➔ \$839,556 (-18.4%)

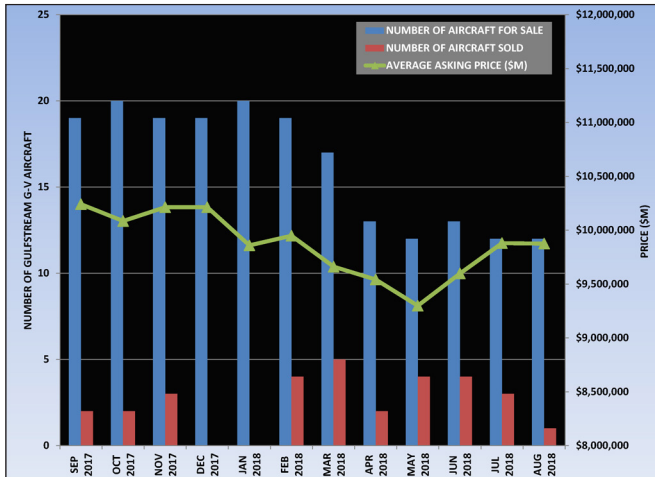
Gulfstream G450



- ➔ Aircraft For Sale: **21**
 - ➔ -16% from 25 Aircraft
- ➔ United States: **9 to 7**
- ➔ International: **16 to 14**
- ➔ Fleet Size: **354**
- ➔ Inventory Absorption Rate: **7.0 Months** at current availability
- ➔ Fleet Availability: **5.9%**
- ➔ Avg. Model Year: **2009**
- ➔ Avg. Total Time: **3,065 Hrs.**
- ➔ Avg. Asking Price: **\$12,149,167**
 - ➔ \$2,308,833 (-16.0%)

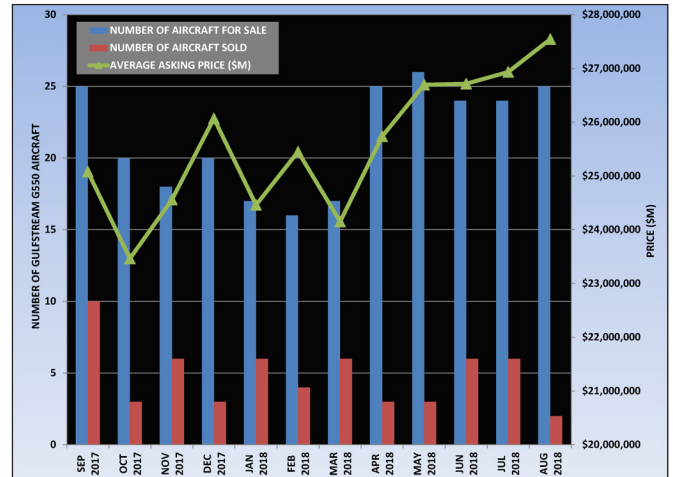
Market Briefing Summaries (September 2017 – August 2018)

Gulfstream G-V



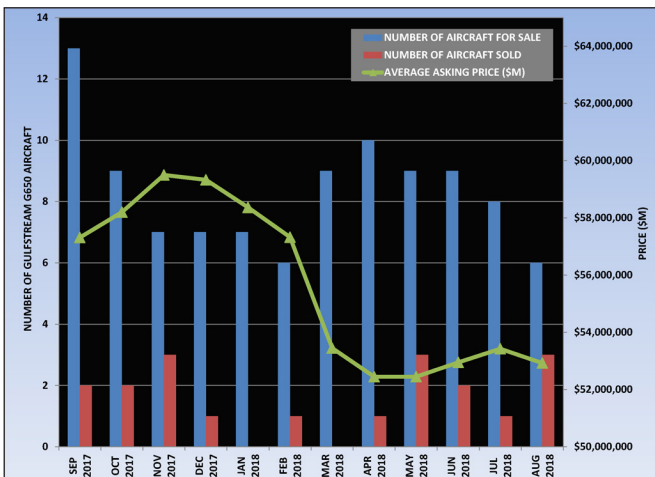
- ✈ Aircraft For Sale: **12**
 ↓ -37% from 19 Aircraft
- ✈ United States: ↓ 10 to 6
- ✈ International: ↓ 9 to 6
- ✈ Fleet Size: **191**
- ✈ Inventory Absorption Rate: **4.8 Months** at current availability
- ✈ Fleet Availability: **6.3%**
- ✈ Avg. Model Year: **2000**
- ✈ Avg. Total Time: **7,463 Hrs.**
- ✈ Avg. Asking Price: **\$9,875,000**
 ↓ \$365,417 (-3.6%)

Gulfstream G550



- ✈ Aircraft For Sale: **25**
 ↔ 0% from 25 Aircraft
- ✈ United States: ↓ 15 to 12
- ✈ International: ↑ 10 to 13
- ✈ Fleet Size: **556**
- ✈ Inventory Absorption Rate: **5.2 Months** at current availability
- ✈ Fleet Availability: **4.5%**
- ✈ Avg. Model Year: **2012**
- ✈ Avg. Total Time: **2,226 Hrs.**
- ✈ Avg. Asking Price: **\$27,545,769**
 ↑ \$2,467,269 (+9.8%)

Gulfstream G650



- ✈ Aircraft For Sale: **6**
 ↓ -54% from 13 Aircraft
- ✈ United States: ↓ 8 to 4
- ✈ International: ↓ 5 to 2
- ✈ Fleet Size: **209**
- ✈ Inventory Absorption Rate: **3.8 Months** at current availability
- ✈ Fleet Availability: **2.9%**
- ✈ Avg. Model Year: **2015**
- ✈ Avg. Total Time: **671 Hrs.**
- ✈ Avg. Asking Price: **\$52,925,000**
 ↓ \$4,387,500 (-7.7%)





JetPak
Market Valuation
MAKE AND MODEL SPECIFIC



Market information is a critical component of any aircraft transaction. Therefore, it only makes sense to begin the process — as either buyer or seller — with accurate and up-to-date knowledge regarding your current make and model aircraft, or the business jet or turboprop you wish to acquire.

The Holstein Aviation JetPak Aircraft Valuation provides you with a marketplace overview accompanied by data on specified aircraft, all at no cost or obligation to you!

JetPak Features

- ▶ Price range
- ▶ Number available
- ▶ Average days on market
- ▶ Sales and pricing trends
- ▶ Market Activity



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