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Textron Aviation Beechcraft Turboprops Market Briefing

Fall 2018

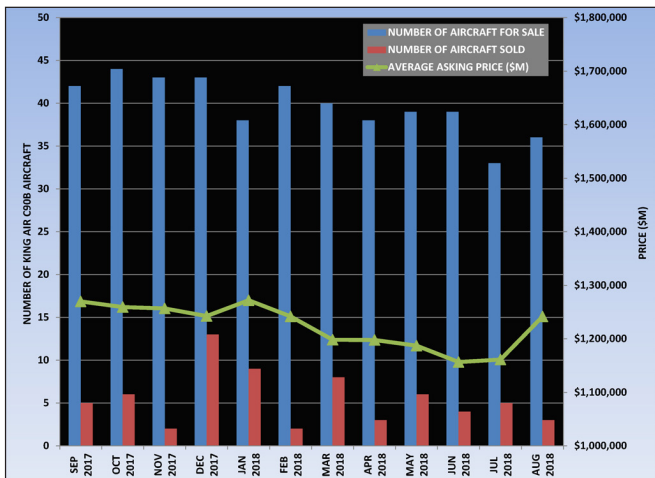


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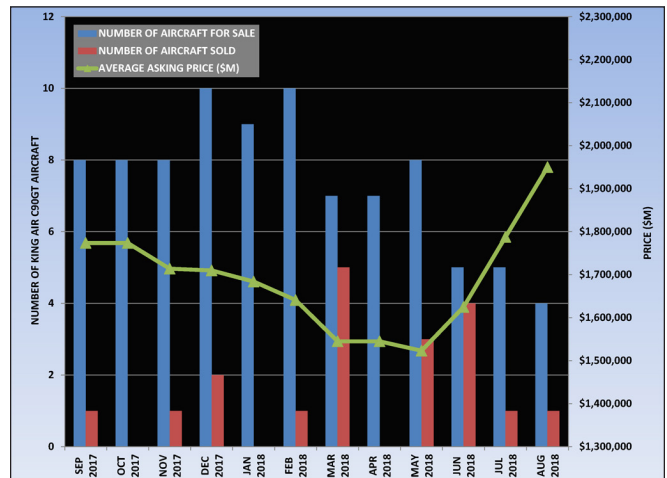
Market Briefing Summaries (September 2017 – August 2018)

Beech King Air C90B



- ✈ Aircraft For Sale: **36**
- ✈ Fleet Availability: **8.7%**
- ✈ Avg. Model Year: **1999**
- ✈ United States: **↓ 23 to 16**
- ✈ International: **↑ 19 to 20**
- ✈ Fleet Size: **414**
- ✈ Inventory Absorption Rate: **6.5 Months** at current availability
- ✈ Avg. Total Time: **3,593 Hrs.**
- ✈ Avg. Asking Price: **\$1,241,718**
- ✈ **↓ \$28,087 (-2.2%)**

Beech King Air C90GT

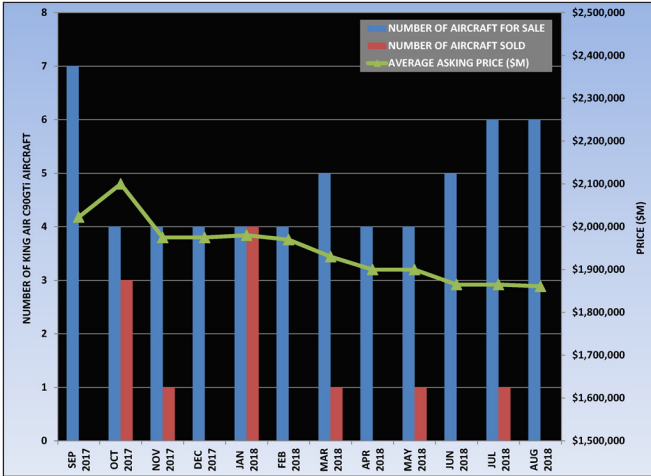


- ✈ Aircraft For Sale: **4**
- ✈ Fleet Availability: **4.2%**
- ✈ Avg. Model Year: **2007**
- ✈ United States: **↓ 3 to 1**
- ✈ International: **↓ 5 to 3**
- ✈ Fleet Size: **95**
- ✈ Inventory Absorption Rate: **2.5 Months** at current availability
- ✈ Avg. Total Time: **1,833 Hrs.**
- ✈ Avg. Asking Price: **\$1,950,000**
- ✈ **↑ \$176,250 (+9.9%)**

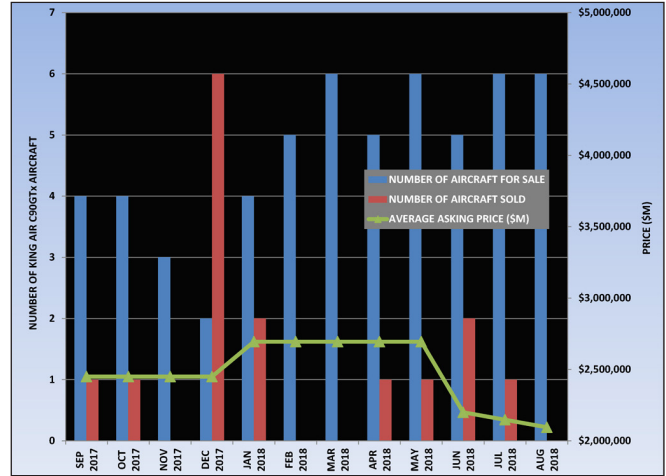
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Market Briefing Summaries (September 2017 – August 2018)

Beech King Air C90GTi



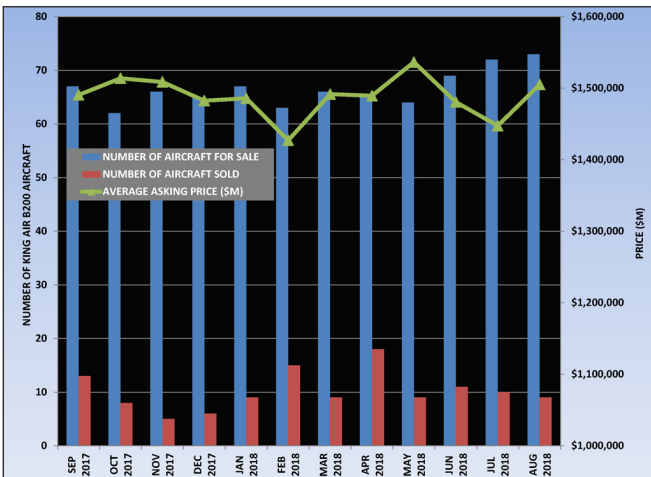
Beech King Air C90GTx



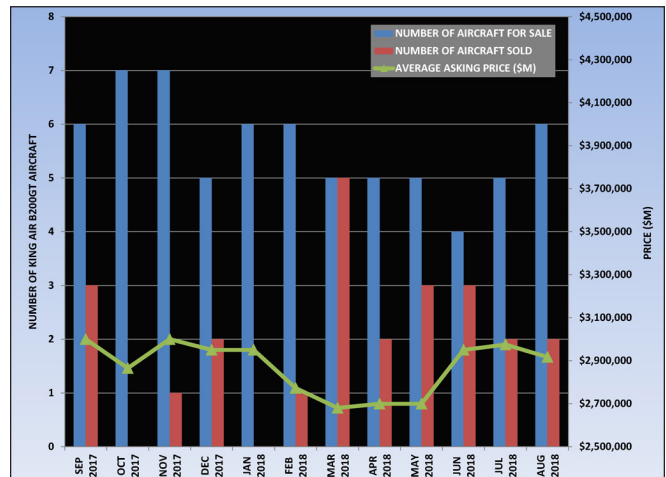
- Aircraft For Sale: **6**
- -14% from 7 Aircraft
- United States: **↑ 2 to 4**
- International: **↓ 5 to 2**
- Fleet Size: **120**
- Inventory Absorption Rate: **6.5 Months** at current availability
- Fleet Availability: **5.0%**
- Avg. Model Year: **2008**
- Avg. Total Time: **1,824 Hrs.**
- Avg. Asking Price: **\$1,861,000**
- **↓ \$161,500 (-8.0%)**

- Aircraft For Sale: **6**
- **↑ +50%** from 4 Aircraft
- United States: **↑ 1 to 4**
- International: **↓ 3 to 2**
- Fleet Size: **159**
- Inventory Absorption Rate: **4.8 Months** at current availability
- Fleet Availability: **3.8%**
- Avg. Model Year: **2013**
- Avg. Total Time: **1,338 Hrs.**
- Avg. Asking Price: **\$2,095,000**
- **↓ \$355,000 (-14.5%)**

Beech King Air B200



Beech King Air B200GT

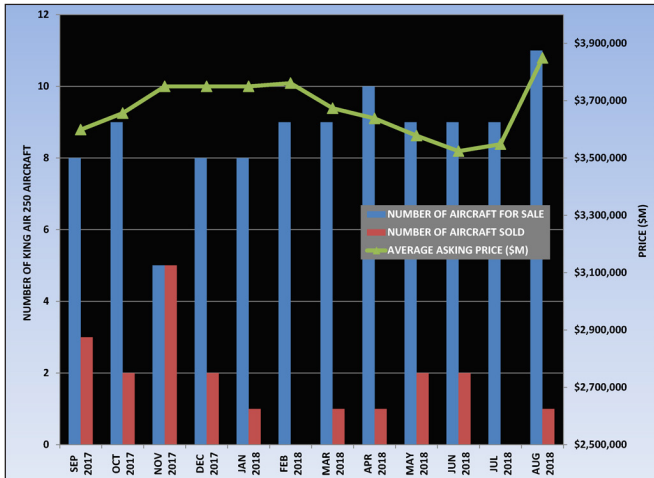


- Aircraft For Sale: **73**
- **↑ +9%** from 67 Aircraft
- United States: **↑ 38 to 41**
- International: **↑ 29 to 32**
- Fleet Size: **1,073**
- Inventory Absorption Rate: **7.2 Months** at current availability
- Fleet Availability: **6.8%**
- Avg. Model Year: **1993**
- Avg. Total Time: **7,364 Hrs.**
- Avg. Asking Price: **\$1,505,110**
- **↑ \$14,580 (+1.0%)**

- Aircraft For Sale: **6**
- **↔ 0%** from 6 Aircraft
- United States: **↓ 3 to 2**
- International: **↑ 3 to 4**
- Fleet Size: **114**
- Inventory Absorption Rate: **3.0 Months** at current availability
- Fleet Availability: **5.3%**
- Avg. Model Year: **2008**
- Avg. Total Time: **2,912 Hrs.**
- Avg. Asking Price: **\$2,916,667**
- **↓ \$83,333 (-2.8%)**

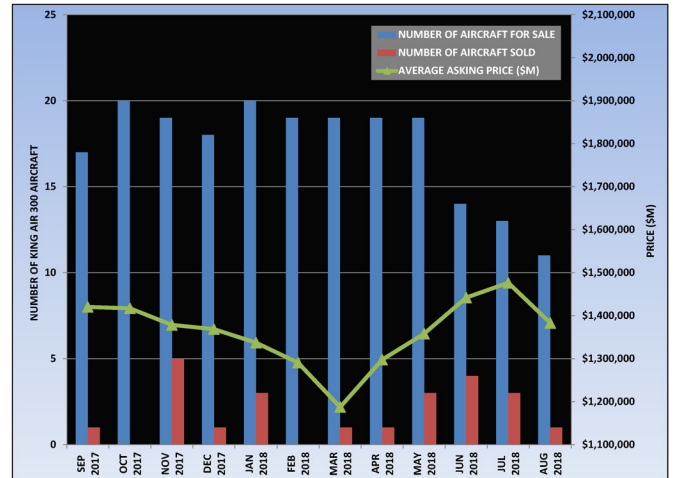
Market Briefing Summaries (September 2017 – August 2018)

Beech King Air 250



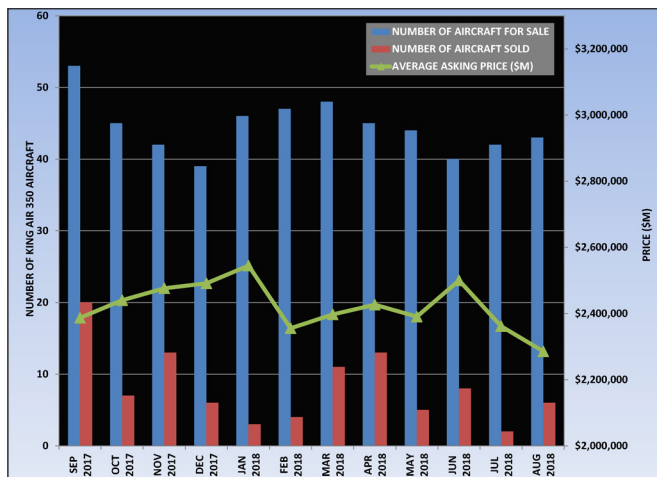
- ➔ Aircraft For Sale: **11**
 - ➡ +38% from 8 Aircraft
- ➔ United States: **↓ 6 to 5**
- ➔ International: **↑ 2 to 6**
- ➔ Fleet Size: **193**
- ➔ Inventory Absorption Rate: **6.6 Months** at current availability
- ➔ Fleet Availability: **5.7%**
- ➔ Avg. Model Year: **2014**
- ➔ Avg. Total Time: **621 Hrs.**
- ➔ Avg. Asking Price: **\$3,849,167**
- ➡ \$250,167 (+7.0%)

Beech King Air 300



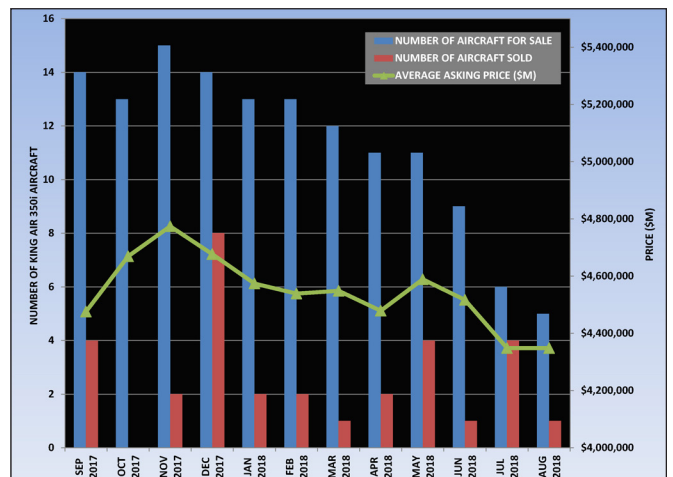
- ➔ Aircraft For Sale: **11**
 - ➡ -35% from 17 Aircraft
- ➔ United States: **↓ 14 to 9**
- ➔ International: **↓ 3 to 2**
- ➔ Fleet Size: **200**
- ➔ Inventory Absorption Rate: **5.7 Months** at current availability
- ➔ Fleet Availability: **5.5%**
- ➔ Avg. Model Year: **1987**
- ➔ Avg. Total Time: **8,332 Hrs.**
- ➔ Avg. Asking Price: **\$1,382,857**
- ➡ \$37,416 (-2.6%)

Beech King Air 350



- ➔ Aircraft For Sale: **43**
 - ➡ -19% from 53 Aircraft
- ➔ United States: **↓ 24 to 23**
- ➔ International: **↓ 29 to 20**
- ➔ Fleet Size: **673**
- ➔ Inventory Absorption Rate: **5.3 Months** at current availability
- ➔ Fleet Availability: **6.4%**
- ➔ Avg. Model Year: **2000**
- ➔ Avg. Total Time: **4,541 Hrs.**
- ➔ Avg. Asking Price: **\$2,285,526**
- ➡ \$101,434 (-4.2%)

Beech King Air 350i



- ➔ Aircraft For Sale: **5**
 - ➡ -64% from 14 Aircraft
- ➔ United States: **↓ 10 to 3**
- ➔ International: **↓ 4 to 2**
- ➔ Fleet Size: **376**
- ➔ Inventory Absorption Rate: **1.9 Months** at current availability
- ➔ Fleet Availability: **1.3%**
- ➔ Avg. Model Year: **2013**
- ➔ Avg. Total Time: **1,343 Hrs.**
- ➔ Avg. Asking Price: **\$4,348,750**
- ➡ \$126,875 (-2.8%)

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JetPak Market Valuation MAKE AND MODEL SPECIFIC



Market information is a critical component of any aircraft transaction. Therefore, it only makes sense to begin the process — as either buyer or seller — with accurate and up-to-date knowledge regarding your current make and model aircraft, or the business jet or turboprop you wish to acquire.

The Holstein Aviation JetPak Aircraft Valuation provides you with a marketplace overview accompanied by data on specified aircraft, all at no cost or obligation to you!

JetPak Features

- ▶ Price range
- ▶ Number available
- ▶ Average days on market
- ▶ Sales and pricing trends
- ▶ Market Activity



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