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Dassault Aviation Falcon Jets Series Market Briefing

Fall 2018

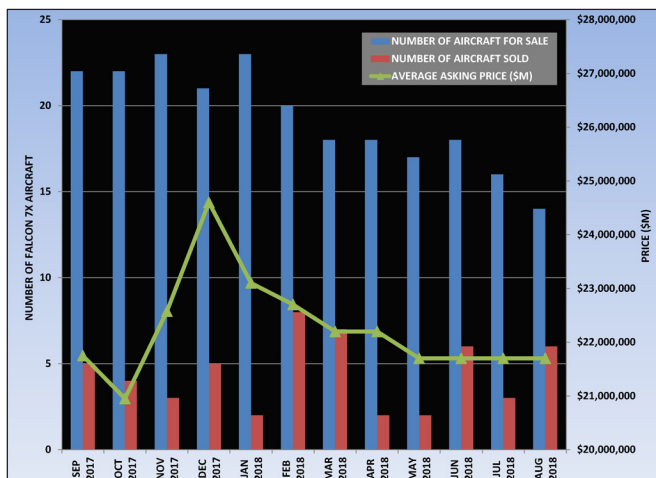


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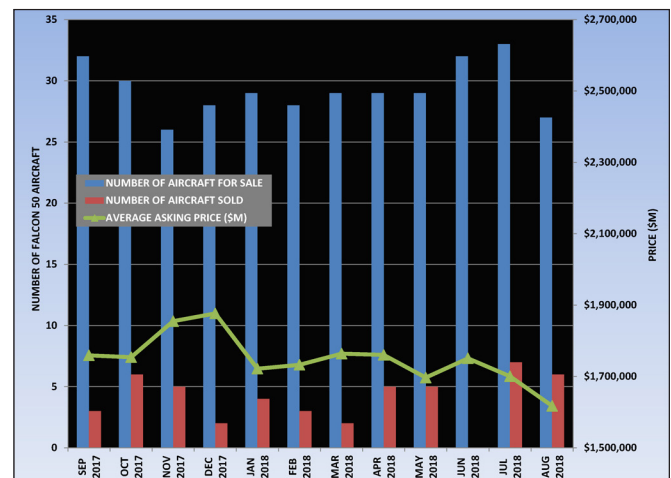
Market Briefing Summaries (September 2017 – August 2018)

Dassault Falcon 7X



- ✈ Aircraft For Sale: **14**
 ↓ -36% from 22 Aircraft
- ✈ United States: ↓ 4 to 0
- ✈ International: ↓ 18 to 14
- ✈ Fleet Size: **278**
 ↓ \$50,000 (-0.2%)
- ✈ Inventory Absorption Rate: **3.2 Months** at current availability
- ✈ Fleet Availability: **5.0%**
- ✈ Avg. Model Year: **2012**
- ✈ Avg. Total Time: **2,094 Hrs.**
- ✈ Avg. Asking Price: **\$21,700,000**

Dassault Falcon 50

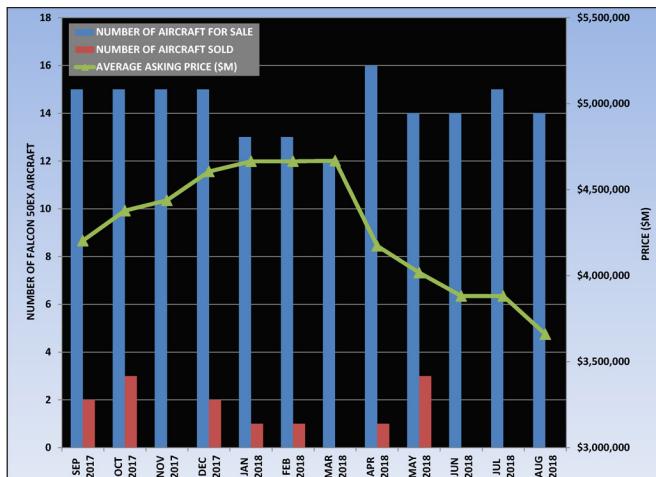


- ✈ Aircraft For Sale: **27**
 ↓ -16% from 32 Aircraft
- ✈ United States: ↓ 29 to 23
- ✈ International: ↑ 3 to 4
- ✈ Fleet Size: **212**
 ↓ \$141,813 (-8.1%)
- ✈ Inventory Absorption Rate: **6.8 Months** at current availability
- ✈ Fleet Availability: **12.7%**
- ✈ Avg. Model Year: **1985**
- ✈ Avg. Total Time: **10,405 Hrs.**
- ✈ Avg. Asking Price: **\$1,617,500**

Scroll down for more Market Briefing Summaries

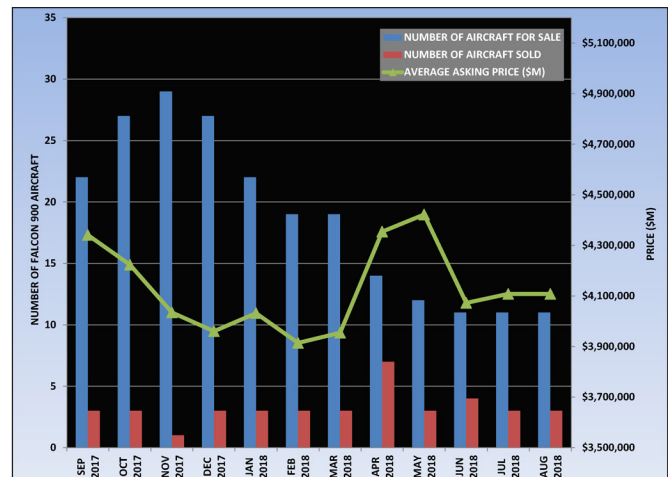
Market Briefing Summaries (September 2017 – August 2018)

Dassault Falcon 50EX



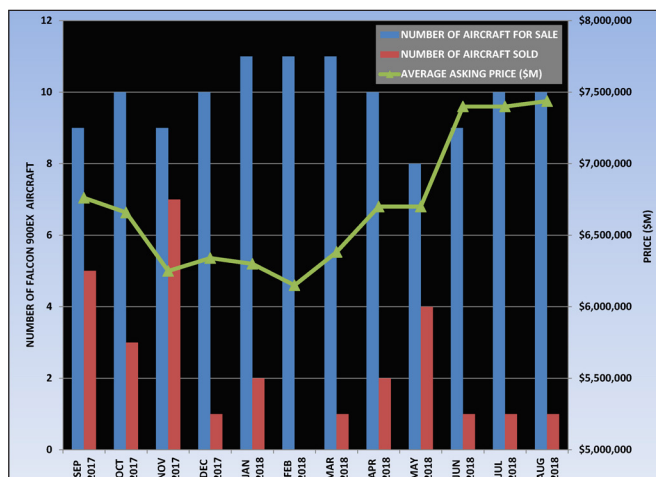
- ➔ Aircraft For Sale: **14**
 ↓ -7% from 15 Aircraft
- ➔ United States: ↓ 10 to 8
- ➔ International: ↑ 5 to 6
- ➔ Fleet Size: **100**
 ↓ \$544,089 (-12.9%)
- ➔ Inventory Absorption Rate: **12.9 Months** at current availability
- ➔ Fleet Availability: **14.0%**
- ➔ Avg. Model Year: **2000**
- ➔ Avg. Total Time: **4,683 Hrs.**
- ➔ Avg. Asking Price: **\$3,659,800**

Dassault Falcon 900



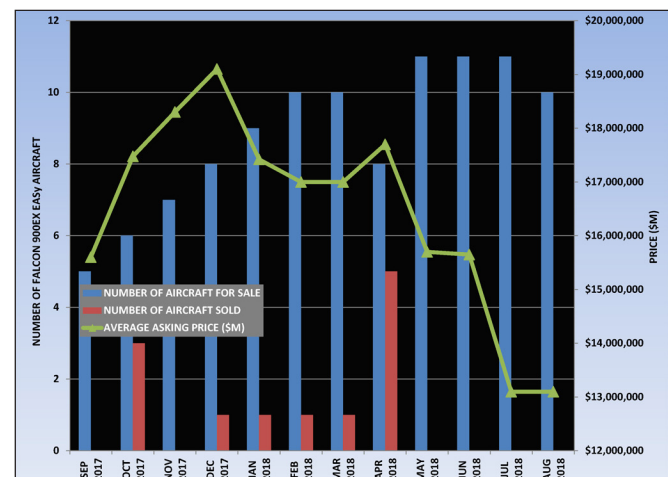
- ➔ Aircraft For Sale: **11**
 ↓ -50% from 22 Aircraft
- ➔ United States: ↓ 15 to 7
- ➔ International: ↓ 7 to 4
- ➔ Fleet Size: **174**
 ↓ \$233,000 (-5.4%)
- ➔ Inventory Absorption Rate: **3.4 Months** at current availability
- ➔ Fleet Availability: **6.3%**
- ➔ Avg. Model Year: **1990**
- ➔ Avg. Total Time: **9,663 Hrs.**
- ➔ Avg. Asking Price: **\$4,108,000**

Dassault Falcon 900EX



- ➔ Aircraft For Sale: **10**
 ↑ +11% from 9 Aircraft
- ➔ United States: ↓ 5 to 4
- ➔ International: ↑ 4 to 6
- ➔ Fleet Size: **118**
 ↑ \$676,250 (+10.0%)
- ➔ Inventory Absorption Rate: **4.3 Months** at current availability
- ➔ Fleet Availability: **8.5%**
- ➔ Avg. Model Year: **2000**
- ➔ Avg. Total Time: **8,058 Hrs.**
- ➔ Avg. Asking Price: **\$7,437,500**

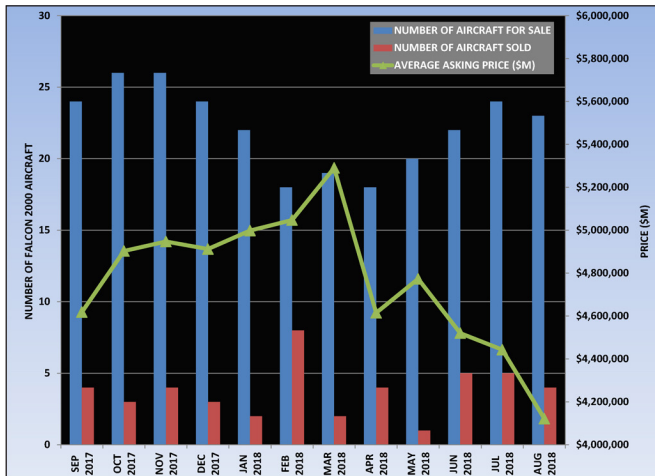
Dassault Falcon 900EX EASy



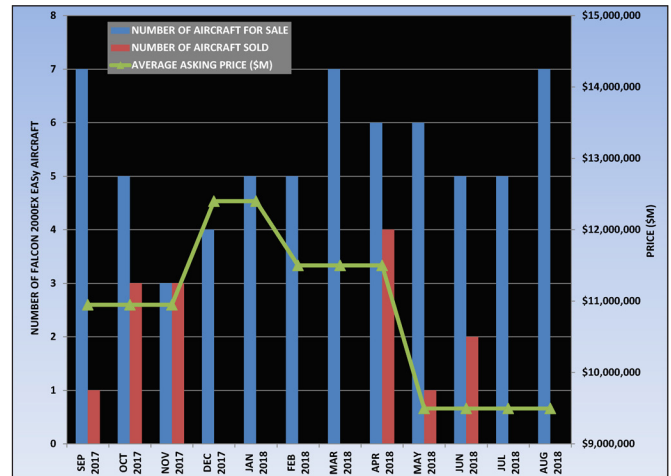
- ➔ Aircraft For Sale: **10**
 ↑ +100% from 5 Aircraft
- ➔ United States: ↑ 2 to 7
- ➔ International: ↔ 3 to 3
- ➔ Fleet Size: **120**
 ↓ \$2,502,500 (-16.0%)
- ➔ Inventory Absorption Rate: **10.0 Months** at current availability
- ➔ Fleet Availability: **8.3%**
- ➔ Avg. Model Year: **2007**
- ➔ Avg. Total Time: **4,620 Hrs.**
- ➔ Avg. Asking Price: **\$13,097,500**

Market Briefing Summaries (September 2017 – August 2018)

Dassault Falcon 2000



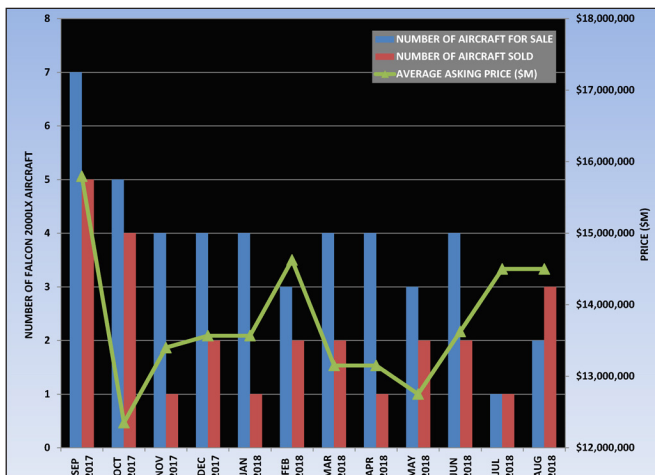
Dassault Falcon 2000EX EASy



- ✈ Aircraft For Sale: **23**
 ↓ -4% from 24 Aircraft
- ✈ United States: ↓ 15 to 12
- ✈ International: ↑ 9 to 11
- ✈ Fleet Size: **230**
 ↓ \$496,333 (-10.7%)
- ✈ Inventory Absorption Rate: **6.1 Months** at current availability
- ✈ Fleet Availability: **10.0%**
- ✈ Avg. Model Year: **2000**
- ✈ Avg. Total Time: **7,141 Hrs.**
- ✈ Avg. Asking Price: **\$4,121,667**

- ✈ Aircraft For Sale: **7**
 ↔ 0% from 7 Aircraft
- ✈ United States: ↑ 3 to 4
- ✈ International: ↓ 4 to 3
- ✈ Fleet Size: **104**
 ↓ \$1,455,000 (-13.3%)
- ✈ Inventory Absorption Rate: **6.0 Months** at current availability
- ✈ Fleet Availability: **6.7%**
- ✈ Avg. Model Year: **2006**
- ✈ Avg. Total Time: **3,623 Hrs.**
- ✈ Avg. Asking Price: **\$9,495,000**

Dassault Falcon 2000LX



- ✈ Aircraft For Sale: **2**
 ↓ -71% from 7 Aircraft
- ✈ United States: ↓ 2 to 0
- ✈ International: ↓ 5 to 2
- ✈ Fleet Size: **131**
 ↓ \$1,295,000 (-8.2%)
- ✈ Inventory Absorption Rate: **0.9 Months** at current availability
- ✈ Fleet Availability: **1.5%**
- ✈ Avg. Model Year: **2011**
- ✈ Avg. Total Time: **1,236 Hrs.**
- ✈ Avg. Asking Price: **\$14,500,000**





JetPak
Market Valuation
MAKE AND MODEL SPECIFIC



Market information is a critical component of any aircraft transaction. Therefore, it only makes sense to begin the process — as either buyer or seller — with accurate and up-to-date knowledge regarding your current make and model aircraft, or the business jet or turboprop you wish to acquire.

The Holstein Aviation JetPak Aircraft Valuation provides you with a marketplace overview accompanied by data on specified aircraft, all at no cost or obligation to you!

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- ▶ Price range
- ▶ Number available
- ▶ Average days on market
- ▶ Sales and pricing trends
- ▶ Market Activity



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