Embraer Mid-Size & Large Jets

Market Briefing

Fall 2018

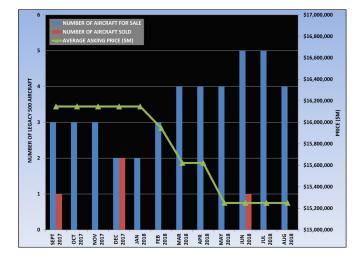


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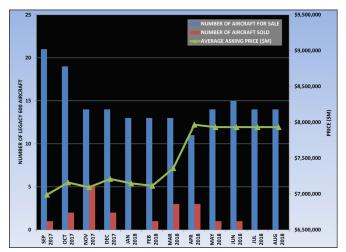
Market Briefing Summaries (September 2017 - August 2018)

Embraer Legacy 500



- → Aircraft For Sale: 4 ↑ +33% from 3 Aircraft
- → United States: 2 to 2
- → International: ↑ 1 to 2
- + Fleet Size: 66
- → Fleet Availability: 6.1%
- → Avg. Model Year: 2015
- → Avg. Total Time: 1,150 Hrs.
- + Avg. Asking Price: \$15,250,000
 - **\$897,500 (-5.6%)**
- > Inventory Absorption Rate: 12.0 Months at current availability

Embraer Legacy 600



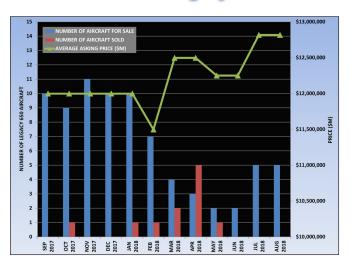
- → Aircraft For Sale: 14
- → United States: ↑ 3 to 5
- → International:
 ↓ 19 to 9
- + Fleet Size: 174
- → Fleet Availability: 8.1%
- → Avg. Model Year: 2007
- + Avg. Total Time: 4,395 Hrs.
- → Avg. Asking Price: \$7,933,333 **↑** \$943,333 (+13.5%)

> Inventory Absorption Rate: 8.8 Months at current availability

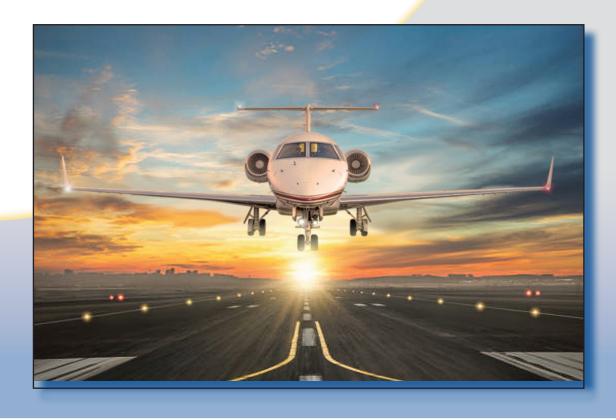


Market Briefing Summaries (September 2017 - August 2018)

Embraer Legacy 650



- → Aircraft For Sale: 5
- → United States: ↑ 1 to 2
- → International: ↓ 9 to 3
- + Fleet Size: 96
- + Fleet Availability: 5.2%
- → Avg. Model Year: 2012
- → Avg. Total Time: 1,757 Hrs.
- → Avg. Asking Price: \$12,816,667
 - **1** \$818,667 (+6.8%)
- > Inventory Absorption Rate: 5.5 Months at current availability





JetPak Market Valuation

MAKE AND MODEL SPECIFIC



Market information is a critical component of any aircraft transaction. Therefore, it only makes sense to begin the process — as either buyer or seller — with accurate and up-to-date knowledge regarding your current make and model aircraft, or the business jet or turboprop you wish to acquire.

The Holstein Aviation JetPak Aircraft Valuation provides you with a marketplace overview accompanied by data on specified aircraft, all at no cost or obligation to you!

JetPak Features

- ▶ Price range
- ▶ Number available
- ► Average days on market
- Sales and pricing trends
- ▶ Market Activity



Contact Holstein Aviation To Request Your Free **JetPak** +1 (317) 815-9403 Info@HolsteinAviation.com

Put Knowledge and Experience To Work For You

Corporate, private and governmental clients worldwide rely on the Holstein Aviation team to bring the utmost in capability and expertise to bear on their behalf. If you are selling a business jet or turboprop, look to us to obtain the highest reasonable price. When you need to acquire a business aircraft, we know how to ensure that you receive the most value for your money.

By partnering with Holstein Aviation, whose team member backgrounds and experience span the entrepreneurial to the Fortune 500, you instantly accrue the product and market knowledge, positive performance and enviable industry reputation capability that has been gained through:

- ▶ 300 years of total experience
- ► 66,000 combined flight hours
- ► 4,700 transactions
- ▶ \$10 billion in revenue

Call on Holstein Aviation to:

- ✓ Buy a Business Aircraft
- ✓ Sell Your Aircraft or Fleet
- ✓ Lease a Jet or Turboprop
- ✓ Obtain Supplemental Lift
- ✓ Recruit / Outplace
- ✓ Consult / Analyze / Plan

GLOBAL BROKERAGE PERFORMANCE TWICE AS FAST

Holstein Aviation continues to sell business jets and turboprops 60% quicker than the market average!

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