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Textron Aviation Beech / Hawker Light Jets Market Briefing

Fall 2018

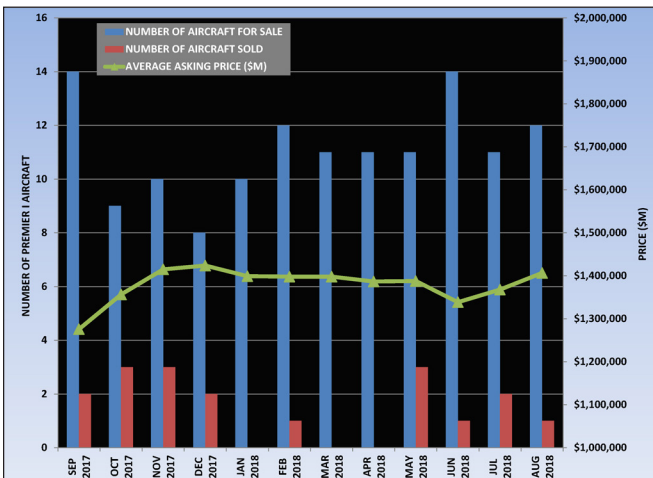


INSIDE THIS EDITION

- ✈ Market Summaries
 - ✈ Beech Premier I
 - ✈ Beech Premier IA
 - ✈ Beechjet 400
 - ✈ Beechjet 400A
 - ✈ Hawker 400XP
- ✈ JetPak Aircraft Valuation
- ✈ About Holstein Aviation

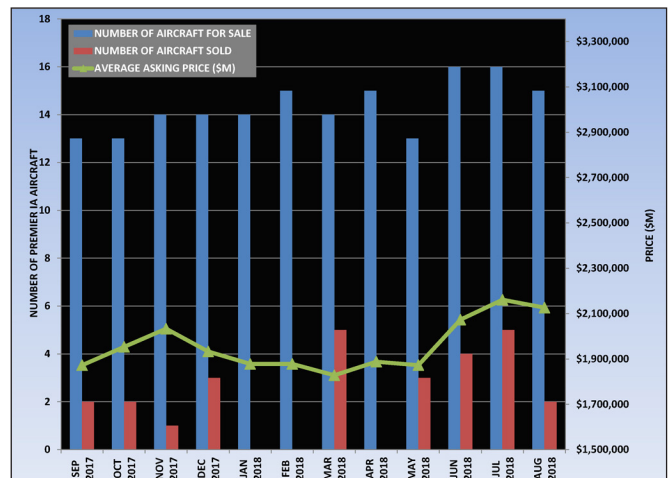
Market Briefing Summaries (September 2017 – August 2018)

Beech Premier I



- ✈ Aircraft For Sale: **12**
 ↓ -14% from 14 Aircraft
- ✈ United States: ↓ 8 to 5
- ✈ International: ↑ 6 to 7
- ✈ Fleet Size: **121**
- ✈ Inventory Absorption Rate: **8.0 Months** at current availability
- ✈ Fleet Availability: **9.9%**
- ✈ Avg. Model Year: **2003**
- ✈ Avg. Total Time: **2,538 Hrs.**
- ✈ Avg. Asking Price: **\$1,406,667**
 ↑ \$130,850 (+10.3%)

Beech Premier IA

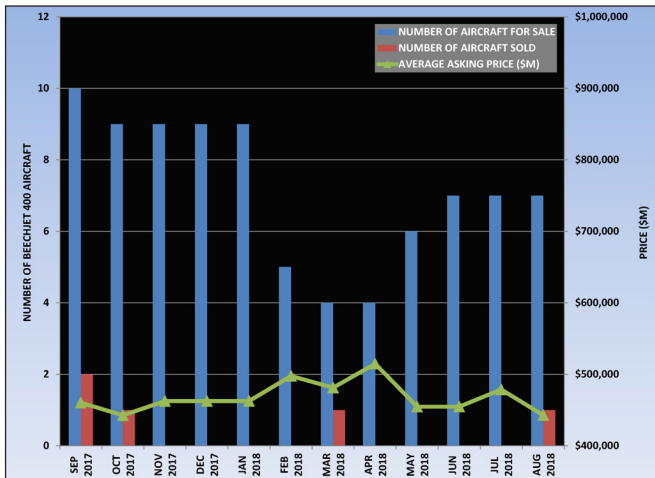


- ✈ Aircraft For Sale: **15**
 ↑ +15% from 13 Aircraft
- ✈ United States: ↑ 5 to 8
- ✈ International: ↓ 8 to 7
- ✈ Fleet Size: **154**
- ✈ Inventory Absorption Rate: **6.7 Months** at current availability
- ✈ Fleet Availability: **9.7%**
- ✈ Avg. Model Year: **2008**
- ✈ Avg. Total Time: **2,293 Hrs.**
- ✈ Avg. Asking Price: **\$2,128,429**
 ↑ \$255,929 (+13.7%)

Scroll down for more Market Briefing Summaries

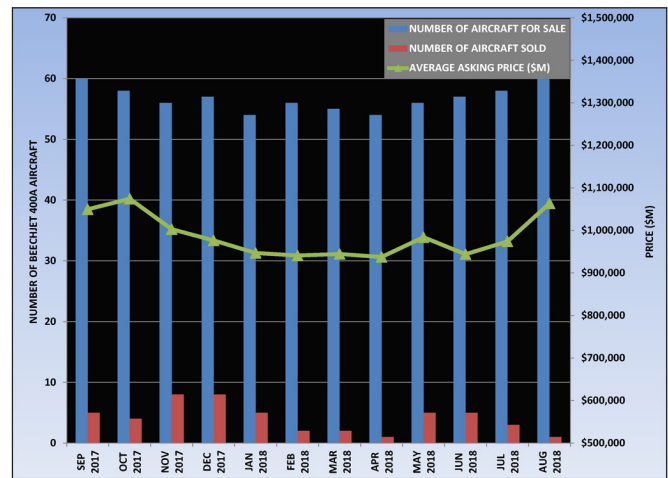
Market Briefing Summaries (September 2017 – August 2018)

Beechjet 400



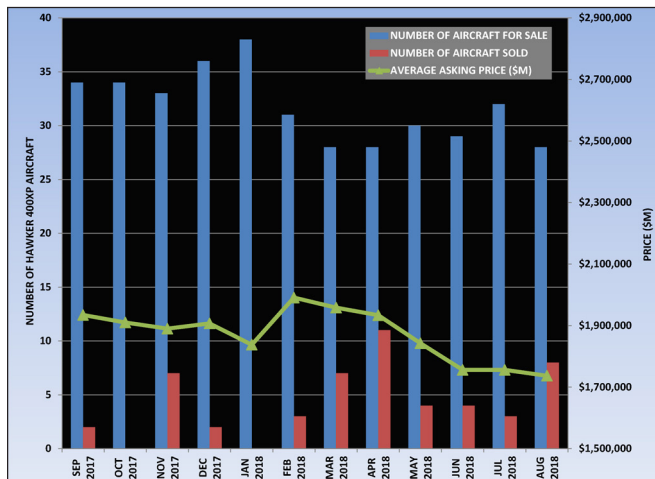
- Aircraft For Sale: **7**
 - ↓ -30% from 10 Aircraft
- United States: ↓ 8 to 6
- International: ↓ 2 to 1
- Fleet Size: **42**
- Inventory Absorption Rate: **16.8 Months** at current availability
- Fleet Availability: **16.7%**
- Avg. Model Year: **1988**
- Avg. Total Time: **6,951 Hrs.**
- Avg. Asking Price: **\$442,800**
 - ↓ \$17,533 (-3.8%)

Beechjet 400A



- Aircraft For Sale: **60**
 - ↔ 0% from 60 Aircraft
- United States: ↑ 37 to 38
- International: ↓ 23 to 22
- Fleet Size: **289**
- Inventory Absorption Rate: **14.7 Months** at current availability
- Fleet Availability: **20.8%**
- Avg. Model Year: **1997**
- Avg. Total Time: **5,845 Hrs.**
- Avg. Asking Price: **\$1,063,680**
 - ↑ \$14,044 (+1.3%)

Hawker 400XP



- Aircraft For Sale: **28**
 - ↓ -18% from 34 Aircraft
- United States: ↓ 22 to 17
- International: ↓ 12 to 11
- Fleet Size: **223**
- Inventory Absorption Rate: **6.6 Months** at current availability
- Fleet Availability: **12.6%**
- Avg. Model Year: **2006**
- Avg. Total Time: **2,901 Hrs.**
- Avg. Asking Price: **\$1,736,727**
 - ↓ \$197,651 (-10.2%)



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Market information is a critical component of any aircraft transaction. Therefore, it only makes sense to begin the process — as either buyer or seller — with accurate and up-to-date knowledge regarding your current make and model aircraft, or the business jet or turboprop you wish to acquire.

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