UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

TERA GROUP, INC.,
TERA ADVANCED TECHNOLOGIES, LLC, and
TERAEXCHANGE, LLC,

Plaintiffs,

-against-

BANK OF AMERICA CORPORATION; BANK OF AMERICA, N.A.; MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED; BARCLAYS PLC; BARCLAYS BANK PLC; BARCLAYS CAPITAL INC.; BNP PARIBAS, S.A.; BNP PARIBAS SECURITIES CORP.; CITIGROUP, INC.; CITIBANK N.A.; CITIGROUP GLOBAL MARKETS INC.; CITIGROUP GLOBAL MARKETS LIMITED; CREDIT SUISSE AG; CREDIT SUISSE GROUP AG; CREDIT SUISSE SECURITIES (USA) LLC; CREDIT SUISSE INTERNATIONAL; DEUTSCHE BANK AG; DEUTSCHE BANK SECURITIES INC.; THE GOLDMAN SACHS GROUP, INC.; GOLDMAN, SACHS & CO.: GOLDMAN SACHS BANK USA: GOLDMAN SACHS FINANCIAL MARKETS, L.P.; GOLDMAN SACHS INTERNATIONAL; HSBC BANK PLC; HSBC BANK USA, N.A.; HSBC SECURITIES (USA) INC.; ICAP CAPITAL MARKETS LLC; J.P. MORGAN CHASE & CO.; J.P. MORGAN CHASE BANK, N.A.; J.P. MORGAN SECURITIES LLC; J.P. MORGAN SECURITIES PLC; MORGAN STANLEY: MORGAN STANLEY BANK, N.A.; MORGAN STANLEY & CO. LLC; MORGAN STANLEY CAPITAL SERVICES LLC; MORGAN STANLEY DERIVATIVE PRODUCTS INC.; MORGAN STANLEY & CO. INTERNATIONAL PLC; MORGAN STANLEY BANK INTERNATIONAL LIMITED; THE ROYAL BANK OF SCOTLAND GROUP PLC; ROYAL BANK OF SCOTLAND PLC; RBS SECURITIES INC.; TRADEWEB MARKETS LLC; UBS AG; and UBS SECURITIES LLC,

Defendants.

Index No.

COMPLAINT

DEMAND FOR JURY TRIAL

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Plaintiffs Tera Group, Inc., Tera Advanced Technologies, LLC, and TeraExchange, LLC (together, "TeraExchange" or "Plaintiffs"), by and through their attorneys, bring this action against Defendants, and allege as follows:

OVERVIEW OF THE ACTION

- 1. This case concerns a conspiracy among major interest rate swaps ("IRS") dealers (the "Dealer Defendants") to boycott plaintiffs in order to undermine increased competition in the IRS market and thereby maintain the Dealer Defendants' massive profits.¹ IRS are an important financial tool used by an array of investors to manage risk and protect themselves from movements in interest rates. IRS comprise one of the largest financial markets with billions of dollars in swaps traded each day.
- 2. Non-dealers seeking to trade IRS ("buy-side customers"), such as retirement funds and municipalities, have historically been limited to a dark and inefficient over-the-counter ("OTC") market where the buy-side customers must individually contact the Dealer Defendants for price quotes. The Dealer Defendants take advantage of this opaque market to command large profits by entering into IRS with buy-side customers while simultaneously having access to better prices for the same IRS products through trades with other buy-side entities or other dealers.
- 3. Congress tried to bring more competition to the derivatives markets, including the IRS market, with the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 ("Dodd-Frank" or the "Dodd-Frank Act"). Dodd-Frank mandates, for example, that standard IRS move to exchanges or Swap Execution Facilities, or "SEFs," which were envisioned as

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¹ As defined more fully below, the Dealer Defendants are Bank of America, Barclays, BNPP, Citi, Credit Suisse, Deutsche Bank, Goldman Sachs, HSBC, JP Morgan, Morgan Stanley, RBS, and UBS.

exchange-like platforms that would allow trading on an all-to-all limit order book.² The rules stemming from Dodd-Frank were intended to make the swaps market, which was assailed in the financial crisis, safer and more transparent.

- 4. TeraExchange was founded in 2010 by a group of trading and technology professionals to develop the all-to-all limit order book trading platform demanded by buy-side customers. TeraExchange spent millions of dollars and invested years of effort to develop and implement its electronic exchange-like platform.
- 5. What TeraExchange's founders did not realize as *no one* realized at the time was that the reason no all-to-all exchange-like trading platforms existed was because the Dealer Defendants, who act as "dealers" or "market makers" in the IRS market, had conspired to boycott entities offering modern forms of electronic trading to buy-side customers, which would allow the buy-side to enjoy more transparent and competitive pricing and faster execution.
- 6. The Dealer Defendants conspired for one simple reason: to continue to enjoy an extraordinary profit center. By blocking the entry of TeraExchange and similar trading platforms into the IRS market, the Dealer Defendants force the buy-side to trade with them in an opaque OTC market in which the Dealer Defendants hold all the cards. By conspiring to undermine TeraExchange and other IRS exchanges, the Dealer Defendants extract billions of dollars in monopoly rents, year after year.
- 7. The Dealer Defendants have historically acted as the market makers (or sell-side) in the OTC market, meaning one of them was typically on one side of every IRS trade with a buy-side customer. In the OTC market, buy-side customers must request a quote from one or more of the Dealer Defendants. While investors could obtain quotes from more than one dealer,

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² An "all-to-all limit order book" is an electronic trading platform where participants can submit bids and offers, which are then automatically matched in order to facilitate efficient trading.

they could only negotiate a final actionable price typically with one dealer at a time. This inefficient form of trading does not allow for competitive price shopping through access to real-time price information.

- 8. As a result of the lack of price transparency and limited direct price competition, the Dealer Defendants were able to buy IRSs lower and sell them higher than they would have been able to in a competitive market where prices are streamed in real-time on an electronic platform such as TeraExchange. Through their collusive control of the IRS market, the Dealer Defendants extracted monopoly rents from the buy-side in the form of inflated bid/ask "spreads."
- 9. Absent collusion, the lack of transparency and limited price competition that pervades the IRS market would have disappeared long ago. Because of the benefits of transparency, competitive pricing, and immediacy, markets for financial products historically move to exchanges or exchange-like trading platforms soon after the products become sufficiently standardized and liquid. Because of its maturity, size, and high-level of standardization, the IRS market has long been primed for exchange or exchange-like trading. Faced with a variety of threats of evolution to this modern form of trading, the Dealer Defendants banded together via a horizontal conspiracy, joined by co-conspirators ICAP Capital Markets LLC ("ICAP") and Tradeweb Markets LLC ("Tradeweb"), to protect a highly-profitable market structure that they dominated.
- 10. The Dealer Defendants know well the benefits of exchange trading as they trade IRS with *each other* on electronic, exchange-like platforms. But they have conspired to ensure that *only the dealers* are allowed to trade IRS on these platforms. Thus, even as they enjoy the benefits of exchange trading among themselves, the Dealer Defendants deny those benefits to

their buy-side customers. Buy-side customers have been effectively "shut out" of this "paradise of infinite liquidity and tight pricing."³

- 11. Pursuant to their conspiracy, the Dealer Defendants met and agreed to work together to maintain the bifurcated market for IRS. They agreed to squash every potential market entrant that threatened to bring competition and transparency to the IRS market. As detailed herein, the Dealer Defendants jointly threatened, boycotted, coerced, bought, or otherwise eliminated any entity or practice that had the potential to bring the benefits of all-to-all exchange trading to the IRS market.
- 12. The Dealer Defendants engaged in particular in a group boycott aimed at shutting down TeraExchange as well as other exchange-like platforms that would allow the buy-side to trade on an all-to-all limit order book. These efforts to squash TeraExchange took several forms, including refusing to deal with TeraExchange, using the Dealer Defendants' clearing affiliates to refuse clearance of trades between other parties on TeraExchange, and threatening customers who used TeraExchange with loss of business or services with the Dealer Defendants or increased fees with the Dealer Defendants.
- 13. The Dealer Defendants police the threat posed by TeraExchange and other exchange-like platforms through a practice known as "name give-up." Name give-up requires disclosure of the identity of each swap counterparty to the other on every trade. The sole purpose of name give-up is to enable the Dealer Defendants to ensure that no buy-side investor trades IRS on the inter-dealer platforms. Any SEF that does not permit name give-up, such as TeraExchange, is hung out to dry by the Dealer Defendants' cartel.

³ Joe Rennison, *Meet the New OTC Market Makers*, RISK (Feb. 27, 2014), http://www.risk.net/risk-magazine/feature/2331122/meet-the-new-otc-market-makers.

- 14. The Dealer Defendants were driven to block entry of all-to-all limit order book platforms, including TeraExchange, because it was the only way they could protect their control over the lucrative IRS market. As a result of the Dealer Defendants' collusion, TeraExchange today effectively facilitates no IRS trading despite years of development and millions of dollars in investment capital. Absent the Dealer Defendants' group boycott, IRS market participants would trade on TeraExchange's platform.
- 15. The Dealer Defendants' collusion is responsible for the irrational persistence of antiquated trading practices that deprive the IRS market of the cost savings and transparency associated with exchange trading. The only SEFs that have any meaningful buy-side customer trading activity today *effectively require* that platform participants trade directly with a dealer. These SEFs including Tradeweb's effectively allow only a Request for Quote ("RFQ") trading method with buy-side customers. This prevents the market from experiencing the true benefits of exchange trading because RFQ, which requires the buy-side customer to "request a quote" from a dealer, is the functional equivalent of transacting OTC.
- 16. To make sure that business remained as usual, the Dealer Defendants have also conspired to ensure that interdealer brokers, or "IDBs," do not open their trading platforms to buy-side customers. IDBs have long operated IRS trading platforms with exchange-like features. But, under collective pressure from the dealers, they only allow *dealer-to-dealer* transactions. If an IDB were to allow buy-side customers access to the dealer-only platforms, the bifurcation of the market desired by the Dealer Defendants would have collapsed long ago. But the Dealer Defendants made sure that any IDB that dared to consider opening its platform to the buy-side was put in the "penalty box" and blackballed. Defendant ICAP, the leading IDB for IRS, has agreed with the Dealer Defendants to not open its interdealer platforms to the buy-side in

exchange for the Dealers' promise of continued liquidity and the primary market share in the interdealer market.

- 17. Defendant Tradeweb acts as the primary forum for Defendants' collusion. In late 2007, the Dealer Defendants began to be concerned about the possibility that Tradeweb, which was then owned by Thomson Reuters, would introduce more competition to the IRS market, in the form of an electronic trading platform. To respond to this threat from Tradeweb, and other entities planning similar initiatives to bring competition and transparency to the IRS market, Goldman Sachs championed a "consortium" strategy. As part of this strategy, Goldman Sachs would work together with the other main dealers in the IRS market (*i.e.*, Goldman's competitors) to neutralize Tradeweb by jointly taking it over and stopping Tradeweb from moving forward with its plans. Goldman Sachs also saw Tradeweb as a vehicle to coordinate the conduct of the Dealer Defendants going forward.
- 18. And that is exactly what the Dealer Defendants did. As part of a coordinated effort they named "Project Fusion," nearly all of the Dealer Defendants (originally, Credit Suisse, Deutsche Bank, Goldman Sachs, JPMorgan, Morgan Stanley, RBS, and UBS, later joined by Citigroup, Bank of America and then Barclays) jointly took control of Tradeweb. After doing so, they made sure Tradeweb would not convert its platform to an anonymous order book for the trading of IRS. They also agreed to commit certain liquidity to Tradeweb and to withhold support from other trading platforms that threatened their privileged position in the market.
- 19. The Dealer Defendants installed themselves on Tradeweb's Board of Directors and a variety of "committees" that meet to discuss the IRS market, secretly, under the cover of a supposedly legitimate and independent enterprise. Since at least 2008, key strategic personnel

from the Dealer Defendants — many identified by name and position below — have used the auspices of Tradeweb to coordinate their conduct to ensure the IRS market does not develop in ways that threaten their collective dominance.

- 20. To be clear, Tradeweb is not just a forum for collusion; it is an active participant and co-conspirator. Before colluding with the Dealer Defendants, Tradeweb was poised to provide more modern and open trading services to the IRS market. But Tradeweb agreed with the Dealer Defendants, against its own economic self-interest, to shutter the possibility of offering competitive IRS trading, and to forego the lucrative brokerage fees that would come from facilitating such transactions. And Tradeweb has abided by that agreement until the present day.
- 21. As a result of the Dealer Defendants' collusion, the IRS market has not developed in the manner that financial markets typically do. The Dealer Defendants have instead collectively kept it frozen in time for their own selfish purposes.
- 22. Yet, because Defendants' conspiracy to maintain a bifurcated market is not expressly prohibited by the Dodd-Frank Act, the Commodity Futures Trading Commission (the "CFTC"), the Dodd Frank Act's primary regulator with respect to the swaps market, is unable to address the anticompetitive harms described herein. Defendants' conspiracy is, however, prohibited by the Sherman Act, whose crucial role in putting a stop to collusive conduct by competitors Congress carefully and expressly preserved.⁴

⁴ See 12 U.S.C. § 5303 (2010) ("Nothing in this Act, or any amendment made by this Act, shall be construed to modify, impair, or supersede the operation of any of the antitrust laws, unless otherwise specified."); see also 156 Cong. Rec. E1347-01 (2010), 2010 WL 2788137 (statement of Rep. John Conyers, Jr.) ("The final bill contains a number of provisions to ensure that the antitrust laws remain fully in effect.").

PARTIES

A. Plaintiffs

- 23. Plaintiff Tera Group, Inc. ("Tera Group") is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business located in Summit, New Jersey.
- 24. Plaintiff TeraExchange, LLC ("TeraExchange LLC") is a Delaware limited liability company with its principal place of business located in New York, New York.

 TeraExchange LLC conducts swap execution activities, and has been granted temporary registration as a SEF by the CFTC. TeraExchange LLC is a wholly owned subsidiary of Tera Group.
- 25. Plaintiff Tera Advanced Technologies ("TAT") is a Delaware limited liability company with its principal place of business located in Summit, New Jersey. TAT creates and provides to TeraExchange technology utilized to operate the SEF. TAT is a wholly owned subsidiary of Tera Group.

B. <u>Defendants</u>

- 26. Whenever reference is made to any act, deed, or transaction of any entity, the allegation means that the corporation engaged in the act, deed, or transaction by or through its subsidiaries, affiliates, officers, directors, agents, employees, or representatives while they were actively engaged in the management, direction, control, or transaction of the entity's business or affairs.
- 27. Defendant Bank of America Corporation ("BAC") is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in Charlotte, North Carolina. Defendant Bank of America, N.A. ("BANA") is a federally chartered national banking association with its principal place of business in Charlotte, North Carolina, and branch

locations in New York, New York. BANA is a wholly owned subsidiary of BAC. On January 1, 2009, Bank of America acquired Merrill Lynch & Co., Inc. Defendant Merrill Lynch, Pierce, Fenner & Smith Incorporated ("MLPFS") is a corporation organized and existing under the laws of the State of Delaware with its principal place of business in New York, New York. MLPFS is a wholly owned subsidiary of BAC. In addition, MLPFS is registered as a broker-dealer with the U.S. Securities and Exchange Commission ("SEC"), and as a Futures Commission Merchant ("FCM") with the CFTC.

- 28. As used herein, the term "Bank of America" includes Defendants BAC, BANA, MLPFS, and their subsidiaries and affiliates, including Merrill Lynch & Co. and Merrill Lynch Bank USA, that participated in the IRS market.
- 29. Defendant Barclays PLC is a corporation organized and existing under the laws of England and Wales, with its principal place of business in London, England. Defendant Barclays Bank PLC is a corporation organized and existing under the laws of England and Wales, with its principal place of business in London, England and branch locations in New York, New York. Defendant Barclays Capital Inc. is a corporation organized and existing under the laws of the State of Connecticut, with its principal place of business in New York, New York, and is a wholly owned subsidiary of Barclays Group US Inc., which in turn is a wholly owned subsidiary of Barclays Bank PLC. In addition, Barclays Capital Inc. is registered as a broker-dealer with the SEC, and as an FCM with the CFTC.
- 30. As used herein, the term "Barclays" includes Defendants Barclays PLC, Barclays Bank PLC, Barclays Capital Inc., and their subsidiaries and affiliates that participated in the IRS market. Barclays Bank PLC maintains a New York branch.

- 31. Defendant BNP Paribas, S.A. ("BNPP SA") is a corporation organized and existing under the laws of the France, with its principal place of business in Paris, France and branch locations in the United States, including its New York, New York branch. Defendant BNP Paribas Securities Corp. ("BNPP Securities") is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in New York, New York, and is a wholly owned subsidiary of BNP Paribas North America, Inc., the ultimate parent of which is BNPP SA. In addition, BNPP Securities is registered as a broker-dealer with the SEC, and as an FCM with the CFTC.
- 32. As used herein, the term "BNPP" includes Defendants BNPP SA, BNPP Securities, and their subsidiaries and affiliates that participated in the IRS market. BNPP transacts business in New York, New York.
- 33. Defendant Citigroup, Inc. ("Citigroup") is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in New York, New York. Defendant Citibank N.A. ("Citibank") is a federally chartered national banking association with its principal place of business in New York, New York, and is a wholly owned subsidiary of Citigroup. Defendant Citigroup Global Markets Inc. is a corporation organized and existing under the laws of the State of New York, with its principal place of business in New York, New York, and is a wholly owned subsidiary of Citigroup Financial Products Inc., whose ultimate parent is Citigroup. In addition, Citigroup Global Markets Inc. is registered as a broker-dealer with the SEC, and as an FCM with the CFTC. Defendant Citigroup Global Markets Limited is a corporation organized and existing under the laws of England and Wales, with its principal place of business in London, England.

- 34. As used herein, the term "Citi" includes Defendants Citigroup, Citibank, Citigroup Global Markets Limited, Citigroup Global Markets Inc., and their subsidiaries and affiliates, including but not limited to Citigroup Energy Inc., that participated in the IRS market.
- 35. Defendant Credit Suisse Group AG is a corporation organized and existing under the laws of Switzerland with its principal place of business in Zurich, Switzerland. Defendant Credit Suisse AG is a bank organized and existing under the laws of Switzerland with its principal place of business in Zurich, Switzerland, and it maintains a New York, New York branch. Defendant Credit Suisse International is a bank organized and existing under the laws of England and Wales, with its principal place of business in London, England. Defendant Credit Suisse Securities (USA) LLC is a corporation organized and existing under the laws of the State of Delaware with its principal place of business in New York, New York, and is a wholly owned subsidiary of Credit Suisse (USA), Inc., whose ultimate parent is Credit Suisse Group AG. In addition, Credit Suisse Securities (USA) LLC is registered as a broker-dealer with the SEC, and as an FCM with the CFTC.
- 36. As used herein, the term "Credit Suisse" includes Defendants Credit Suisse Group AG, Credit Suisse AG, Credit Suisse International, Credit Suisse Securities (USA) LLC, and their subsidiaries and affiliates that participated in the IRS market.
- 37. Defendant Deutsche Bank AG is a corporation organized and existing under the laws of Germany with its principal place of business in Frankfurt, Germany. Defendant Deutsche Bank Securities Inc. is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in New York, New York, and is a wholly owned subsidiary of DB U.S. Financial Markets Holding Corporation, whose ultimate parent is

Deutsche Bank AG. In addition, Deutsche Bank Securities Inc. is registered as a broker-dealer with the SEC, and as an FCM with the CFTC.

- 38. As used herein, the term "Deutsche Bank" includes Defendant Deutsche Bank AG, Deutsche Bank Securities Inc., and their subsidiaries and affiliates that participated in the IRS market. Deutsche Bank maintains a New York branch.
- 39. Defendant The Goldman Sachs Group, Inc. ("Goldman Sachs Group") is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in New York, New York. Defendant Goldman Sachs & Co. is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in New York, New York. In addition, Goldman Sachs & Co. is registered as a broker-dealer with the SEC, and as an FCM with the CFTC. Defendant Goldman Sachs Bank USA is a New York state-chartered bank, with its principal place of business in New York, New York, and is a wholly owned subsidiary of Goldman Sachs Group. Defendant Goldman Sachs Financial Markets, L.P. is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in New York, New York, and is a wholly owned subsidiary of Goldman Sachs International is a bank organized and existing under the laws of England and Wales, with its principal place of business in London, England, and is a wholly owned subsidiary of Goldman Sachs Group.
- 40. As used herein, the term "Goldman Sachs" includes Defendants Goldman Sachs Group, Goldman Sachs & Co., Goldman Sachs Bank USA, Goldman Sachs Financial Markets, L.P., Goldman Sachs International, and their subsidiaries and affiliates that participated in the IRS market.

- 41. Defendant HSBC Bank PLC is a bank organized and existing under the laws of England and Wales, with its principal place of business in London, England. Defendant HSBC Bank USA, N.A. is a federally chartered national banking association with its principal place of business in McLean, Virginia, and branch locations in New York, New York. Defendant HSBC Securities (USA) Inc. is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in New York, New York. In addition, Defendant HSBC Securities (USA) Inc. is registered as a broker-dealer with the SEC, and as an FCM with the CFTC.
- 42. As used herein, the term "HSBC" includes Defendants HSBC Bank PLC, HSBC Bank USA, N.A., HSBC Securities (USA) Inc., and their subsidiaries and affiliates that participated in the IRS market.
- 43. Defendant J.P. Morgan Chase & Co. is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in New York, New York. Defendant J.P. Morgan Chase Bank, N.A. is a federally chartered national banking association with its principal place of business in New York, New York. Defendant J.P. Morgan Securities LLC (also known as "J.P. Morgan Securities Inc.") is a corporation organized and existing under the laws of Delaware, with its principal place of business in New York, New York, and is a wholly owned subsidiary of J.P. Morgan Securities Holdings LLC, which in turn is a subsidiary of JPMorgan Chase & Co. In addition, J.P. Morgan Securities LLC is registered as a broker-dealer with the SEC, and as an FCM with the CFTC. Defendant J.P. Morgan Securities Plc is a corporation organized and existing under the laws of England and Wales, with its principal place of business in London, England, and it is a wholly owned subsidiary of J.P. Morgan Chase & Co.

- 44. As used herein, the term "JP Morgan" includes Defendants J.P. Morgan Chase & Co., J.P. Morgan Chase Bank, N.A., J.P. Morgan Securities LLC, J.P. Morgan Securities Plc, and their subsidiaries and affiliates that participated in the IRS market.
- 45. Defendant Morgan Stanley ("MS") is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in New York, New York. Defendant Morgan Stanley Bank, N.A. is a federally chartered national banking association with its principal place of business in Salt Lake City, Utah, and is a wholly owned subsidiary of Morgan Stanley Delta Holdings LLC, the ultimate parent of which is MS. Defendant Morgan Stanley & Co. LLC ("MS&C") is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in New York, New York, and is a wholly owned subsidiary of Morgan Stanley Domestic Holdings, Inc., the ultimate parent of which is MS. In addition, MS&C is registered as a broker-dealer with the SEC, and as an FCM with the CFTC. Defendant Morgan Stanley Capital Services LLC is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in New York, New York, and is a wholly owned subsidiary of Morgan Stanley Domestic Holdings, Inc., the ultimate parent of which is MS. Defendant Morgan Stanley Derivative Products Inc. is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in New York, New York, and is a wholly owned subsidiary of MS. Defendant Morgan Stanley & Co. International plc is a corporation organized and existing under the laws of England and Wales, with its principal place of business in London, England, and is a subsidiary of Morgan Stanley UK Group, the ultimate parent of which is MS. Defendant Morgan Stanley Bank International Limited is a bank organized and existing under the laws of England and

Wales, with its principal place of business in London, England, and is a wholly owned subsidiary of Morgan Stanley International Holdings Inc., the ultimate parent of which is MS.

- 46. As used herein, the term "Morgan Stanley" includes Defendants MS; Morgan Stanley Bank, N.A.; MS&C; Morgan Stanley Capital Services LLC; Morgan Stanley Derivative Products Inc.; Morgan Stanley & Co. International plc; Morgan Stanley Bank International Limited, and their subsidiaries and affiliates, including Morgan Stanley Capital Group Inc. and Morgan Stanley Capital Products LLC, that participated in the IRS market.
- 47. Defendant Royal Bank of Scotland PLC ("RBS PLC") is the primary operating bank of Defendant The Royal Bank of Scotland Group PLC ("RBS Group PLC"), a corporation organized and existing under the laws of England and Wales with its principal place of business in Edinburgh, Scotland and regional offices in New York, New York and Stamford, Connecticut. Defendant RBS Securities Inc. is a corporation organized and existing under the laws of Delaware, with its principal place of business in Stamford, Connecticut, and is a wholly owned subsidiary of RBS PLC. In addition, RBS Securities Inc. is registered as a broker-dealer with the SEC, and as an FCM with the CFTC.
- 48. As used herein, the term "RBS" includes Defendants RBS PLC, RBS Group PLC, RBS Securities Inc., and their subsidiaries and affiliates that participated in the IRS market. RBS PLC maintains a New York branch.
- 49. Defendant UBS AG ("UBS AG") is a corporation organized and existing under the laws of Switzerland with its principal places of business in Basel and Zurich, Switzerland and regional offices in New York, New York and Stamford, Connecticut. Defendant UBS Securities LLC is a corporation organized and existing under the laws of Delaware, with its principal place of business in New York, New York, and is an indirect wholly owned subsidiary of UBS AG. In

addition, UBS Securities LLC is registered as a broker-dealer with the SEC, and as an FCM with the CFTC.

- 50. As used herein, the term "UBS" includes Defendants UBS AG, UBS Securities LLC, and their subsidiaries and affiliates that participated in the IRS market. UBS maintains a New York branch.
- 51. Defendant ICAP Capital Markets LLC is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in Jersey City, New Jersey. As used herein, the term "ICAP" includes Defendant ICAP Capital Markets LLC and its subsidiaries and affiliates that acted as brokers for a wide range of asset classes, including IRS, the foreign exchange market, commodities, credit default swaps ("CDS"), and various equities. In the IRS market, ICAP acts as an IDB, brokering IRS trades between dealers.
- 52. Defendant Tradeweb Markets LLC ("Tradeweb Markets") is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business in New York, New York. As used herein, the term "Tradeweb" includes Tradeweb Markets and its subsidiaries and affiliates that provided trading services for IRS, CDS, and other asset classes. Tradeweb has historically focused on providing electronic trading services in the dealer-to-client side of the market. Tradeweb is jointly owned by Thomson Reuters and a consortium of Wall Street Dealers (the Dealer Defendants other than BNPP and HSBC). The Dealer Defendants exercise control over Tradeweb.

⁵ See Matthew Leising, *Tradeweb's Bank Owners Said to Consider New Bond-Trading* System, BLOOMBERG (Nov. 23, 2013), http://www.bloomberg.com/news/articles/2013-11-22/tradeweb-s-bank-owners-said-to-consider-new-bond-trading-system.

JURISDICTION AND VENUE

- 53. Plaintiffs bring this action under Sections 4 and 16 of the Clayton Act, 15 U.S.C. §§ 15 and 26, to recover treble damages and costs of suit, including reasonable attorneys' fees, against Defendants for the injuries to Plaintiffs alleged herein, arising from Defendants' violations of Section 1 of the Sherman Act, 15 U.S.C. § 1.
- 54. This Court has subject matter jurisdiction over this action pursuant to Sections 4 and 16 of the Clayton Act, 15 U.S.C. §§ 15(a) and 26, as well as pursuant to 28 U.S.C. §§ 1331 and 1337(a).
- 55. Venue is proper in this District pursuant to 15 U.S.C. §§ 15(a) and 22, as well as pursuant to 28 U.S.C. § 1391(b), (c), and (d), because Plaintiffs resided, transacted business, were found, or had agents in this District; all the Defendants resided, transacted business, were found, or had agents in this District; a substantial part of the events or omissions giving rise to these claims occurred in this District; and a substantial portion of the affected interstate trade and commerce discussed herein was carried out in this District.
- 56. Defendants' activities, and those of their co-conspirators, were within the flow of, were intended to, and had a substantial effect on interstate commerce.
- 57. Pursuant to the nationwide contacts test provided for by 15 U.S.C. § 22, many Defendants are subject to personal jurisdiction in the United States because they, as set forth below, were formed in or have their principal places of business in the United States. In addition, all members of the conspiracy are subject to personal jurisdiction in the United States because the conspiracy was directed at, carried out in substantial part in, and had the intended effect of, causing injury to Plaintiffs residing in, located in, or doing business throughout the United States.

58. The Dealer Defendants are also subject to personal jurisdiction here because they each transacted business throughout the United States, including in this District, that was directly related to the claims at issue in this action. The IRS at issue in this action — which, indeed, often included a contractual clause submitting the parties to jurisdiction in this District — were regularly traded through desks at the major sell-side banks located in New York. The Dealer Defendants are also subject to personal jurisdiction here because their affiliates and subsidiaries traded IRS swaps in the United States as their agents, and if these agents did not, the Dealer Defendants would have to have made those trades themselves.

FACTUAL ALLEGATIONS

I. THE MARKET FOR INTEREST RATE SWAPS

A. <u>Interest Rate Swaps Generally</u>

- 59. An IRS is a type of derivative. It is an agreement between two parties to trade interest-rate cash flows on a specific amount of money for a fixed period of time. The most common type of swap often referred to as a plain vanilla swap is one in which one counterparty pays the other a fixed interest rate in exchange for a floating interest rate. The counterparty paying a fixed rate is typically referred to as the "buyer," and the counterparty making payments at the floating rate is known as the "seller." The value of the contract to each side moves (in opposite directions) depending on changes in interest rates.
- 60. When the market for IRS began, IRS were not standardized and had to be negotiated and documented on a trade-by-trade basis. As a result, IRS trading involved high transaction costs. Nonetheless, because IRS allowed parties to manage and hedge against movements in interest rates, they became widely used by a variety of investors. Many entities also began to use IRS to speculate about interest-rate movements.

- 61. The way in which IRS transactions took place evolved as trading activity increased. The industry adoption of the ISDA Master Agreement first created in 1987 drove the standardization of IRS. By no later than 2000, all of the material terms of most IRS the tenor, the fixed rate, the benchmark rates used to calculate floating payments, and the timing of payments were standardized, resulting in lower transaction costs and higher volumes.
- 62. Consequently, the IRS market has exploded over the last three decades. From 2006 to 2014 alone, the outstanding notional value of IRS grew from \$230 trillion to \$381 trillion.

B. The Trading of Interest Rate Swaps

- 63. As demand for IRS increased, major banks primarily the Dealer Defendants here took on the role of market making or providing liquidity in the IRS market. As market makers (also called the "sell-side"), these banks became the sellers of IRS, offering fixed and floating-rate cash flows to their customers the so-called "buy-side."
- 64. IRS trading typically works as follows: A buy-side customer asks a dealer for a quote either: (1) to pay the floating rate and receive a fixed rate, or (2) to pay the fixed rate and receive a floating rate. The rate at which the dealer will pay the fixed rate is known as the "bid," and the rate at which it will receive the fixed rate is known as the "offer" or the "ask." For instance, a five-year IRS may be quoted by a dealer at a bid of 25 and an ask of 30, meaning that the dealer will either pay the fixed rate at a 25 basis-point premium above the five-year U.S. Treasury yield, or receive the fixed rate payments at a 30 basis-point premium above the five-year U.S. Treasury yield. The fixed rate is the primary term that is subject to negotiation when entering into an IRS trade. A buy-side entity that is seeking to pay the floating and receive the fixed rate will receive the "bid" price quoted by a dealer for the fixed rate. A buy-side entity seeking to pay the fixed rate and receive the floating rate will pay the "ask" or "offer" price

quoted by a dealer for the fixed rate. The floating rate in either case is typically based on the London Interbank Offered Rate (known as LIBOR).

- 65. The Dealer Defendants profit by paying low on fixed rates (*i.e.*, the bid price) and receiving higher fixed rates (*i.e.*, the ask or offer price). This difference is known as the "bid/ask spread" or the "spread." The wider the spread, the more money the Dealer Defendants make. The mid-point of the spread is generally known as the mid-market price.
- 66. Trading between the Dealer Defendants and their customers has historically occurred OTC, meaning that an entity seeking to enter into an IRS had to call up various market-making dealers in hopes of finding a counterparty with which to directly trade. In the OTC environment, a buy-side customer can realistically only call a limited number of dealers, and because pricing in the market fluctuates a customer has no way to know how long a price offered by a dealer will remain open and executable.
- 67. While some companies over the last few years have launched trading platforms that use a RFQ protocol whereby a customer can request quotes from several dealers at once, the quotes provided are not live (or executable), and customers must then, as in archaic OTC trading, contact the dealer over the telephone or via Bloomberg chat to obtain a live price and formalize the swap. A dealer always maintains the right to "step away" from an RFQ quote it has provided.
- 68. Simply put, the IRS market available to buy-side customers is devoid of price transparency or competitive pricing. The market is also not anonymous, as buy-side customers must always identify themselves before finalizing a trade with a dealer OTC or through the RFQ protocol.

- 69. In marked contrast, the Dealer Defendants here trade with *each other* in a considerably more competitive and transparent marketplace. When dealers want to lay off risk on other dealers, they trade on dealer-only platforms provided by inter-dealer brokers ("IDBs"). These platforms are very different than the inefficient trading mechanism to which the Dealer Defendants relegate their buy-side customers.
- 70. The dealers' exchange-like platforms for inter-dealer transactions offer immediate execution at or close to the mid-market price. As many IRS products have been standardized for many years, IDBs use electronic exchange-like platforms known as "order books," "limit order books," or "central limit order books" ("CLOBs"), which automatically match the best bids and offers on an anonymous basis. Dealers submit their bid and ask prices to an IDB, which then publicizes the best quotes, allowing other dealers to view and execute them. A dealer can view multiple simultaneous quotes via an IDB platform, thereby giving it access to the best bids and asks in the market. The dealer can immediately enter into an IRS contract at a quoted price without negotiation, or it can ask the IDB to attempt to negotiate (commonly referred to as "tighten up") a better price. In return for facilitating dealer-to-dealer trades, an IDB earns a fixed-rate commission, known as a "brokerage fee" on each consummated trade.
- 71. On an IDB platform, the dealers' identities are concealed from one another until they agree to enter into a trade. Because IDB platforms allow dealers to view and choose from numerous bid and offer prices, in sharp contrast to the OTC "retail" side of the market, dealers trade with each other at or close to mid-market prices.

⁶ Luke Jeffs, *GFI Boss Defends Hedge Funds Access to Platforms*, FINANCIAL NEWS (Oct. 1, 2007), http://www.efinancialnews.com/story/2007-10-01/gfi-boss-defends-hedge-access-to-platforms-1 (Mickey Gooch, the founder and Chief Executive of GFI, stated that "[f]or the most liquid, electronic markets, there is little difference between the exchanges and the IDBs.").

- 72. This competitive price transparency in the dealer-to-dealer market further benefits the Dealer Defendants because, at the same time they provide bids and asks to the buy-side, they simultaneously see the true mid-market prices available in the interdealer market. The Dealer Defendants make large profits by agreeing to IRS with buy-side customers on the inefficient retail market while simultaneously having access to better prices for the same IRS products through the interdealer market or through trades with other buy-side customers in the opaque retail market.
- 73. While only dealers have access to limit order book trading, nothing about the IRS market inherently requires that to be the case. Quite the opposite: because of the standardization of IRS, increased liquidity, and the availability of clearing, much of the IRS market should have moved years ago to all-to-all trading on exchange-like limit order book platforms. And there are a number of reasons why the buy-side would welcome order book trading. A centralised trading platform can bring together a large set of traders with opposing trading interests, reducing search frictions and raising competition to fill an order. The introduction of all-to-all order book trading brings pricing transparency to the marketplace, typically resulting in a narrowing of bid/ask spreads.
- 74. The buy-side has remained locked in an archaic market as a result of Defendants' conspiracy to block access to the trading tools that the sell-side has enjoyed for years. When insurgent entities, such as TeraExchange, tried to bring all-to-all exchange trading to the market

⁷ See DARRELL DUFFIE, DARK MARKETS 6-7 (2012) ("[S]imple interest rate swaps . . . seem like natural candidates for exchange-based trade but are normally traded over the counter. At this point, we lack convincing theories that explain why such simple and heavily traded instruments are traded over the counter.").

⁸ See Bank for Int'l Settlements, Electronic Trading in Fixed Income Markets 12 (2016), http://www.bis.org/publ/mktc07.pdf.

or open existing IDB exchange-like platforms to the buy-side, the Dealer Defendants have actively preserved the status quo by working together to use their collective market power to prevent such efforts from succeeding.

C. The Dodd-Frank Act

- 75. In reaction to the fallout from the 2008 financial crisis, Congress passed the Dodd–Frank Wall Street Reform and Consumer Protection Act on July 21, 2010. Among the stated purposes of the Dodd-Frank Act was to "promote the financial stability of the United States by improving accountability and transparency in the financial system" and to "protect consumers from abusive financial services practices."
- 76. A key goal of the Dodd-Frank Act was "to bring greater pre-trade and post-trade transparency to the swaps market." As the CFTC noted: "The OTC swaps market is less transparent than exchange-traded futures and securities markets." The CFTC also recognized that "transparency lowers costs for investors, consumers, and businesses; lowers the risks of the swaps market to the economy; and enhances market integrity to protect market participants and the public. . . all market participants will benefit from viewing the prices of available bids and offers and from having access to transparent and competitive trading systems or platforms."
- 77. As part of Dodd-Frank, Congress created a new type of CFTC-regulated entity, called SEFs, defined as "a trading system or platform in which multiple participants have the

⁹ Dodd-Frank Wall Street Reform and Consumer Protection Act Preamble, PL 111-203, Preamble, 124 Stat 1376, 1376 (2010).

¹⁰ Core Principles and Other Requirements for Swap Execution Facilities, 78 Fed. Reg. 33476, 33477 (June 4, 2013) (to be codified at 17 C.F.R. pt. 37).

¹¹ *Id.* at 33476.

¹² *Id.* at 33477.

ability to execute or trade swaps by accepting bids and offers made by multiple participants in the facility or system."13

78. While the Dodd-Frank Act authorized the CFTC to oversee the swaps market, the Act expressly preserved the operation of the antitrust laws to address collusive conduct such as the Defendants' boycott conspiracy.¹⁴

II. TERAEXCHANGE'S CREATION OF AN ALL-TO-ALL EXCHANGE-LIKE INTEREST RATE SWAPS TRADING PLATFORM

- 79. TeraExchange was founded in 2010 by trading and technology professionals who recognized that the enactment of the Dodd-Frank Act provided a unique opportunity to advance the swaps market beyond the bilaterally negotiated OTC process. After raising \$7 million in capital on a \$27 million valuation, TeraExchange expended immense effort to develop an all-toall CLOB with central clearing that would bring the efficiency and transparency for which customers in the swaps marketplace have long yearned.
- 80. TeraExchange developed a number of necessary technologies for its electronic trading platform, including connectivity with the various clearing houses, swap data repositories, and other intermediaries. TeraExchange also created a front-end execution management system for traders with order management capabilities, along with advanced analytics and charting, full market depth, and real-time pricing.
- 81. TeraExchange developed a pre-execution credit confirmation tool so that every order on its platform could be firm, not just an indication of interest as was the case with historical

¹³ 17 C.F.R. § 1.3.

¹⁴ See 12 U.S.C. § 5303 (2010) ("Nothing in this Act, or any amendment made by this Act, shall be construed to modify, impair, or supersede the operation of any of the antitrust laws, unless otherwise specified."); see also 156 CONG. REC. E1347-01 (2010), 2010 WL 2788137 (statement of Rep. John Convers, Jr.) ("The final bill contains a number of provisions to ensure that the antitrust laws remain fully in effect.").

OTC trading. TeraExchange viewed this tool as an essential part and unique differentiator of its CLOB platform. A central challenge for all swaps participants is clearing. TeraExchange set out to solve this challenge by providing a comprehensive but intuitive solution that benefits clearing members and their executing customers. In addition to its embedded risk engine, TeraExchange also developed technology to connect to industry standard credit hubs, such as Traiana, to offer clearing members their choice of suitable pre-trade risk mitigation.

- 82. TeraExchange also developed technology to allow all market participants to easily use TeraExchange's trading platform. TeraExchange provides users flexibility and choice in accessing TeraExchange's CLOB, including remote access, local installation, access through established trading networks, and an application program interface (API) to allow access from in-house applications. TeraExchange also allows traders to engage in other IRS trading protocols if needed, including RFQ, request for market (RFM) and indication of interest (IOI), though TeraExchange's CLOB was its primary platform.
- 83. The development of TeraExchange's CLOB and electronic platform demanded enormous industry knowledge and technological skill, requiring the employment of many technology, operations, and sales experts. TeraExchange also incurred other substantial expenses related to the development and operation of its CLOB and technological platform, including office rental space, data center fees, licenses to use software and financial vendor platforms, and legal and compliance advice.
- 84. While waiting on the CFTC to formalize the registration rules for SEFs under Dodd-Frank, TeraExchange began offering access to its electronic trading platform in 2011. TeraExchange offered numerous features sought by IRS customers, including a price-time priority CLOB, anonymity, open all-to-all access, pre and post trade transparency, executable

bids and offers, pre-trade credit checks, improved pricing, reduced transaction costs, and free access to TeraExchange's trading technology.

- 85. The benefits that TeraExchange offered to the derivatives marketplace, and the great amount of time and effort spent to address the needs of the end-user, did not go unnoticed by the financial community. The *Wall Street Letter*, a respected source of information on trading technology, nominated TeraExchange for three of its 2013 Institutional Trading Awards.

 TeraExchange received a "Highly Commended" award for best derivatives trading platform.
- 86. Following the CFTC's finalization of rules for SEF registration, TeraExchange spent substantial resources to make its platform compliant with the CFTC's final rules and submitted the necessary materials for SEF registration.
- 87. TeraExchange received a temporary SEF certification on September 19, 2013. TeraExchange's application for final SEF certification is currently under review by the CFTC.
- 88. Many participants in the IRS market expected trading on SEFs to result in "a real fundamental shift." As stated by Kevin McPartland, head of market structure research at Greenwich Associates: "It's going to impact how the clients interact with the banks on a day-to-day basis." Industry reporters noted that TeraExchange and other SEFs were "poised to take business from the big banks that have dominated swaps trading."
- 89. By late 2013, investors had increased their estimate of TeraExchange's valuation to be over \$50 million. TeraExchange was well positioned to earn considerable brokerage fees

¹⁵ Silla Brush, *CFTC Said Ready to Push Interest-Rate Swaps to Trade Venues*, BLOOMBERG (Jan. 9, 2014), http://www.bloomberg.com/news/articles/2014-01-09/cftc-said-ready-to-push-interest-rate-swaps-to-trading-platforms.

Matthew Leising, *A Safer Way to Trade Interest Rate Swaps*, BLOOMBERG (Feb. 27, 2014), http://www.bloomberg.com/bw/articles/2014-02-27/interest-rate-swaps-trading-comes-out-of-the-shadows.

as the only all-to-all CLOB platform to provide a real-time pre-trade credit check on all order submissions. TeraExchange would have earned these brokerage fees but for the Defendants' conspiracy described below.

III. <u>DEFENDANTS CONSPIRED TO BOYCOTT TERAEXCHANGE AND OTHER ALL-TO-ALL EXCHANGE-LIKE TRADING PLATFORMS</u>

- 90. Faced with the threat that TeraExchange and other all-to-all exchange-like platforms would upset the market order in which they sat at the top, the Dealer Defendants conspired to prevent exchange-like trading platforms from introducing greater competition and transparency. None of the Dealer Defendants acting alone could stop such trading platforms from succeeding. The Dealer Defendants worked together to ensure that TeraExchange and other all-to-all exchange-like platforms would not succeed.
- 91. As detailed below in section IV, the Dealer Defendants coordinated their conspiracy through numerous forums, including their joint involvement with Tradeweb, the International Swaps and Derivatives Association ("ISDA"), the Futures Industry Association ("FIA"), and the Cleared Derivatives Execution Agreement" ("CDEA"). The heads of the Dealer Defendants' IRS trading desks also maintained an ongoing dialogue about their preferred structure of the IRS market. These "heads of rates" regularly communicated with each other through email, Bloomberg messages, lunches and dinners, industry conferences, and other similar events. In these discussions, these heads of rates desks discussed their mutual desire to maintain the status quo and prevent electronic trading.
- 92. Personnel from the Dealer Defendants' strategic groups, which are organized for the specific purpose of protecting the dealer community from the growth of exchange-like trading, met regularly in informal settings to carry out an ongoing dialogue concerning the Dealer Defendants' views on, and coordinate their respective Dealer Defendants' strategy with

respect to market strategy in furtherance of the conspiracy. They discussed their joint opposition to the exchange-trading of IRS and the fact that exchange trading would result in the compression of bid/ask spreads and lower profits. During these secret discussions, these bank personnel mapped out strategies for neutralizing the threat posed by all-to-all exchange-like platforms.

- 93. The Dealer Defendants did this, principally, by boycotting market entrants like TeraExchange that dared to try to open up exchange-like trading of IRS to the buy-side. These efforts have "been relentless sometimes buried in SEF rulebooks and trading workflow minutia, and other times amounting to outright intimidation." As a result of these collective steps, Defendants have successfully prevented meaningful change in the market. As Richard Mazzella, Chief Operating Officer for Global Fixed Income at Citadel explained, there remains "a two-tier market today on the S[EF]s dealer-to-dealer and dealer-to-client" and "[i]t is not truly an all-to-all market."
- 94. The IRS market does not have to operate this way. Not long ago, before the Defendants' collusion became apparent, market participants forecasted "that 40 to 50 firms could

DENNIS KELLEHER, CAITLIN KLINE, & VICTORIA DAKA, STOPPING WALL STREET'S DERIVATIVES DEALERS CLUB 12 (Feb. 2016), https://www.bettermarkets.com/sites/default/files/Better%20Markets%20Policy%20Brief%20-%20Stopping%20Wall%20Street% E2%80%99s%20Derivatives%20Dealers%20Club.pdf.

¹⁸ See Matthew Leising, Swaps Revolution Falling Flat as Brokers Keep Grip on New Market, BLOOMBERG (Mar. 4, 2014), http://www.bloomberg.com/news/articles/2014-03-05/swaps-revolution-falling-flat-as-brokers-keep-grip-on-new-market ("Two weeks after the regulatory shift related to the Dodd-Frank Act took effect, there's been little change — and little indication that it's coming. Banks are trading interest-rate swaps exclusively with banks in one area, while buyers and sellers such as money managers are doing business in another.").

¹⁹ Peter Madigan, *Buy-Side Firms Slam Broker Sefs Over Lack of Anonymity*, RISK (Oct. 24, 2014), http://www.risk.net/risk-magazine/news/2377259/buy-side-firms-slam-broker-sefs-over-lack-of-anonymity.

end up competing for swaps execution business."²⁰ Today, however, only TeraExchange and one or two other SEFs offer anything close to anonymous all-to-all trading, and those few are on their last legs.²¹

- 95. When TeraExchange and other exchange-like platforms solicited the participation of the Dealer Defendants, the Dealer Defendants would speak with each other to ensure collective action with respect to the platform. They used a variety of tools to ensure that these platforms failed so they could keep the buy-side relegated to trading on platforms that are nothing more than the functional equivalent of the OTC marketplace.
- 96. As a result of the Dealer Defendants' conspiracy, TeraExchange and other exchange-like platforms here have done little or no IRS trading.

A. The Dealer Defendants Boycotted TeraExchange

- 97. As described above, TeraExchange expended immense resources to develop an anonymous all-to-all exchange-like trading platform. By 2011, TeraExchange was actively soliciting support for its platform by demonstrating its utility to many buy-side entities and dealers, including Dealer Defendants.
- 98. A number of the Dealer Defendants, including Goldman Sachs, initially voiced support for TeraExchange's CLOB. In reality though, the Dealer Defendants recognized that TeraExchange's CLOB would enable alternative liquidity providers to directly compete with them for business, and they collectively agreed not to provide liquidity to or trade on TeraExchange.

Mike Kentz, SEF Start-ups Face Obstacles, INT'L FIN. REV. (July 22, 2013), http://www.ifre.com/sef-start-ups-face-obstacles/21099200.article.

²¹ See id. (noting that "market participants are beginning to doubt the viability of start-up platforms that were once assumed to be guaranteed a slice of the market").

- 99. From 2011 to 2015, TeraExchange met with senior employees at each of the Dealer Defendants on numerous occasions to discuss trading or providing liquidity to the TeraExchange platform. Even when the employees at the Dealer Defendants did not outright shut the door on providing liquidity to, or trading on, TeraExchange, they would continuously cite similar pretexts for refusing to conduct business with TeraExchange, such as claiming the need to conduct legal review of TeraExchange's paperwork but never completing such a review. Regardless of the excuse, the results were always the same: none of the Defendant Banks offered to trade on, or provide liquidity to, TeraExchange.
- all-to-all CLOB platform, TeraExchange turned its focus on attracting non-traditional liquidity providers to make markets on the platform, including buy-side entities and second-tier swap dealers. TeraExchange thought these entities could provide sufficient initial liquidity for the platform to launch, even without the Dealer Defendants. TeraExchange believed that once trading on the platform began, other market participants would join the platform to take advantage of tighter bid/ask spreads, and ease of execution available on an all-to-all order book. TeraExchange was confident that market participants, seeing the many advantages of trading on its CLOB, would demand that swap dealers trade with them on the platform to achieve the same tight bid/ask spreads. TeraExchange believed that swap dealers, including the Dealer Defendants, having no legitimate reason to refuse to utilize the platform, would follow, bringing their own liquidity. Indeed, this is what would have occurred in a competitive market.
- 101. TeraExchange met with hundreds of market participants, many of which committed to using the platform. These included, among others, Susquehanna International Group, LLP; Annaly Capital Management, Inc.; Mizuho Bank, Ltd.; DRW Holdings, LLC; and

AQR Funds. These entities carried out successful tests of TeraExchange's technology on their trading interfaces.

- 102. The Dealer Defendants became increasingly concerned as market participants committed to TeraExchange's platform. They recognized that if TeraExchange's platform succeeded, it would imperil their privileged status as market makers in a bifurcated market. Accordingly, they collectively took additional steps to sabotage the platform.
- 103. This additional sabotage took several forms, including using the Dealer Defendants' affiliated Futures Commission Merchants ("FCMs") to block trades on TeraExchange and using salespersons to threaten customers who used TeraExchange with the loss of liquidity in IRS or in other products. As this occurred, representatives from numerous Dealer Defendants informed personnel at TeraExchange that its platform would never succeed.
- 104. The Dealer Defendants used their FCM affiliates to block trades executed on TeraExchange by refusing to clear the trades or quoting outrageously high fees that would make the transactions uneconomical, despite clearing similar trades for those same customers on other IRS platforms.²² By refusing to clear trades from TeraExchange, the Dealer Defendants effectively kept buy-side customers from trading on the platform.
- 105. Senior personnel from TeraExchange attempted to convince the FCMs to stop this abuse, but they ran into numerous brick walls. When, for instance, TeraExchange met with Bob Burke, the head of clearing for Bank of America, Burke said: "My bosses are never going to let me [clear trades for TeraExchange]."

²² IRS trades clear through clearinghouses, which transact directly with a limited number of counterparties known as "clearing members," typically FCMs. The Dealer Defendants are generally the only entities that can afford the large amount of capital required of clearing members. Buy-side customers generally work with an FCM to clear their trades for a fee. If an FCM refuses to clear a trade for a customer on a particular platform, the customer is effectively prevented from trading on the platform.

- 106. Similarly, Ray Kahn (Managing Director, Global Head of Futures Clearing & Americas Head of Agency Derivative Services, Barclays) told TeraExchange that Barclays could not clear trades from TeraExchange because it was "resource constrained." This excuse was an obvious pretext, since clearing trades from TeraExchange required minimal resources, and Barclays performed similar services for customers using other SEFs.
- 107. The FCMs of the other Dealer Defendants also refused to clear trades for TeraExchange. For instance, ANZ Bank cleared its trades through FCMs at Citi and Bank of America. When ANZ asked Citi to clear its trades from TeraExchange, Chris Perkins, the head of clearing at Citi, informed ANZ that it would not clear trades executed on TeraExchange's platform. Absent a conspiracy, Citi's FCM would fear losing business as ANZ could clear through Bank of America, but Citi knew that no FCM would clear TeraExchange.
- 108. Similarly, when Knight Capital Group tried to trade on TeraExchange's platform, executives at Bank of America's FCM told Knight Capital and TeraExchange that it would only clear trades on TeraExchange at an outrageously high clearing fee far above what the FCM charged customers to clear trades on other platforms, effectively precluding Knight Capital from trading on TeraExchange.
- 109. Observing the barriers that the Dealer Defendants had put into place, other market participants began to waver in their support for TeraExchange's platform. Susquehanna International Group, LLP, for instance, withdrew its commitment to the platform.
- 110. Despite these formidable obstacles, TeraExchange executed and cleared the first IRS trade on its platform on June 13, 2014. The transaction was between Annaly Capital Management, Inc. ("Annaly") and Mitsubishi UFJ Financial Group ("Mitsubishi") for a notional

amount of \$10 million. The trade was cleared through CME's clearinghouse by BNP Paribas Securities Corp., the FCM affiliate of BNPP.

- TeraExchange was immediate. Upon observing that buy-side entities were trading on TeraExchange's CLOB, BNPP's clearing office notified its execution desk of the transgression. The desk then contacted the parties to the transaction and threatened them with a loss of access to clearing and other banking services if they continued to trade on TeraExchange. Indeed, BNPP threatened not only loss of access to clearing, but also execution services in other asset classes and general market research. Word of BNPP's threat spread to other buy-side firms and led those firms to avoid TeraExchange.
- 112. The day after the trade, BNPP, Citi, JPM, and UBS all told TeraExchange that they would not clear any trades on TeraExchange until they conducted an audit of TeraExchange's rulebook. Other Dealer Defendants later similarly blocked trading on TeraExchange for purported reviews of TeraExchange's rulebook. These reviews have never been completed. Because FCMs all refuse to clear trades on TeraExchange pursuant to the Dealer Defendants' conspiracy, the June 13, 2014 trade between Annaly and Mitsubishi was the last IRS trade to be executed and cleared on TeraExchange's platform.
- 113. Unaware of the Dealer Defendants' clearing freeze, many market participants expressed interest in trading on TeraExchange after the CFTC granted TeraExchange temporary registration as a SEF. One market survey taken in late 2013 indicated that market participants ranked TeraExchange among the top two SEFs that they planned to explore for trading. The Dealer Defendants responded by becoming even more vocal in their opposition to TeraExchange. As a result, many buy-side entities became concerned about meeting with

TeraExchange for fear of reprisal from their FCMs. One buy-side entity, for instance, feared that "JP Morgan knew" it was meeting with TeraExchange.

- 114. Throughout this period, the same FCMs discussed above were clearing trades for the same buy-side firms on Bloomberg and Tradeweb. Again, there is no legitimate reason that an FCM should discriminate among SEFs because its risk comes from the customer trading entity itself, not the platform on which the trade is executed. The FCM earns a commission on every trade it clears.
- 115. Absent Defendants' conspiracy, these end users could have simply found another FCM to clear for them. But the Dealer Defendants coordinated their activities, and collectively made it clear to the buy-side that they would refuse to deal with any firm they caught trading on TeraExchange.
- 116. The Dealer Defendants' collective boycott of TeraExchange starved it of the liquidity it needed to succeed. Absent the Dealer Defendants' anticompetitive boycott, buy-side firms and other liquidity providers would have traded on TeraExchange's platform.
- 117. As it became evident that the Dealer Defendants were collectively squashing TeraExchange's all-to-all CLOB, TeraExchange tried to pivot to an alternative business strategy focused on providing smaller IDBs with access to TeraExchange's SEF for Dodd-Frank compliance requirements. Dodd-Frank requires that certain instruments be traded through SEFs, including some instruments traditionally traded through smaller IDBs.
- 118. From its own experience, TeraExchange realized that building and gaining approval of a SEF was a difficult and expensive proposition for many of these IDBs.

 TeraExchange offered the IDBs the opportunity to execute their trades through TeraExchange's SEF for a fee, rather than expending the resources necessary to register themselves as SEFs.

TeraExchange hoped this alternative business plan would provide it with sufficient revenue to continue developing its primary all-to-all CLOB business.

- 119. Several IDBs responded positively to the proposal, recognizing that the use of TeraExchange's platform was necessary to their survival. Nearly a dozen IDBs entered into agreements with TeraExchange, including RP Martin.
- 120. The IDBs, however, had, as a practical matter, to obtain the consent of the dealers using their platforms, including the Dealer Defendants. In striking parallel, the Dealer Defendants universally refused to give such consent, with many of them describing TeraExchange's program as a "Trojan Horse" and saying that they did not want to let TeraExchange "off the mat." The CEO of ED&F Mann, one of the second-tier IDBs, informed TeraExchange that the Dealer Defendants would simply not allow him to sign up with the program.
- 121. As a result, no IDB has been able to process a trade through TeraExchange's order book, and some, including ED&F Mann, have since gone out of business. Despite this universal boycott, smaller IDBs have continued to express interest in processing trades through TeraExchange's CLOB.
- 122. Faced with the Dealer Defendants' boycott, TeraExchange has effectively left the IRS market. Despite years of development and millions of dollars in investment capital, only one IRS trade has been executed on TeraExchange since its launch.

B. The Dealer Defendants Boycotted Other Exchange-Like Trading Platforms

123. There are noticeable similarities between the Dealer Defendants' conduct in jointly boycotting TeraExchange and their conduct in jointly boycotting other trading platforms seeking to offer all-to-all exchange-like trading platforms, such as Javelin SEF, LLC ("Javelin") and trueEX LLC ("trueEX").

1. The Dealer Defendants boycotted Javelin

- 124. In 2011, Javelin began developing an anonymous all-to-all IRS exchange-like trading platform. Javelin subsequently began soliciting support for its platform by demonstrating its utility to many buy-side entities and dealers, including Dealer Defendants such as Deutsche Bank, Goldman Sachs, JP Morgan, and RBS.
- 125. Despite tentative initial support from RBS and a number of second-tier dealers, the Dealer Defendants refused to agree to support Javelin. For instance, a Vice President at Deutsche Bank, repeatedly informed Javelin that the bank would not use the platform, even after testing and approving Javelin's system and telling Javelin that it had passed Deutsche Bank's checks. Javelin also met with executives of Goldman Sachs who demonstrated hostility to Javelin operating as a CLOB trading platform.
- 126. Despite these warning signs, Javelin prepared to launch its platform in late 2013. The Dealer Defendants, however, became increasingly concerned as Javelin prepared to go live. They recognized that if Javelin successfully launched an anonymous, all-to-all trading platform for IRS, the platform would attract liquidity, increase price transparency, and therefore imperil their privileged status as market makers in a bifurcated market. Accordingly, they collectively took steps to sabotage the platform.
- 127. Javelin arranged a series of mock trading sessions to showcase its all-to-all anonymous trading platform to market participants. Many of the Dealer Defendants' FCMs flatly refused to provide pre-trade credit checks or push credit to the platform, including Deutsche Bank and Goldman Sachs.
- 128. Nonetheless, many buy-side firms and certain second-tier dealers were impressed by Javelin's platform. Based on the strength of its technology, Javelin signed up a number of entities to provide liquidity to the platform. With the exception of RBS (and then only for a

short period of time), the Dealer Defendants collectively refused to trade on, or provide liquidity to, Javelin.

- 129. Javelin obtained temporary registration as a SEF in September 2013. On October 18, 2013, Javelin submitted to the CFTC a list of commonly traded interest rate swaps as made available to trade ("MAT") on Javelin's platform. Under the Dodd-Frank Act, any type of swap transaction that the CFTC certified as made available to trade on a SEF can no longer be traded through an unregulated swaps platform, but must instead be executed on a registered SEF or other CFTC-regulated platform.²³ Javelin's MAT submission infuriated the Dealer Defendants who wished to continue to trade swaps on dark, unregulated platforms where the Dealer Defendants hold all the advantages.
- 130. As with TeraExchange, the Dealer Defendants' FCMs refused to clear trades coming from Javelin, effectively preventing buy-side customers from using Javelin's CLOB. Goldman Sachs, for instance, explicitly told Javelin that its FCM would never clear trades for any customer coming from the platform. Deutsche Bank also refused to clear trades for Javelin.
- 131. As with TeraExchange, the Dealer Defendants actively pressured their customers not to trade on Javelin. For example, in October 2013, NISA Investment Advisors LLC ("NISA"), a large buy-side firm, was eager to trade on Javelin. When Goldman Sachs, NISA's FCM, learned of this, a Goldman Sachs employee informed a NISA employee that if NISA traded on Javelin, Goldman Sachs would withdraw all clearing services in any trading venue. NISA decided not to proceed with Javelin afterwards.

²³ When forced to trade on a SEF with buy-side customers because an IRS has been made available to trade, the Dealer Defendants – consistent with their conspiracy – will only use SEFs, like Tradeweb, that effectively require that buy-side customers trade directly with a dealer through the Request for Quote ("RFQ") trading method.

- 132. Despite these formidable obstacles imposed by the Dealer Defendants, Javelin was able to get some trading volume from its participants. However, as a result of difficulty with FCMs and threats from the Dealer Defendants, few were able actually to execute trades on the platform.
- 133. As a result of the Dealer Defendants' boycott, Javelin today effectively has no revenues and facilitates no IRS trading.²⁴ Despite years of development and millions of dollars in investment capital, Javelin executed less than 200 trades since its launch.
- 134. The Dealer Defendants' joint opposition to Javelin was coordinated. For example, Javelin employees had numerous conversations with senior executives of the Dealer Defendants from 2013 to 2015 in which the executives proffered nearly identical excuses for their refusal to deal, pointing in particular to a supposed lack of customers on the Javelin platform.
- 135. In fact, these excuses were entirely pre-textual, given that the Dealer Defendants had gone to great lengths to ensure that potential customers did not trade on Javelin. As noted above, Javelin had committed liquidity providers by September 2013, guaranteeing that the Dealer Defendants would have counterparties to trade with, and Javelin's platform frequently featured IRS prices that were competitive with, or better than, those of rival platforms like Tradeweb. The real reason for the Dealer Defendants' collective refusal to deal was their unlawful agreement to boycott any platform that threatens to bring exchange trading of IRS to the buy-side.

²⁴ See Mike Kentz, Cawley Exit Signals SEF Struggles, INT'L FIN. REV. (May 10, 2014), http://www.ifre.com/cawley-exit-signals-sef-struggles/21144521.article.

2. The Dealer Defendants boycotted trueEX

- 136. In 2013, trueEX sought to bring to market a SEF offering an IRS exchange-like trading platform open to both buy- and sell-side entities. TrueEX was founded by Sunil Hirani, who had previously started and operated a successful electronic trading platform for CDS for an IDB called Creditex.
- 137. TrueEX was among the first swaps exchange to be approved by the CFTC.²⁵ It offered "trading features, such as anonymous trading, that regulators and traders at funds say will encourage smaller banks and other players, such as hedge funds, to enter the market as dealers [,which] will help increase competition, reduce prices for customers, and decrease risk in derivatives markets."²⁶ TrueEX "took a very old way of executing and brought it into the 21st century," which allows a trader to "execute a portfolio of swaps electronically in a very efficient manner."²⁷
- 138. With these attractive features and Mr. Hirani's background in electronic CDS trading, trueEX was ready and able to become a successful all-to-all trading platform for IRS. Mr. Hirani publicly stated that the platform had signed up 62 buy-side participants, explaining that "[c]learly the buyside demand is there."²⁸

Glen Fest, *TrueEX Takes Early Lead in Building Rate Swaps Exchange*, Am. BANKER (Apr. 1, 2013), http://www.americanbanker.com/magazine/123_4/Swaps-Sequel-1057473-1.html.

²⁶ Charles Levinson, *Startup Challenges Dominance of Big Banks in Derivatives Markets*, REUTERS (Mar. 10, 2015), http://www.reuters.com/article/2015/03/10/markets-derivatives-exchange-insight-gra-idUSL1N0WB2D520150310.

Aaron Timms, *TrueEX Builds Bridges in the New World of Swaps*, INSTITUTIONAL INVESTOR. (July 21, 2015), http://www.institutionalinvestor.com/article/3472545/asset-management-regulation/trueex-builds-bridges-in-the-new-world-of-swaps.html#.Vk5RPk3ltaQ.

²⁸ Levinson, *supra* note 26.

- 139. But "[m]any of the top derivatives dealers, including Goldman Sachs, Deutsche Bank, Citigroup, Barclays, Bank of America Corp, and Morgan Stanley, have declined to use trueEX," stonewalling the trading platform.²⁹ The Dealer Defendants collectively blocked trueEX from becoming a successful exchange-like trading platform for IRS.
- 140. Today, trueEX, like TeraExchange and Javelin, facilitates few trades in the IRS market.³⁰ And the vast majority of trades that are conducted through trueEX are conducted only on its RFQ platform, on a name-disclosed basis.³¹ Most of those trades are actually "compression" trades which merely consolidate multiple offsetting trades into one position done to reduce the overall number of trades in a firm's portfolio and to simplify its balance sheet. No bid/ask spread is associated with "compression" trades, so trueEX's execution of those trades does not threaten the Dealer Defendants in the marketplace. In sum, the Dealer Defendants have successfully neutralized trueEX from becoming a competitive threat.

C. The Dealer Defendants Collectively Refuse to Clear Trades From TeraExchange and Other Exchange-Like Trading Platforms

- 141. As detailed above, denial of clearing services is a potent weapon the Dealer

 Defendants have in their arsenal, and they have jointly deployed it against all-to-all anonymous

 SEFs including TeraExchange with devastating results.
- 142. In the OTC market, counterparties face each other directly, meaning they bear the full risk of loss if their counterparty defaults. For IRS with high notional values and long tenors,

²⁹ *Id*.

³⁰ Timms, *supra* note 27.

³¹ See Ivy Schmerken, Start-Up SEF Taking the Fight to Incumbents, TABB FORUM (Feb. 26, 2015), http://tabbforum.com/opinions/start-up-sef-taking-the-fight-to-incumbents?print _preview=true&single=true.

the effect of a counterparty default can be severe, amounting to millions of dollars in losses on an individual trade.

- 143. Clearing resolves this problem. For cleared transactions, a clearinghouse acts as an intermediary between counterparties and effectively guarantees their performance, greatly reducing counterparty risk. In order to ensure their financial soundness, clearinghouses add an additional layer of protection, in that they only transact directly with a limited number of counterparties known as "clearing members," which must contribute large amounts of capital to the clearinghouse's default (or "guaranty") fund.³² This ensures that a clearinghouse can in all likelihood withstand the default of one of its members.
- 144. Large banks, such as the Dealer Defendants, are generally the only entities that can afford these large capital requirements, and thus function as critical waypoints (or, in reality, roadblocks) on the path to clearing. As noted above, the dealer-owned entities that serve as clearing members are known as Futures Commission Merchants, or "FCMs." FCMs generate revenues by clearing trades on behalf of firms that are not clearing members of a clearinghouse. This relationship should be mutually beneficial the FCMs earn fees on each trade they submit for clearing, and their buy-side customers gain access to clearing without having to comply with onerous capital requirements.
- 145. By way of example, suppose X and Y enter into an IRS contract in which X pays a fixed rate and Y pays a floating rate. Without central clearing, X and Y would make these

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For example, CME currently requires clearing members to hold at least \$50 million in capital and contribute at least \$15 million in cash to its guaranty fund in order to clear IRS. See CME GROUP, Summary of Requirements for CME, CBOT, NYMEX and COMEX Clearing Membership and OTC Derivatives Clearing Membership (Feb. 2016), http://www.cmegroup.com/company/membership/files/Summary-of-CMEG-Clearing-Membership-Requirements.pdf. CME and other clearinghouses had much higher capital requirements when TeraExchange first opened its IRS platform.

payments directly to each other, and each would bear the full risk of loss in the event its counterparty defaulted.

- 146. By contrast, with central clearing, X and Y would each "give up" their sides of the trade to their respective FCMs, which would then submit each side of the trade to the clearinghouse. In the end, X and Y "face" their respective FCMs, which, in turn, face the clearinghouse. Because both X and Y face the clearinghouse (via their FCMs), neither bears counterparty risk with respect to the other. If X defaults on its payments on the swap, X's FCM remains under the duty to satisfy X's obligation, and it will continue to make payments to and receive payments from the clearinghouse under the terms of the swap.³³
- Dealer Defendants' trading desks.³⁴ FCMs should thus be agnostic as to which trading platforms their customers use, and as to their customers' counterparties. In fact, an FCM operating in its own interest would, subject to credit limits, want to *maximize* the amount of trades it clears for customers, regardless of where or how the trades were executed. This is because the only risk that FCMs face is the risk that their buy-side clearing customers default, a risk that is not connected to the platform on which a customer conducts an IRS trade.
- 148. Due to Defendants' conspiracy, however, this is not how the IRS market operates. Instead, the Dealer Defendants collectively agreed that *they would not clear trades conducted on*

Importantly, the payments received and paid on the swap are the same regardless of whether the trade is cleared or not — X pays fixed payments and receives floating payments, while Y pays floating payments and receives fixed payments.

³⁴ See 17 C.F.R. §23.605(d)(1) ("No swap dealer or major swap participant shall directly or indirectly interfere with or attempt to influence the decision of the clearing unit of any affiliated clearing member of a derivatives clearing organization to provide clearing services and activities to a particular customer"); id. §23.605(d)(2) ("Each swap dealer and major swap participant shall create and maintain an appropriate informational partition . . . between business trading units of the swap dealer or major swap participant and clearing units of any affiliated clearing member of a derivatives clearing organization to reasonably ensure compliance with the Act and the prohibitions specified in paragraph (d)(1) of this section.")

all-to-all anonymous SEFs such as TeraExchange.³⁵ Such conduct is nearly uniform across the Dealer Defendants and directly contrary to the economic self-interests of their FCM affiliates. Absent a conspiracy among the Dealer Defendants, the Dealer Defendants' FCMs would fear losing rejected clearing customers to the FCM's of other Dealer Defendants. In reaching this agreement, the Dealer Defendants' FCMs capitulated to the demands of their trading desks — the heads of which are often Tradeweb board members — and management, who are focused on keeping buy-side entities from trading on anonymous all-to-all platforms.

anonymous SEFs not only deters buy-side firms from trading on these platforms; it prevents IRS trades from ever occurring. FCMs must confirm that their customers are sufficiently creditworthy to execute and clear any given trade *before* the trade takes place, and will not allow the trade to move forward if a customer fails this "pre-trade credit check." To prevent customers from trading on an all-to-all anonymous trading platform, the Dealer Defendants' FCMs frequently refuse to conduct pre-trade credit checks for any prospective trade on an anonymous all-to-all SEF like TeraExchange. When customers do attempt to trade on an all-to-all anonymous SEF, the trade thus *cannot occur*, because the Dealer Defendants' FCMs will not conduct a pre-trade credit check, stopping the trade before it takes place.

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³⁵ See Kelleher et al., supra note 17, at 12 (noting that dealers "deny[] their clearing customers the credit limits necessary to trade on SEFs that don't acquiesce to the dealers' demands").

A pre-trade credit check can occur via either a "ping" or a "push" system. Under a "ping" system, a SEF will "ping" an FCM on a per-trade basis to confirm if a customer has sufficient credit to conduct that trade. Under a "push" system, an FCM will pre-authorize a customer to clear trades up to a certain credit limit, a practice commonly referred to as "pushing limits." As an example, JP Morgan might "push" a limit of \$500 million to a SEF for its customer, buy-side customer X, meaning that X could trade and clear up to \$500 million of IRS on that SEF without needing to re-obtain approval from JP Morgan before every trade.

- 150. At the same time, the Dealer Defendants routinely clear trades executed on co-conspirator Tradeweb's SEF, and other platforms they do not view as threats to the bifurcated market. The Dealer Defendants' FCMs thus use their gatekeeping roles to steer business away from all-to-all anonymous SEFs and towards their co-conspirators and other, compliant, RFQ-only platforms as a reward for "playing by their rules."
- 151. The Dealer Defendants' ability to block clearing has blocked market entry for all-to-all anonymous SEFs. Without access to clearing, buy-side firms cannot trade on such platforms and are forced to trade on dealer-friendly SEFs like Tradeweb that retain the basic, inefficient structure of the OTC market.

D. The Dealer Defendants Deter Buy-Side Customers From Trading on TeraExchange and Other Exchange-Like Trading Platforms

- 152. The Dealer Defendants also conspired to block exchange trading of IRS by discouraging their customers from using exchanges or exchange-like trading platforms such as TeraExchange. The Dealer Defendants discourage their customers by withholding clearing services to their customers who attempt to trade on anonymous all-to-all exchange-like platforms, insisting on post-trade disclosure practices to discourage exchange-like trading, and even putting their customers in a "penalty box" in an attempt to discourage future transgressions.
- 153. These acts, which the Dealer Defendants did in concert, are designed to make exchange trading unattractive to customers and, in some cases, to scare them from attempting to disrupt the OTC market. "[T]his meaningfully disincentivizes [dealer-to-client] SEFs from making any changes that may receive retaliation from the biggest dealer banks. As a result, there is little opportunity for 'organic' market evolution to occur in such a deeply anti-competitive marketplace."³⁷

³⁷ Kelleher et al., *supra* note 17, at 12.

- 1. <u>The Dealer Defendants withhold clearing services to buy-side firms that</u> attempt to trade on TeraExchange and other exchange-like platforms
- 154. The Dealer Defendants conspired to dissuade firms from trading on TeraExchange and other exchange-like SEFs by threatening them with the complete withdrawal of clearing services or across-the-board increases in clearing fees that make IRS trading cost prohibitive.
- 155. Because clearing performs an important risk mitigation function for many IRS, denial of clearing services effectively hamstrings the buy-side's ability to trade IRS. Therefore, the mere possibility that the Dealer Defendants can, through their FCMs, cut off access to clearing is sufficient to deter many buy-side customers from even attempting to trade on exchange-like platforms or push for exchange trading.
- among other things, their clearing operations communicate regularly with each other. For example, Piers Murray, the Global Head of Fixed Income Prime Brokerage at Deutsche Bank, used to work as the Global Head of Rates Clearing at JP Morgan. Mr. Murray regularly communicates with his counterparts at other Dealer Defendants, such as Robert Burke, Co-Head of Bank of America's Global Futures and Derivatives Clearing Services, and Michael Dawley, the head of Goldman Sachs' FCM.
- 157. For example, in July 2015, certain of the Dealer Defendants' FCMs, including those of Barclays, BNPP, Credit Suisse, and JP Morgan, began collectively penalizing certain transgressor buy-side firms by hiking their clearing fees "by as much as ten-fold," while obedient

Matt Cameron, *Deutsche Snares JP Morgan's Murray for Clearing Role*, RISK (July 2, 2012), http://www.risk.net/risk-magazine/news/2188410/deutsche-snares-jp-morgan-s-murray-clearing-role.

buy-side entities "have been protected."³⁹ In a competitive market, the Dealer Defendants' FCMs would compete with each other to provide clearing services to their customers. Instead, the FCMs of Bank of America, Barclays, BNPP, Credit Suisse, JP Morgan, and others collectively threatened to raise or actually raised clearing fees for certain buy-side firms in retaliation for their attempts to trade on TeraExchange and other all-to-all anonymous SEFs. Absent collusion, the FCMs would not collectively target the same buy-side firms with higher fees, while keeping fees uniform for other market participants.

- 158. The Dealer Defendants' conduct is strikingly consistent. For example, an interest rates head at a high-frequency trading firm "noticed ... indirect push-back," including that "one dealer ... put the brakes on talks to clear for the firm." The clearing talks "just stalled" after the dealer learned that the buy-side firm "wanted to start acting as a market-maker on Sefs." A number of other sources at hedge funds and proprietary trading firms" encountered similar "resistance from their dealers." Several buy-side firms have told "similar stories."
 - 2. <u>The Dealer Defendants insist on "name give-up" to deter buy-side</u> participation on exchange-like platforms
- 159. The Dealer Defendants have agreed to insist on "name give-up" in order to discourage buy-side participation on exchange-like trading platforms. Name give-up refers to the practice of identifying the names of each counterparty to an IRS to the other. Buy-side firms and independent SEFs have widely decried this practice because, "[i]n practice, in a SEF

³⁹ Peter Madigan, *FCMs Try to 'Off-board' Credit and Commodity Funds*, RISK (July 30, 2015), http://www.risk.net/risk-magazine/feature/2419614/fcms-try-to-off-board-credit-and-commodity-funds.

⁴⁰ *Id*.

⁴¹ *Id*.

⁴² *Id*.

⁴³ Rennison, *supra* note 3.

environment, this unnecessary disclosure of swap counterparties only serves to inform the dealers of the non-dealer firms [or] banks that are attempting to trade on their platforms, and invit[es] retaliation." Name give-up thus serves as a policing mechanism because it allows the Dealer Defendants to determine which trading platforms abide by the Dealer Defendants' unwritten rules.

- 160. For instance, if an order book transaction closes with a dealer on one side, that dealer is able immediately to see if a buy-side participant (a) was allowed access to the order book, and (b) had the audacity to try to capitalize on that access by entering into a transaction over the order book rather than in the OTC (or, more recently, RFQ) systems. And because the Dealer Defendants are the primary liquidity providers to the market, they are likely to be the counterparties in most trades with buy-side customers, even on an all-to-all trading platform, meaning that they are able to quickly identify any buy-side entity trading on such a platform.
- 161. Name give-up should not continue to exist in the IRS market. Name give-up is a historical artifact, and, because IRS trades conducted on SEFs are now centrally cleared, there is no legitimate justification for maintaining the practice on SEFs. Neutral commentators, regulators, and even the Dealer Defendants' employees agree as much.
- 162. For instance, Declan Graham of UBS admitted as much during a panel discussion at SEFCON on October 26, 2015, noting that name give-up on CLOBs is pointless for cleared swaps. During a prior SEFCON panel, Rana Chammaa, executive director of FRC Execution Sales at UBS, acknowledged that customers are "sitting on the sidelines because they [IRS exchanges] still maintain post-trade order give-up."

⁴⁴ Ivy Schmerken, Swap Markets Debate Anonymous Trading in SEFs, WALLSTREET & TECHONOLOGY (Jan. 5, 2015), http://www.wallstreetandtech.com/trading-technology/swap-markets-debate-anonymous-trading-in-sefs/d/d-id/1318257.

- 163. CFTC Chairman Timothy Massad has said he is "very concerned" about name give-up for "trades taking place on a central limit order book that are then immediately cleared," and that he has "not heard a compelling justification" for the practice of name give-up in today's IRS market. Richard Mazzella, Chief Operating Officer for Global Fixed Income at Citadel noted, "[i]f you are trading in [an order book] where you are pre-trade anonymous then you should also be post-trade anonymous . . . [W]hen you cut through the arguments for post-trade disclosure, it's really just a means to discourage people from participating in the [order book]." And former CFTC Commissioner Mark Wetjen has stated publicly that it is "difficult to rationalize trading protocols that reveal the identities of counterparties on an anonymous, central limit order book." The competition of the protocol of the pr
- 164. At the same time, getting rid of name give-up is also very popular with buy-side firms which have pent-up demand on the buy-side for all-to-all, anonymous trading.⁴⁸ As a result, "[s]ome asset managers have claimed their use of [CLOBs] will increase if they are

⁴⁵ Peter Madigan, *Massad: Sefs Fear Retaliation if They End Name Give-up*, RISK (Apr. 23, 2015), http://www.risk.net/risk-magazine/news/2405534/massad-end-users-shut-out-from-sefs-due-to-post-trade-name-give-up. The CFTC does not police secret, horizontal collusion between direct competitors in the IRS or any other market. Moreover, the CFTC Chairman has recently stated that the CFTC has no plans to combat name give-up. *See* FINANCIAL TIMES, *CFTC not planning on anonymity for swaps market* (Oct. 27, 2015), http://www.ft.com/fastft/414101/us-swaps-market.

⁴⁶ Madigan, supra note 19.

⁴⁷ See CFTC, Remarks of Commissioner Mark Wetjen before the Cumberland Lodge Financial Services Policy Summit (Nov. 14, 2014), http://www.cftc.gov/PressRoom/SpeechesTestimony/opawetjen-10.

⁴⁸ See Rennison, supra note 3 (quoting Sam Priyadarshi, head of fixed income derivatives at Vanguard Asset Management, as stating "[w]e have a deep desire to be able to access these markets"); *id.* (quoting Marc Vesecky, Chief Risk Officer for Tower Research Capital, as stating "Tower is definitely supportive of swap trading moving toward open, efficient electronic trading"); *id.* (quoting the Chief Risk Officer of a large hedge fund as stating: "I might have an interest in being a liquidity provider. We already have people on our team who can do that and we are interested in showing bids and offers to the market both for our own portfolio and to take advantage of pricing discrepancies").

allowed to trade anonymously."⁴⁹ Richard Mazzella explained that "removing these barriers is important in allowing" a true order book to come to market.⁵⁰ Ken Griffin noted that "anonymous markets foster competition," adding that "[i]t should not matter who provides the best price."⁵¹ And George Harrington, CFA, Global Head of Fixed Income, Currency, and Commodity Execution at Bloomberg LP stated during a panel discussion at SEFCON on October 26, 2015 that there is "a good deal of demand for anonymous trading" for cleared swaps.

- 165. Although central clearing eliminated all legitimate reasons for requiring name give-up, the Dealer Defendants recognized its importance in maintaining market bifurcation. Specifically, Brad Levy of Goldman Sachs, Stephen Wolff of Deutsche Bank, and Dexter Senft of Barclays and Morgan Stanley, among others, conspired to keep the practice in place by making their Defendant Dealers' provision of liquidity to a trading platform conditional on the use of the practice. The remainder of the Dealer Defendants thereafter joined the agreement.
- 166. Pursuant to their agreement, the Dealer Defendants collectively boycotted any trading platform, including TeraExchange, that refused to include name give-up as a feature.
- 167. The Dealer Defendants also ensure that name give-up persists through a service known as MarkitWIRE, which is operated by MarkitSERV. MarkitSERV is dominated by the Dealer Defendants: Brad Levy (formerly of Goldman Sachs' PSI group) is currently the CEO of

⁴⁹ Madigan, *supra* note 45; *see also* Robert Mackenzie Smith, *Bank Swaps Headlock Slips as Chicago Prop Firms Join Sefs*, RISK (Aug. 6, 2015), http://www.risk.net/risk-magazine/ feature/2420554/bank-swaps-headlock-slips-as-chicago-prop-firms-join-sefs (quoting the head of fixed income at a principal trading firm as stating: "If volume moves more towards Clobs, then that's where we'll get more engaged").

Madigan, *supra* note 19.

Kris Devasabai, *Citadel's Ken Griffin on Amazon, Bloomberg and Swap Market Reform*, RISK (Oct. 31, 2014), http://www.risk.net/risk-magazine/profile/2377762/citadels-ken-griffin-on-amazon-bloomberg-and-swap-market-reform.

MarkitSERV, and Stephen Wolff (formerly the Head of Interest Rate Trading at Deutsche Bank) is the Head of Group Corporate Strategy at MarkitSERV.

- by MarkitSERV, meaning it delivers trades to clearinghouses once they have been executed by counterparties. While it is possible to design IRS trading platforms to feature "straight-through processing" where a trade is immediately sent to a clearinghouse by a SEF once it is executed the Dealer Defendants force IDBs to send trades to MarkitWIRE *before* they are cleared.⁵² MarkitWIRE then offers the counterparties to an IRS transaction a "last look" at the trade, where they learn each other's identities and have the option to terminate the transaction. This process is inefficient and more cumbersome than exchange trading, and it subjects the parties to unnecessary post-trade name give-up.⁵³
- 169. The IDBs only use MarkitWIRE, and disclose the names of the parties to an IRS transaction post-trade, because the Dealer Defendants collectively insist that they do so. Buy-side firms have complained that this practice "is applied to please dealers and that it discourages non-banks from trading, helping to preserve the traditional market structure in which dealer-to-client and interdealer markets were separate."⁵⁴
- 170. As a result of collective pressure from the Dealer Defendants, numerous SEFs agreed to impose name give-up on their platforms. Today, the largest interdealer SEFs BGC,

⁵² See Peter Madigan, CFTC to Clamp Down on Delays in Swap Clearing, RISK (Aug. 5, 2015), http://www.risk.net/risk-magazine/feature/2420436/cftc-to-clamp-down-on-delays-in-swap-clearing.

⁵³ *Id.* (citing a CFTC staffer as stating: "It is not uncommon for it to take more than an hour for counterparties to agree [to] a trade confirmation on affirmation platforms such as Markitwire"). During a recent SEFCON panel discussion, Declan Graham of UBS stated that the lack of straight-through processing delays trade processing and clearing by up to six hours.

⁵⁴ *Id*.

DealerWeb, GFI, ICAP, IGDL, Tullet Prebon, and Tradition — all maintain name give-up, thereby effectively preventing buy-side entities from trading on them.⁵⁵ These entities recognize the collective power of the Dealer Defendants, and, as an employee of Tradeweb explained, are careful about "not biting the hand that feeds you."⁵⁶

- 171. When, in February 2013, Tradition launched an IDB order book by the name of "Trad-X," it made sure to include name give-up. As a result, the Dealer Defendants supported the platform, meaning that while they boycotted the anonymous all-to-all SEF order books open to the buy-side, they jointly supported an order book open only to themselves.
- 172. The Dealer Defendants even touted the benefits of order book trading of IRS, while neglecting to note that they had conspired to save those benefits for themselves alone. Christian Mundigo, Global Head of Rates Trading and Co-Head of Americas Fixed Income at BNPP, for instance, stated that "BNP Paribas believes Trad-X will provide the USD swap market with an efficient electronic execution venue for trading interest rate swaps. We are pleased to support the expansion of this market leading platform across both the Euro and USD markets, where we are committed to be strongly engaged with both the dealer community and our clients." Elie El Hayek, Managing Director, Global Head of Rates Global Banking and Markets at HSBC stated "HSBC is very pleased to support the launch of Trad-X in USD interest rate swaps. Trad-X has proved the concept of a hybrid solution with deep liquidity in EUR

⁵⁵ See Top of the Swaps, RISK (Nov. 2014), https://www.citadelsecurities.com/_files/uploads/sites/2/2014/12/Ken-Griffin-Risk-Magazine-Top-Of-The-Swaps-November-2014.pdf (noting that dealer-run platforms feature name give-up).

Mike Kentz, New Dawn as Non-bank Enters Interdealer Order Book, INT'L FIN. REV. (July 18, 2014), http://www.ifre.com/new-dawn-as-non-bank-enters-interdealer-order-book/21154986.article.

⁵⁷ TRADITION, *Trad-X launches USD Interest Rate Swaps*, http://www.trad-x.com/media/2939/trad-x launches usd interest rate swaps.pdf (last visited Feb. 25, 2016).

swaps and we look forward to continue to be a key player in an industry initiative in the US that brings transparency and trade certainty to the market."58

- Stanley, commented that "Morgan Stanley is committed to supporting execution of swaps trading on electronic venues like Trad-X. These venues increase the transparency of the swaps market and facilitate the move towards mandatory clearing." Christopher Murphy, Global Head of Rates & Credit at UBS, added: "UBS is very pleased to be supporting the launch of Trad-X in USD interest rate swaps. We believe that Trad-X brings a compliant, transparent solution for interest rate swap trading along with deep and firm liquidity. We hope that the launch in USD will build on the success of Euro interest rate swaps."
- 174. Name give-up effectively deters the buy-side's use of TeraExchange and other all-to-all platforms. Therefore, when Mitsubishi UFJ Financial Group, a second-tier dealer (and buy-side entity in the eyes of some Dealer Defendants), attempted to trade IRS on Trad-X, its identity was disclosed and it was immediately contacted at the behest of a Dealer Defendant and asked to explain why the buy-side firm had done this instead of trading directly with the Dealer Defendant.
- 175. The Dealer Defendants and IDBs thus work together to ensure that buy-side firms are not trading on IDB platforms. As a direct consequence of maintaining name give-up, "[t]o

⁵⁸ *Id*.

⁵⁹ *Id*.

⁶⁰ *Id*.

date, volumes on the few order-book platforms built by SEFs have been underwhelming to the point of invisibility."⁶¹

176. Name give-up also serves as an effective roadblock to all-to-all trading by forcing the buy-side customer to reveal its trading positions, and thus elements of its trading strategies, to both dealers and other buy-side customers, which may be able to exploit that information against them. Many buy-side customers go to great lengths to keep their trading strategies confidential. As Ken Griffin, founder of Citadel Investment Group ("Citadel"), explained, name give-up allows dealers to unfairly "position their book by taking advantage of their trading counterparties" market insights."⁶²

177. Michael O'Brien, Director of Global Trading at Eaton Vance, has stated: "I don't want to show the size of my trades, I don't want people to know how I'm trading. Information is the most valuable asset we have." As Richard Mazzella, Chief Operating Officer for Global Fixed Income at Citadel has explained: "Forcing end-users to disclose themselves if they are in a [CLOB] is a means to discourage alternative market participants from participating in what were historically interdealer [CLOBs.]" 64

178. Paul Hamill, formerly employed by UBS and currently the Global Head of Fixed Income, Currencies, and Commodities for Execution Services at Citadel, echoed this sentiment, stating that exchanges without anonymity "can arguably be seen as a disincentive for customers

⁶¹ Timms, *supra* note 27.

⁶² Devasabai, *supra* note 51.

⁶³ Levinson, *supra* note 26.

Madigan, *supra* note 19 (O'Brien: "I would like my desk to be executing any trades possible on central limit order books").

to put liquidity into the platform."⁶⁵ CFTC Chairman Timothy Massad has said that numerous "[i]nvestors have complained that they are unable to break into the inter-dealer markets because they are not anonymous — with names given up after trading."⁶⁶ Indeed, one U.S.-based hedge fund manager stated that "[e]nding name give-up on broker Sefs [would] remove[] the ability for dealers to effect retribution on their clients."⁶⁷

- 3. The Dealer Defendants place transgressors in the "penalty box"
- 179. At the same time the Dealer Defendants collectively prevent all-to-all exchange-like SEFs from succeeding, they themselves use identical platforms. Tradeweb and a number of IDBs, including ICAP, operate such exchange-like SEFs, but they are open only to dealers.
- 180. There is no technical reason why these entities could not allow buy-side entities to trade on their platforms as well, but the Dealer Defendants pressure them not to allow this. In fact, the Dealer Defendants have "threaten[ed] to withdraw liquidity from any trading platform that admits buy-side firms onto its [order book]." Such a practice is commonly referred to as being placed in "the penalty box."
- 181. The Dealer Defendants pull liquidity from platforms that allow anonymous trading. For example, when an interdealer SEF "run by GFI Group said it would allow anonymous trading, several banks threatened to pull their business off the platform." In particular, GFI "received heated phone calls from executives at Credit Suisse Group AG and J.P.

⁶⁵ SEFs Win Qualified Praise, MARKETS MEDIA (Oct. 8, 2013), http://marketsmedia.com/sefs-win-qualified-praise/.

⁶⁶ FINANCIAL TIMES, *supra* note 45.

⁶⁷ Rennison, *supra* note 3.

⁶⁸ Madigan, *supra* note 45.

⁶⁹ Levinson, *supra* note 26.

Morgan Chase" over the introduction of trade anonymity.⁷⁰ The complaining banks, which planned to use GFI to trade with other banks, "contended that allowing *nonbanks* to trade anonymously could hurt their ability as swaps providers." In the face of this pressure, GFI promptly reversed course.

- 182. As a former IDB employee explained, when the IDB attempted to bring buy-side entities onto its trading platform in a different asset class, the Dealer Defendants discovered this through name give-up and responded with collective threats "to simply move their business to another broker." He stated that, as a result, the IDB relented, limiting its platform to dealers. The employee added: "We didn't have much choice but to shut it down."
- 183. When asked during a recent panel discussion at SEFCON why the manner in which buy-side firms trade has not evolved in the wake of Dodd-Frank, Scott Fitzpatrick, the CEO of Tradition SEF (an IDB), bluntly explained that IDB SEFs were not willing to stand up to the dealers and go anonymous because of the risk "of the loss of liquidity."
- 184. The Dealer Defendants threaten any buy-side investor with being put in the "penalty box" if it attempts to trade on an exchange-like platform, whether it is operated by an IDB or an independent SEF like TeraExchange.⁷⁴ In such instances, the Dealer Defendants often

⁷⁰ Katy Burne, *CFTC to Propose Swaps Anonymity*, WALL St. J. (Feb. 16, 2015), http://www.wsj.com/articles/cftc-to-propose-swaps-anonymity-1424132424.

⁷¹ *Id.* (emphasis added).

⁷² Robert Mackenzie Smith, *Interdealer Brokers Need to Change, Say Critics*, RISK (Sept. 14, 2015), http://www.risk.net/risk-magazine/feature/2424954/risk-interdealer-rankings-2015-sector-needs-more-change-say-critics.

⁷³ *Id*.

⁷⁴ See Rennison, supra note 3 (quoting a U.S.-based hedge fund manager as stating: "In interest rate swaps, we have been given strong signals by our dealers that they would be annoyed if we, as a buy-side firm, showed up in the interdealer platforms.").

refuse to trade with the investor in any venue. Because the Dealer Defendants are the primary market makers in the IRS market, such a boycott effectively prevents the investor from trading IRS as long as it is in the penalty box. In even more egregious circumstances, the Dealer Defendants collectively threaten a transgressing investor with withdrawal of key banking services and refusal to trade other products. Such threats carry great weight and have had the intended deterrent effects.

- 185. The Dealer Defendants also use the "penalty box" to prevent any non-compliant dealer from breaking ranks, and will refuse to trade with anyone who is suspected of supporting exchange-like trading.
- 186. For example, in 2003, Barclays attempted to launch a rudimentary, single-dealer electronic trading platform for IRS called "BARX" by partnering with Bloomberg.⁷⁵ The other Dealer Defendants promptly put Barclays in the "penalty box" and refused to allow Barclays to participate in multi-dealer consortia, such as Tradeweb, for several years.
- 187. BARX eventually ended its IRS business and became devoted mainly to foreign exchange ("FX") trading. Even then, Barclays was only allowed out of the "penalty box" and into the Dealer Defendants' clubhouse in 2008, when Barclays acquired the assets and personnel of the swaps business of Lehman Brothers, including Dexter Senft, who possessed deep connections with the other Dealer Defendants and went on to bring those relationships and that network to Morgan Stanley in 2010. This acquisition significantly bolstered Barclays' share of the IRS market, and Mr. Senft used his connections to help Barclays ingratiate itself with the other Dealer Defendants, including by taking a stake in Tradeweb. Mr. Senft similarly used his

⁷⁵ See Bloomberg and Barclays Capital Launch Interest Rate Swaps Trading, FINEXTRA (July 21, 2003), https://www.finextra.com/news/fullstory.aspx?newsitemid=9515.

connections to maintain Morgan Stanley's involvement in the conspiracy after he joined in 2010.⁷⁶

E. The Dealer Defendants' Boycott Has Chilled Market Progress

- 188. The Dealer Defendants' boycotts have sent a message to the industry that *any* SEF platform attempting to offer the buy-side access to an anonymous CLOB platform would be collectively boycotted and crushed, and any buy-side partners would be punished through a denial of trading services and an imposition of excessive clearing fees.
- 189. As Angela Patel, Trading Operations Manager at Putnam Investments, a buy-side entity, stated during a recent SEFCON panel discussion: "No one wants to do anything because no one wants to be the next person to piss everyone off."
- 190. SEFs are afraid even to apply to make IRS "available to trade" (and buy-side firms are afraid to trade IRS on exchange-like platforms) because of the risk of collective retaliation by the Dealer Defendants.
- 191. Stephen Berger, the Director of Government Affairs at Citadel, similarly noted at SEFCON that a "market discipline element . . . is there in the background." Certain employees of the Dealer Defendants, such as Michael Dawley, Managing Director and Co-Head of Futures and Derivatives Clearing Services at Goldman Sachs, make direct threats to SEFS in order to enforce market discipline. In 2014, for example, at least one IDB SEF received a threatening phone call from Mr. Dawley after the SEF hired an employee who was perceived as hostile to the Dealer Defendants.
- 192. As a result, the Dealer Defendants have effectively deterred any new exchanges or SEFs from entering the market to offer anonymous all-to-all trading to the buy-side.

⁷⁶ Barclays Capital Takes Equity Stake in Tradeweb, TRADEWEB (Sept. 10, 2009), http://www.tradeweb.com/news/news-releases/barclays-capital-takes-equity-stake-in-tradeweb/.

IV. <u>DEFENDANTS' OTHER EFFORTS TO BLOCK EXCHANGE-LIKE TRADING</u> OF INTEREST RATE SWAPS

- A. The Dealer Defendants Took Control of Tradeweb to Prevent the Development of a More Competitive Trading Platform
- 193. TeraExchange was not the very first trading platform for IRS. By early 2008, Tradeweb was poised to introduce exchange trading to the IRS market a development that the marketplace should have embraced. Instead, the Dealer Defendants acted in concert to neutralize the threat Tradeweb posed.
- 194. A consortium of banks initially founded Tradeweb as a private dealer-backed firm that focused on creating an online marketplace for fixed-income products, such as U.S. Treasuries. Tradeweb offered a dealer-to-client RFQ platform for IRS that lacked anonymous trading. Investors could request non-executable and non-binding quotes from multiple dealers. Tradeweb's success depended on dealers steering trading volume to its platform.
- 195. In 2004, Tradeweb was acquired by Thomson Reuters. Not long after, though, the Dealer Defendants had seller's remorse. They became concerned that, by selling an electronic trading platform to an independent company, they had relinquished control over an entity that could set up a modern electronic trading platform with trading protocols favorable to the buy-side that could disrupt the established order of the OTC market. Tradeweb touted itself as a "real-time trading platform" and boasted it was "well positioned to capture new business as the market migrates to more efficient electronic trading platforms." As a result, the Dealer Defendants resolved to regain control of Tradeweb.
- 196. High-ranking executives at the Dealer Defendants hatched the scheme to take back control of Tradeweb. Goldman Sachs, in particular, championed a "dealer consortium"

⁷⁷ See Thomson to Acquire TradeWeb, TRADEWEB (Apr. 8, 2004), http://www.tradeweb.com/News/News-Releases/Thomson-to-Acquire-TradeWeb/.

strategy whereby the Dealer Defendants would take control of Tradeweb to neutralize it as a threat and then use their joint control to provide a forum where the Dealer Defendants could meet to secretly coordinate their conduct under ostensibly legitimate auspices.

- 197. This "dealer consortium" strategy was largely devised by Goldman Sachs' Principal Strategic Investments Group ("PSI"). Goldman Sachs uses this strategy to work with its "biggest competitors," *i.e.*, the other Dealer Defendants, to control how markets evolve.⁷⁸ The PSI group was a means for Goldman Sachs to "control how the thing turns out."⁷⁹ In fact, the Goldman Sachs PSI group was organized principally for the specific purpose of protecting the "dealer community" from the growth of exchange-like trading.
- 198. But Goldman Sachs could not execute the consortium strategy on its own, and the use of the strategy extended to other Dealer Defendants. JP Morgan has a similar, though smaller, group which worked to implement coordination with its competitions. Other Dealer Defendants, including Barclays, BNPP, Citigroup, Credit Suisse, and Deutsche Bank, conduct similar strategic activities through their trading businesses. As discussed in more detail below, personnel in these divisions regularly communicate with their counterparts at other Dealer Defendants to ensure that the dealers act in a coordinated fashion.
- 199. In the IRS market, these strategic groups coordinated their conduct under a consortium strategy, code-named "Project Fusion," designed to take back control of Tradeweb.
- 200. In 2007, liquidity contracts that Tradeweb had with the Dealer Defendants to drive volume to Tradeweb's RFQ platform were expiring. Tradeweb began to worry that its founding banks would steer liquidity to alternate trading platforms, starving it of necessary

⁷⁸ Liz Moyer, *Goldman Group Takes Stakes in Market Evolution*, MARKETWATCH (Jan. 23, 2012), http://www.marketwatch.com/story/goldman-group-takes-stakes-in-market-evolution-2012-01-23.

⁷⁹ *Id*.

trading volume and revenue. According to one source, "Thomson realized the banks would take their liquidity and shop it around, which would threaten the value of Tradeweb."80

- 201. As part of "Project Fusion," the Dealer Defendants capitalized on Tradeweb's vulnerability to regain control of the company. Certain Dealer Defendants Credit Suisse, Deutsche Bank, Goldman Sachs, JPMorgan, Morgan Stanley, RBS, and UBS "agreed to provide liquidity into Tradeweb's markets, including interest-rate swaps." They also took equity stakes in the company. In exchange, the Dealer Defendants obtained the right to determine how Tradeweb was governed. This allowed the Dealer Defendants to ensure that Tradeweb would not convert its platform to one with protocols that would provide more competition and transparency to the buy-side. HSBC had already been providing liquidity to Tradeweb.⁸²
- 202. As part of the agreement, the Dealer Defendants that invested in Tradeweb (Bank of America, Barclays, Citigroup, Credit Suisse, Deutsche Bank, Goldman Sachs, JPMorgan, Morgan Stanley, RBS, and UBS) agreed with each other that they would not support other trading platforms that threatened their investment in Tradeweb or that threatened to move the market toward all-to-all exchange trading.

⁸⁰ Ivy Schmerken, *Thomson Plans to Spin Off Tradeweb*, WALL ST. & TECH. (Oct. 10, 2007), http://www.wallstreetandtech.com/trading-technology/breaking-news-thomson-plans-to-spin-off-tradeweb/d/d-id/1258992.

⁸¹ *Id.* As explained more fully below, Barclays was initially barred from participating in Tradeweb because the other Dealer Defendants had placed it in the "penalty box" for attempting to launch an IRS electronic trading platform. *See infra* ¶¶ 231-32. Barclays later was allowed to invest in Tradeweb in 2009 (after its penalty had expired). Bank of America became an investor in 2008, after it acquired Merrill Lynch. Citigroup also became an investor in 2008.

⁸² See TradeWeb Goes Live With U.S. Dollar Denominated Interest Rate Swaps Online Trading and STP, TRADEWEB (Sept. 19, 2005), http://www.tradeweb.com/News/News-Releases/TradeWeb-Goes-Live-With-U-S--Dollar-Denominated-Interest-Rate-Swaps-Online-Trading-and-STP/.

- 203. These Dealer Defendants filled Tradeweb's Board of Directors and governance committees with senior personnel so they could control Tradeweb and use it to collude in secret. They selected Lee Olesky, the former Chief Operating Officer for Fixed Income at Credit Suisse, to serve as CEO. And they installed a chief architect of their consortium strategy, Vic Simone, a Managing Director at Goldman Sachs and the former head of Goldman Sachs' PSI Group, as Chairman of Tradeweb's Board of Directors.⁸³
- 204. Mr. Simone was succeeded as Chairman by Brad Levy, who also took over as the Global Head of Goldman Sachs' PSI Group. In other words, the head of the Goldman Sachs division responsible for the consortium strategy designed to work with other dealers to control the infrastructure of the swaps market served as the Chairman of Tradeweb's Board.
- 205. The Dealer Defendants packed the remainder of Tradeweb's Board with their personnel, a number of whom were drawn from the Dealer Defendants' groups responsible for coordinating market strategy and structure with other Dealer Defendants.
- 206. In addition to Messrs. Simone and Levy, Goldman Sachs personnel on Tradeweb's Board of Directors included Colin Corgan, a partner on the Rates Desk. Bank of America personnel on Tradeweb's Board of Directors included Shea Wallon, a Managing Director in the Strategic Investments Group, which is the functional equivalent of the PSI and is tasked with addressing market structure changes through coordination with counterparts at other Dealer Defendants. Other Bank of America personnel on the Tradeweb Board included Luke Halestrap, the Head of Emerging Markets Interest Rates, David Moore, the Head of North America Rates Trading, and Nicholas Brophy, the Head of the Americas Core Rates Trading.

⁸³ See Tradeweb Appoints New CEO, TRADEWEB (Sept. 9, 2008), http://www.tradeweb.com/News/News-Releases/Tradeweb-Appoints-New-CEO/; Citi Takes Equity Stake in Tradeweb, TRADEWEB (Apr. 8, 2008), http://www.tradeweb.com/News/News-Releases/Citi-Takes-Equity-Stake-in-Tradeweb/.

- 207. Barclays personnel on Tradeweb's Board of Directors included Dexter Senft, who subsequently headed Morgan Stanley's Fixed Income E-Commerce division; Andrew Challis, the Head of eFICC Distribution and Market Strategic Investments; and Christopher Mosher. Citigroup personnel on Tradeweb's Board of Directors included Sandeep Arora, the Chief Operating Officer, and Nicholas Brophy, the former Head of Rates Trading in the Americas. Credit Suisse personnel on Tradeweb's Board of Directors included Sean Flynn, the Global Head of Investment Banking Strategy, and Timothy Blake, the Head of Interest Rates Trading in the United States.
- 208. Deutsche Bank personnel on Tradeweb's Board of Directors included Michele Faissola, the Head of Global Rates, and Stephen Wolff, the Head of Fixed Income e-Commerce and the Head of Interest Rates Trading. JPMorgan personnel on Tradeweb's Board of Directors included Simon Maisey, Head Global Rates ecommerce & Market Structure, Christopher Paul Wilcox, the Global Head of Rates Trading and the Head of Global Rates Strategic Investments, and Kemal Askar, the Head of Rates Trading in the United States.
- 209. Morgan Stanley personnel on Tradeweb's Board of Directors included Dexter Senft, the Global Head of Fixed Income E-Commerce, and David Moore, the Global Head of Structured Interest Rates. RBS personnel on Tradeweb's Board of Directors included Michelle Neal, the Global Head of Electronic Markets and co-head of FICC Prime Services, and Richard Volpe, the Global Head of Dollar Interest Rates. UBS personnel on Tradeweb's Board of Directors included Stuart Taylor, the Head Global eBusiness in Fixed Income, Joan Lavis, Global Head of Strategic Investments, and Paolo Croce, Head of European Rates.
- 210. The Dealer Defendants used Tradeweb to meet in private and secretly to conspire to control the IRS market. The aforementioned individuals, and others, met regularly under the

cover of Tradeweb's Board and informally, outside of formal Board duties, to coordinate their joint efforts to prevent the buy-side from being able to trade IRS in an all-to-all, limit order book model.

- 211. In addition to routine conference calls, which take place as often as every week, the Board meets annually in person in Miami, Florida. The Dealer Defendants used these meetings to discuss and coordinate their strategy and to further their conspiracy to maintain a bifurcated IRS market.
- 212. These personnel also regularly discussed market structure issues outside of the board or committee meetings. Chris D'Annibale, the Head of Interest Rate Swaps for Tradeweb's interdealer SEF, Dealerweb, regularly hosted dinners at his home in Long Island and at restaurants in New York City that were attended by representatives of the Dealer Defendants. At these dinners, the Dealer Defendants coordinated their strategies for the IRS market. In such formal and informal communications and meetings, the Dealer Defendants regularly discussed their plans for keeping the market bifurcated and preventing the transition to exchange trading.
- 213. The Dealer Defendants also control Tradeweb via its governance committees. Some examples of Tradeweb's governance committees are the "participation committees" that determine who can participate on Tradeweb's SEFs.⁸⁴ Acting through these committees, the Dealer Defendants met and agreed to coordinate their conduct to ensure no threat to their collective dominance of the OTC market would succeed. To facilitate the conspiracy, Tradeweb keeps these committees and the identities of their members hidden from the public.

⁸⁴ See DW SEF LLC: SEF Participation Committee Charter, TRADEWEB, http://www.tradeweb.com/uploadedFiles/Tradeweb/Content/About_Us/Regulation/DW%20SEF%20Participation%20Committee%20Charter.pdf (last visited Feb. 24, 2016); TW SEF LLC: SEF Participation Committee Charter, TRADEWEB,

http://www.tradeweb.com/uploadedFiles/Tradeweb/Content/About_Us/Regulation/TW%20SEF%20Participation%20Committee%20Charter.pdf (last visited Feb. 24, 2016).

- 214. Tradeweb holds itself out as an independent company, pursuing its own objectives in the market. The Dealer Defendants, however, pressured Tradeweb to agree to take actions against its own individual interest. For instance, the independent (*i.e.*, non-bank) managers of Tradeweb recognized it would be in Tradeweb's interest to launch an all-to-all anonymous electronic trading platform, and took steps to implement such a platform. But upon learning of these attempts by Tradeweb's personnel, the Dealer Defendants quickly pressured them to change course. In turn, the Tradeweb managers agreed with the Dealer Defendants that Tradeweb would not implement pro-competitive changes to its trading platform.
- 215. The Dealer Defendants publicly tout Tradeweb as a modern, efficient trading platform that can provide "accurate pricing information" and "greater market transparency." But these "benefits" are a sham, and serve only to placate the buy-side's increasing demands for all-to-all trading. Pursuant to its agreement with the Dealer Defendants, Tradeweb merely put a new sheen on the OTC market structure it facilitated *only* dealer-to-client trades on an RFQ platform, rather than through an order book, and did not allow buy-side customers to trade directly with one another.
- 216. As a result, the Dealer Defendants use Tradeweb to extract the same supracompetitive profits on dealer-to-client trades that they had historically realized in the OTC market. Absent a conspiracy, this would be against Tradeweb's independent interest. Making an efficient, hotly demanded trading platform available to all market participants would increase the number of trades on Tradeweb and thus increase the fees that it obtained. Tradeweb's conduct only makes sense as an instrument of the conspiracy.

Nine Global Dealers and Thomson Financial Form Premier Electronic Trading Venture Using TradeWeb, TradeWeb (Oct. 11, 2007),

http://www.tradeweb.com/MediaCenterTwoColPage.aspx?Pageid=1124&id=1881 &LangType=1033&&LangType=1033&ekfxmen_noscript=1&ekfxmensel=ef6f32368_6_84.

- 217. Today, pursuant to its agreement with the Dealer Defendants, Tradeweb plays an active role in maintaining a two-tiered market structure. Tradeweb currently operates two different SEFs: Dealerweb, which is "designed exclusively for dealers" and allows anonymous trading, and Tradeweb SEF, which "is designed for non-dealer market participants and always discloses counterparty identities." Tradeweb charges approximately \$50,000 per month to trade on Dealerweb, but only approximately \$100 per month to trade on Tradeweb. It is "challenging to find a legitimate rationale for this enormous cost differential between these two platforms operated by the same company." That is because the real reason for this cost structure which the Dealer Defendants jointly set up is that it "effectively establishes and entrenches a bifurcated dealer-to-dealer and dealer-to-customer marketplace" in furtherance of Defendants' conspiracy. In fact, Tradeweb is so committed to denying buy-side access to exchange-like platforms that while Tradeweb SEF technically offers an "order book," this platform is not available to users in any meaningful sense, and those in the industry do not even view it as an active trading platform.
- 218. As Jon Williams, Managing Director and Head of U.S. Institutional Market Operations at Tradeweb, stated during a recent panel discussion at SEFCON in New York City: "we don't have buy-side participants" on Dealerweb. Again, this results from Tradeweb's agreement with the Dealer Defendants, and from their agreement with each other.

⁸⁶ KELLEHER et al., *supra* note 17, at 12.

⁸⁷ *Id*.

⁸⁸ *Id.* at 12-13.

B. The Dealer Defendants Utilize Other Forums to Collude

- 219. While Tradeweb is the principal consortium through which the Dealer Defendants secretly work together to control the IRS market, the Dealer Defendants coordinate their conspiracy through other forums as well.
- 220. One of these is the International Swaps and Derivatives Association ("ISDA"). ISDA is nominally an industry trade group, but in reality, it served the interests of the Dealer Defendants.
- 221. From 2008 to the present, the Dealer Defendants controlled ISDA's Board of Directors and used those roles to discuss the IRS market and their conspiracy. The following employees of the Dealer Defendants hold positions on the ISDA Board of Directors, and use ISDA to ensure that they all remain on the same page regarding their collective boycott of all-to-all electronic platforms for IRS trading: Stephen O'Connor (Morgan Stanley: Chairman), Ciaran O'Flynn (Morgan Stanley: Director), Keith Bailey (Barclays: Secretary), Diane Genova (JP Morgan: Treasurer), Biswarup Chatterjee (Citigroup: Director), Kieran Higgins (RBS: Director), Thibaut de Roux (HSBC: Director); Elie El Hayek (HSBC: Director); Christopher Murphy (UBS: Director), Will Roberts (Bank of America: Director), and Eraj Shirvani (Credit Suisse: Director).
- 222. In addition, the Dealer Defendants meet and collude under the auspices of meetings of the Board of Directors of the Futures Industry Association ("FIA"), or as part of various FIA "working groups." The following employees of the Dealer Defendants currently hold positions on the Board of Directors of FIA America (FIA's American division): M. Clark Hutchison (Deutsche Bank), Emily Portney (JP Morgan), Michael Dawley (head of Goldman Sachs' FCM), Craig Abruzzo (Morgan Stanley), Malcolm Clark Hutchison (Morgan Stanley), Jeffrey Jennings (Credit Suisse), Raymond Kahn (Barclays), Jerome Kemp (Citi), Najib

Lamhaouar (HSBC), Edward Pia (UBS), George Simonetti (Merrill Lynch, Pierce, Fenner & Smith).

- 223. ISDA and FIA often coordinate to create "working groups" that provide a forum for collusion. One such working group was devoted to the drafting of the "Cleared Derivatives Execution Agreement" ("CDEA") a standard form contract intended to govern the relationship between FCMs and their customers. The "CDEA Drafting Committee" was chaired by Maria Chiodi, a Director and In-House Counsel at Credit Suisse.
- 224. The CDEA Drafting Committee held numerous meetings throughout 2010 and 2011. One such meeting was held on April 8, 2011 at the offices of Credit Suisse at 11 Madison Avenue, New York, NY. When Javelin attempted to participate in the CDEA meeting process, the drafting committee chair, an in-house attorney at Credit Suisse, told Javelin that it was inappropriate for any representatives of SEFs to attend future CDEA Drafting Committee meetings. Thereafter, Javelin was prevented from attending any further Drafting Committee meetings. Although the drafting of the CDEAs was purportedly an industry wide process, exchange-like SEFs including TeraExchange were shut out of the process, though coconspirators Tradeweb and ICAP had a voice through their conspiracy with the Dealer Defendants.
- 225. The Dealer Defendants also met and conspired through Tradition SEF, another IDB. From 2013 to 2015, Tradition personnel hosted monthly meetings in New York with the collective heads of the Dealer Defendants' IRS trading desks to discuss issues relating to SEFs. The Dealer Defendants used these meetings to coordinate their positions regarding the IRS market and to ensure that none of them broke ranks from each other to support electronic trading platforms that would threaten the Dealer Defendants' control of the market.

C. <u>The Dealer Defendants Prevent Interdealer Brokers From Opening Exchange-Like Platforms to the Entire Market</u>

- 226. In addition to taking control of Tradeweb and preventing it from offering more competitive trading, the Dealer Defendants conspired to prevent other market actors from opening exchange-like platforms. In particular, the Dealer Defendants identified IDBs as a potential platform for facilitating buy-side exchange trading, and moved decisively to quash that threat.
- 227. By 2008, a number of IDBs were well-positioned to bring to the entire market all-to-all IRS trading platforms. Many already operated such platforms in the interdealer market, and opening access to others would not have imposed any additional technological burden.

 Since IDBs earned brokerage fees on each trade on their platforms, they had strong financial incentives to open their platforms. Great demand existed for this to happen.
- 228. The Dealer Defendants, however, jointly used a carrot and stick approach to prevent IDBs, including ICAP, from opening their platforms. As a carrot, the Dealer Defendants agreed with ICAP and other IDBs that the dealers would direct IRS transactions between themselves onto IDB platforms and that, in exchange for this dependable revenue stream, the IDBs would not allow all market participants to trade on their platforms. As part of this arrangement, the Dealer Defendants committed to the IDBs that they would prevent any customer-facing platforms from expanding into the interdealer space, including into the IRS interdealer market. At the same time, the Dealer Defendants also threatened the IDBs with collective boycotts if they allowed all market participants access to their platforms. ⁸⁹

⁸⁹ See, e.g., Levinson, supra note 26 (noting that when "a swaps exchange run by GFI Group said it would allow anonymous trading, several banks threatened to pull their business off the platform"). GFI's platform was targeted at the CDS market, but industry sources have confirmed that similar behavior has occurred in the IRS market.

- 229. In 2009, ICAP, the leading IDB in IRS, was poised to break from this arrangement and begin offering IRS exchange trading to the buy-side. In April 2009, one of ICAP's competitors, Tradeweb (which was at this point owned by the Dealer Defendants), decided to enter the mortgage bond market, offering a trading platform through a division known as Dealerweb. The result was that ICAP "lost 85 percent of its business over six weeks" in the mortgage bond market after Dealerweb "basically walked away with the market." Tradeweb's move left ICAP and other IDBs concerned about whether Tradeweb would launch a similar platform in other asset classes, including IRS a move that clearly would be in Tradeweb's self-interest.
- 230. In retaliation for capturing the mortgage bond market, ICAP threatened the Dealer Defendants with an all-to-all exchange for IRS. ICAP was already developing an electronic-trading platform for the European IDB IRS market called i-Swap that it could have launched as an all-to-all fully anonymous IRS trading platform in the United States and that could have included the buy-side. This threatened to collapse the bifurcated IRS market the Dealer Defendants were working together to maintain.
- 231. But ICAP never launched the platform. To avoid damaging each other's business, ICAP and the Dealer Defendants, through Tradeweb, agreed to a *détente* whereby the Dealer Defendants would not further expand (through Dealerweb) into the IDB space in exchange for

⁹⁰ See Bryce Elder & Neil Hume, Icap Hurt by Banks' Platform, FINANCIAL TIMES (Apr. 21, 2009), http://www.ft.com/intl/cms/s/0/a4bf29a2-2ead-11de-b7d3-00144feabdc0.html#axzz 419KBvtLz.

⁹¹ Matthew Leising & Jody Shenn, *ICAP Loses 85% of Mortgage Bond Trading to Dealerweb*, BLOOMBERG (Apr. 21, 2009).

⁹² See Michael McKenzie, Rate Swap Traders Wait For No Man, FINANCIAL TIMES (Oct. 19, 2010), http://www.ft.com/cms/s/0/9c6cf29c-dba5-11df-a1df-00144feabdc0.html #axzz3p2lJ0933 (noting that i-Swap's European launch laid "the ground for an eventual assault on the US market").

ICAP not expanding into the dealer-to-client space by establishing an all-to-all anonymous IRS trading platform. In addition to their economic leverage over ICAP, the Dealer Defendants were able to broker and maintain this agreement because they maintain close relationships with ICAP's CEO, Michael Spencer.

- 232. Despite it being in Tradeweb's economic self-interest to repeat its rapid success in the mortgage bond interdealer market in other markets, Dealerweb did not expand into IRS or any other market, pursuant to its agreement with the Dealer Defendants, though Dealerweb maintains the capabilities to execute IRS trades as a threat to non-compliant IDBs. Similarly, pursuant to its agreement with the Dealer Defendants, and against its own economic self-interest, ICAP limited to dealers the ICAP's i-Swap platform.⁹³
- 233. In February 2013, ICAP expanded i-Swap to the United States, but again limited participation to the dealers. Although ICAP publicly promoted that its platforms were open to all entities in order to comply with certain provisions of Dodd-Frank, its brokers in actuality prevented non-dealer access to i-Swap by refusing to accept bids or offers from non-dealer entities for voice-brokered trades or for inclusion on the order book platform. ICAP refused such access as a result of an agreement with the Dealer Defendants.
- 234. In return, the Dealer Defendants supported i-Swap by directing their business to it, a strategy designed to keep ICAP happy by prolonging its status as the lead IRS IDB and ensure that it saw no need to open up the platform to the buy-side. Certain of the Dealer

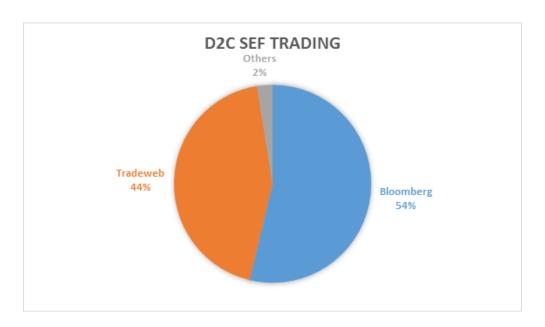
⁹³ See i-Swap, ICAP, http://www.icap.com/what-we-do/electronic/i-swap.aspx (last visited Feb. 24, 2016) (noting that upon launch, i-Swap was not open to buy-side participants, that i-Swap "has a number of features that are specifically developed to reflect the trading strategies of the banks" and that, even today, i-Swap is not directly open to the buy-side).

⁹⁴ See ICAP Launches i-Swap in the US, ICAP, (Feb. 19, 2013), http://www.icap.com/what-we-do/electronic/i-swap.aspx.

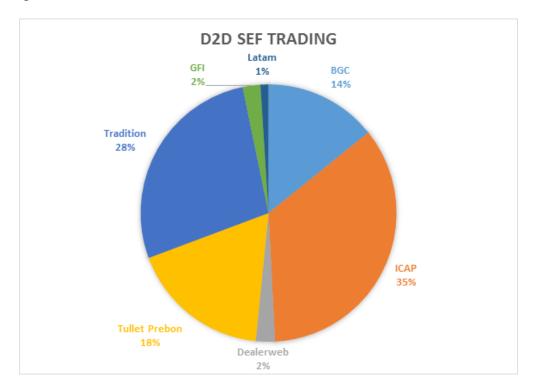
Defendants also entered into written agreements covenanting they would not support other electronic IDB platforms, and would inform each other if they were approached by such a platform.

- 235. ICAP's restriction on the use of i-Swap was the result of the agreement between ICAP and the Dealer Defendants to maintain the bifurcation of the market for IRS. Absent Defendants' conspiracy, it would have been in ICAP's interest to launch i-Swap as an all-to-all anonymous trading platform where all the market participants could trade directly with each other without going through a dealer.
- 236. In exchange for ICAP's agreement to block exchange trading, the Dealer Defendants continue to direct liquidity only to SEF operators, such as co-conspirators ICAP and Tradeweb, that play by the agreed-upon rules of the market. Trading platforms that comply with the rules of the conspiracy receive the vast majority of the trading volume of the Dealer Defendants, resulting in high revenues.
- 237. Industry data demonstrates the market bifurcation resulting from Defendants' conspiracy. Secondary Clarus reports daily trading volume for each SEF, and each SEF is categorized as either a "D2C" (Dealer-to-Client) or "D2D" (Dealer-to-Dealer) SEF.
- 238. As shown in the figure below, approximately 98% of what Clarus considers Dealer-to-Client trading volume occurs on Tradeweb and Bloomberg. Trading on these two platforms occurs exclusively through the RFQ protocol with post-trade "name give-up." These trading features are at the core of the conspiracy, and any buy-side-facing SEF that breaks these rules is left *de minimis* (or no) trading volume.

The data below comes from Clarus SEFView, Data for 02/16/2016 - 02/22/2016.



239. The D2D side of the market is made up of SEFs that have agreed to play by the rules of the conspiracy. *None* of the D2D SEFs shown below allow buy-side customers to trade on their platforms.



240. Notably, the Dealer Defendants have maintained the market share of Dealerweb, the inter-dealer SEF owned and operated by Tradeweb, at a mere 2%. This reflects the fact that

that IDB platforms remain off-limits to non-dealers. At the same time, the Dealer Defendants — *jointly* — maintain Dealerweb as a nascent threat to those IDBs, by providing it with minimal liquidity. The IDBs know that, at any time, the Dealer Defendants could, in lockstep, move their liquidity to Dealerweb, as they had done before, for example, in the mortgage-bond market, when the Dealer Defendants abruptly shifted 85% of trading volume to Dealerweb, "walking away with the market." 96

D. The Dealer Defendants Prevent Clearinghouses from Bringing Exchange-Like Trading to the Market

- 241. Defendants' collusion thus squashed the most imminent threat to their IRS trading profits exchange or exchange-like trading. Yet, the Dealer Defendants were not satisfied. They also coordinated on their preferred IRS clearinghouse and boycotted any clearinghouse that might open the door to exchange trading.
- 242. Because a clearinghouse could easily evolve into an exchange or a SEF, and thereby threaten disintermediation and profit loss, the Dealer Defendants collectively gained control over, or boycotted and disciplined, any clearinghouse they saw as a threat to their bifurcation of the IRS market. As a JP Morgan report stated, "the main concern for the Investment Banking industry is that *clearing is the first step leading to exchange*/SEF trading

⁹⁶ Matthew Leising & Jody Shenn, *ICAP Loses 85% of Mortgage Bond Trading to Dealerweb*, BLOOMBERG (Apr. 21, 2009).

for OTC products."⁹⁷ The Dealer Defendants perceived clearinghouses "as representing the thin end of a wedge that would end with contracts being put on exchanges for trading."⁹⁸

- 243. On July 24, 2006, CME acquired Swapstream, a London based multilateral electronic trading platform for IRS. At that time, Swapstream supported electronic trading of Euro and Swiss Franc denominated medium- and long-term IRS contracts. CME publicly announced that "the first order of business . . . is to broaden the product base. The CME plans to roll out dollar denominated swaps on Swapstream by the first quarter of 2007 and eventually follow with swaps on additional currencies," meaning that it planned to enter the U.S. market.⁹⁹
- 244. In July 2007, CME announced its plans to offer the market a cleared IRS product, including IRS denominated in U.S. dollars, through Swapstream starting in the first quarter of 2008.
- 245. CME is a threat to the Dealer Defendants because, as an established exchange, it had the potential to offer integrated exchange trading and central clearing of IRS. In fact, CME stated in July 2007 that "CME Swaps on Swapstream combines unparalleled direct, anonymous access to high-volume customer groups through Swapstream's platforms, with the regulatory protection and risk management previously only available with exchange-traded products." ¹⁰⁰

⁹⁷ J.P. Morgan Cazenove (Kian Abouhossein and Delphine Lee), *Global Investment Banks: Investment Banking Wallet Outlook* — *All Eyes on Equity Derivatives*, GLOBAL EQUITY RESEARCH (Sept. 8, 2010) (emphasis added).

 $^{^{98}\,}$ Peter Norman, The Risk Controllers: Central Counterparty Clearing in Globalised Financial Markets 302 (2011).

⁹⁹ Daniel P. Collins, *CME Acquires Swapstream*, FUTURES MAGAZINE (July 24, 2006), http://www.futuresmag.com/2006/07/24/cme-aquires-swapstream.

¹⁰⁰ CME Swaps on Swapstream to be the First Centrally Cleared Interest Rate Swaps Available to All OTC Market Participants, CME GROUP (July 17, 2007), http://investor.cmegroup.com/investor-relations/releasedetail.cfm?ReleaseID=254515.

- 246. The threat to the Dealer Defendants was compounded on February 4, 2008, when CME announced that thirty three buy-side participants had committed to an Early Adopter Program for CME Swaps on Swapstream. ¹⁰¹ The new participants included banks, mortgage banks, asset managers, hedge funds, and proprietary trading firms.
- 247. The Dealer Defendants, as part of their conspiracy to extinguish any threats from clearinghouses, collectively boycotted Swapstream. They instead jointly committed to clear IRS transactions only through the clearinghouse they knew they could control LCH.Clearnet.

 They also used their market power and influence to prevent other sell-side banks and IDBs from dealing with Swapstream. Because, unbeknownst to Plaintiff, the Dealer Defendants jointly agreed to refuse to deal with Swapstream, the platform never launched. 103
- 248. As a result of the Dealer Defendants' concerted action and agreements to refuse to deal with Swapstream and the other conduct alleged herein, the Dealer Defendants again blocked the emergence of electronic CLOB trading of IRS.

V. <u>ABSENT A CONSPIRACY, IRS MARKET PARTICIPANTS WOULD PREDOMINANTLY TRADE ON TERAEXCHANGE AND OTHER EXCHANGE-LIKE TRADING PLATFORMS</u>

A. Relevant Market

249. The Relevant Market is the market for IRS in the United States. IRS are, and are widely perceived by those in the industry to be, a unique financial product. The market for the

¹⁰¹ Swapstream Announces 33 Participants for CME Swaps on Swapstream, the First Centrally Cleared Interest Rate Swap, PR NEWSWIRE (Feb. 4, 2008), http://www.prnewswire.com/news-releases/swapstream-announces-33-participants-for-cme-swaps-on-swapstream-the-first-centrally-cleared-interest-rate-swap-56784472.html.

¹⁰² E. Paul Rowady, Jr., *OTC Interest Rate Swaps and Beyond: The Path to Electronic Markets*, DERIVALERT (Jan. 2010).

¹⁰³ *Id*.

purchase and sale of IRS in the United States is treated as a distinct financial market by market participants, government actors, and in economic literature.

250. Other derivative products are not substitutable for IRS. The rapid rise in IRS volume following their inception in the mid-1980s demonstrates that investors turned to IRS to secure the unique and critical function of protection against future movements in interest rates.

B. The Dealer Defendants Have Substantial Market Power

- 251. Currently, the Dealer Defendants continue to account for most IRS dealing, and they continue to earn extraordinary profits from their OTC-like trading.
- 252. Each Dealer Defendant possesses a significant share of the IRS market, and they collectively dominate the market. Based on available market-share information, the Dealer Defendants collectively control at least 70% of the market. Indeed, in 2014, five of the ten Dealer Defendants collectively controlled over 50% of the IRS market by themselves while the remaining five Dealer Defendants controlled at least an additional 20% of the IRS market.¹⁰⁴
- 253. The Dealer Defendants' market power is well-recognized. As Paul Rowady of the TABB Group stated: "Given the indispensable role of dealers in the OTC derivatives market, it is clear that few structural changes can occur without dealer support." Mr. Rowady also

In 2014, Bank of America was reported to control 12.6% of the IRS market, JP Morgan was reported to control 11.4% of the IRS market, Deutsche Bank was reported to control 9.5% of the IRS market, Citigroup was reported to control 9.2% of the IRS market, and Barclays was reported to control 8.2% of the IRS market. In 2012 Goldman Sachs was reported to control 6.9% of the IRS market, HSBC was reported to control 5.0% of the IRS market, BNPP was reported to control 4.9% of the IRS market, and Morgan Stanley was reported to control 3.2% of the IRS market. The remaining Dealer Defendants — Credit Suisse, RBS, and UBS — collectively controlled over 10% of the IRS market in 2012. *See* GREENWICH ASSOCS., 2013 GLOBAL INTEREST RATE DERIVATIVES: DEALER RANKINGS & MARKET TRENDS REPORT — UNITED STATES 1 (2013).

¹⁰⁵ Michael Mackenzie & Gillian Tett, *Markets: Frozen in Time*, FINANCIAL TIMES (June 15, 2010), http://www.ft.com/intl/cms/s/0/bf3fd548-78b6-11df-a312-00144feabdc0.html#axzz 3sFYwvyw0.

stated that "[f]rankly, nothing happens in OTC derivatives without the major dealers blessing the moves, as they are counterparty to every trade." 106

254. The Dealer Defendants, however, dominate more broadly defined geographic markets as well, including the global market.

C. Defendants' Conspiracy Robbed TeraExchange of Substantial Profits

- 255. As a result of the Dealer Defendants' efforts to jointly boycott TeraExchange and other anonymous all-to-all trading platforms, the SEFs that have succeeded are either controlled by the Dealer Defendants (Tradeweb), have explicitly entered into an unlawful agreement not to compete with the Dealer Defendants and breach the artificial market division (ICAP), or have recognized that the only way to avoid retaliation from the Dealer Defendants is to focus on providing an RFQ platform (Bloomberg).¹⁰⁷
- 256. TeraExchange and other SEFs that attempted to abolish name give-up have seen their customers threatened and their businesses hobbled by coordinated refusals to deal. As described above, due to the Dealer Defendants' conspiracy, *not a single SEF offering all-to-all anonymous trading currently does any meaningful business in the IRS market*.
- 257. But for Defendants' anticompetitive acts, the IRS market would have gravitated to TeraExchange and other exchange-like platforms, thereby generating immense profits for those all-to-all SEFs that, like TeraExchange, stood ready, willing, and able to onboard customers and execute transactions.

¹⁰⁶ *Id*.

While Bloomberg nominally offers a "CLOB," this platform sees little activity in IRS because the Dealer Defendants refuse to trade on it and buy-side firms fear that they will face retaliation from the Dealer Defendants if they do so.

¹⁰⁸ See also, e.g., Karen Brettell, Banks' Pressure Stalls Opening of U.S. Derivatives Trading Platform, REUTERS (Aug. 27, 2014), http://www.reuters.com/article/2014/08/27/us-usa-derivatives-banks-idUSKBN0GR1Z320140827.

258. In sum, if TeraExchange had not been jointly boycotted by the Dealer Defendants there would have been a rapid migration of IRS onto TeraExchange.

D. <u>Absent Collective Action, It Would Have Been Economically Rational for Individual Defendants to Support Structural Changes</u>

- 259. Absent a conspiracy to punish them for doing so, investors would have supported, and flocked to, all-to-all platforms like TeraExchange that promised to keep their anonymity while also compressing bid/ask spreads due to increased competition and transparency.
- 260. Absent a conspiracy, it would have been in the individual interest of many different market participants including IDBs, clearinghouses, and SEFs to offer an all-to-all trading platform solutions to the buy-side. Instead, because of Defendants' conspiracy, TeraExchange and other SEFs that *have* tried to offer such platforms have been put out of business, while SEFs like Tradeweb that replicate the structure of the OTC market have remained successful. Without the Defendants' collusion, offerings such as those by TeraExchange would have generated large new revenue streams through increased volume and market share.
- 261. Absent a conspiracy, it also would have been in the individual interest of many Dealer Defendants to support such a change as well. Absent a conspiracy, evolution to an exchange or any type of order book would have been inevitable it is the natural progression when financial products become, as most IRS have long been, highly standardized, high-volume products. This is particularly true where, as here, TeraExchange and other solution providers were actively entering the market to make this happen in response to strong demand. Each Dealer Defendant, absent coordination, should have been looking out for its own self-interest which would have been furthered by partnering with TeraExchange or some other exchange-like

platform in order to "get in on the ground floor," increasing its own market share and positioning itself for a fully competitive IRS market.

- 262. Absent a conspiracy, an individual Dealer Defendant could increase its own market share by providing a more favorable trading experience to customers in the form of fully anonymous order-book trading. Even leaving aside the potential to be an industry leader and gain first-mover advantage, each Dealer Defendant would have an independent interest in trading on the new platforms and providing clearing services, all of which could have been a profitable source of income. Because no individual Dealer Defendant could prevent exchanges from flourishing, the only way to overcome each Dealer Defendant's individual economic self-interest in participation was to coordinate a united front that could prevent the emergence of exchanges.
- 263. An exchange-like platform has not emerged. Not because IRS are not ready for all-to-all trading. Not because the buy-side does not want all-to-all trading. Not because TeraExchange and other solution providers were not ready, willing, and able to offer all-to-all trading. Instead, we have this world because the Dealer Defendants collectively blocked the market's evolution. Only a conspiracy that assured each Dealer Defendant that all-to-all trading was not going to happen explains why no Dealer Defendant seized on the opportunity to profit by being the one in the lead when the inevitable change came, and why no other solution provider has stepped into the resulting void.
- 264. Defendants' agreement was a per se illegal agreement among horizontal competitors to collectively boycott TeraExchange and thwart competition. The Dealer Defendants' collective refusals to deal with TeraExchange and other exchange-like platforms that would not play ball comprised a group boycott that is per se illegal under the antitrust laws.

- E. <u>Investigations and Litigation Concerning the Credit Default Swaps Market Show That the Dealer Defendants Colluded to Block Exchange Trading</u>
- 265. This is not the first time the Dealer Defendants abused their collective influence over the market's infrastructure to preserve their supracompetitive profits with respect to a derivatives product. To the contrary, the Dealer Defendants' strategy here parallels their alleged misbehavior in the CDS market.
- 266. The Dealer Defendants' misconduct in the CDS market has been the subject of two separate investigations by the United States Department of Justice ("DOJ") and the European Commission ("EC"). The DOJ and EC investigations were spurred by complaints by market participants that the Dealer Defendants, who were the major CDS dealers, were abusing their control of the market to limit price transparency and competition. ¹⁰⁹ In one widely reported email, for example, Samuel Cole, then-Chief Operating Officer of buy-side firm BlueMountain, lamented that banks, including many of the Dealer Defendants, were engaging in "liberal use of dissembling and obfuscation" in order to retain their "oligopolistic dominance" of most major market structures in the credit markets. ¹¹⁰
- 267. The concerns expressed by the DOJ and EC are similar to present-day complaints about anticompetitive behavior in the IRS market. For example, the EC stated that "the banks acted collectively to shut out exchanges from the market because they feared that exchange trading would have reduced their revenues from acting as intermediaries in the OTC market."¹¹¹

¹⁰⁹ See Liz Rappaport, Carrick Mollenkamp & Serena Ng, U.S. Tightens Its Derivatives Vise, WALL ST. J. (July 15, 2009), http://www.wsj.com/articles/SB124756743503138067.

Serena Ng, *Friction on Swaps Response*, WALL. ST. J. (June 3, 2009), http://online.wsj.com/news/articles/SB124390301244674747.

Press Release — Antitrust: Commission Sends Statement of Objections to 13 Investment Banks, ISDA and Markit in Credit Default Swaps Investigation, EUROPEAN COMMISSION (July 1, 2013), http://europa.eu/rapid/press-release_IP-13-630_en.htm.

The EC believed that "the investment banks also sought to shut out exchanges . . . by coordinating the choice of their preferred clearing house." 112

- 268. The striking similarities also carry over to the means by which exchange-like trading was blocked *i.e.*, collective control over the system's infrastructure, by way of group boycotts. For instance, CME backed a joint venture (with Citadel) known as CMDX, which was going to enable market participations to execute CDS trades through a CLOB.
- 269. In June 2008, CMDX was presented to the market. Members of the sell-side were offered equity in the venture, creating significant upside for those who would move first to support the migration to an exchange.
- 270. CMDX was operationally ready by the fall of 2008¹¹³ and was initially backed by several dealers. CMDX ran into a brick wall, however, once the CDS dealers, including the Dealer Defendants, were able to circle the wagons. Further, as here, the dealers enjoyed the benefit of being on the boards of entities that controlled the system's infrastructure in CDS, the relevant entities were Markit Group Ltd. ("Markit") and ISDA, whose boards were dominated by representatives of the dealer community.
- 271. The government investigations indicated that the dealers used their control over Markit and ISDA to prevent CMDX from launching with exchange-like features instead

 $^{^{112}}$ Id

¹¹³ Ciara Linnane & Karen Brettell, *NY Federal Reserve Pushes for Central CDS Counterparty*, REUTERS (Oct. 6, 2008), http://www.reuters.com/article/2008/10/06/cds-regulationidUSN0655208920081006.

¹¹⁴ *CME Sees Up to Six Dealers Backing Credit Swaps Platform*, DOW JONES NEWSWIRE (Dec. 23, 2008), http://www.efinancialnews.com/story/2008-12-23/cme-sees-up-to-six-dealers-backing-credit-swaps-platform-1?ea9c8a2de0ee111045601ab04d673622.

insisting that a dealer stand on one side of every transaction, just like they did in the IRS market. 115

- 272. A series of private class actions were also filed against ISDA, Markit, and twelve CDS dealers alleging that they had conspired to boycott the exchange trading of CDS. The cases were consolidated into a single action. Though the defendants continue to deny liability, a class-action settlement was recently given preliminary approval, whereby the defendants would collectively pay over \$1.86 billion, and agree to injunctive relief that would help clear the way for exchange trading of CDS. ¹¹⁶
- 273. It is telling that today IRS SEF operators and customers lodge similar criticisms against the Dealer Defendants as those that prompted the DOJ and EC to investigate the CDS market, and spurred a series of class actions against the CDS defendants. While the markets at issue are different, today's complaints by SEF operators that the Dealer Defendants work together as a cartel to squash outright or take control over any actual or potential competitors are reminiscent of the complaints that prompted the CDS investigations in 2008 and 2009 and litigation in 2013.
- 274. As in the CDS market in 2008 and 2009, current IRS market participants lament how "the big banks control over half the liquidity in the market, giving them the power to decide which platforms survive, and which die." As a trader at one buy-side firm noted regarding the

Press Release: Antitrust: Commission Sends Statement of Objections to 13 Investment Banks, ISDA and Markit in Credit Default Swaps Investigation, EUROPEAN COMMISSION (July 1, 2013), http://europa.eu/rapid/press-release_IP-13-630_en.htm.

See Katy Burne, Big Banks Agree to Settle Swaps Lawsuit, WALL St. J. (Sept. 12, 2015), http://www.wsj.com/articles/banks-wall-street-groups-agree-to-settle-credit-swaps-antitrust-case-1441988741.

Levinson, *supra* note 26.

challenges that independent SEFs face, "[i]t's been a really tough environment for the start-up SEFs, [because] the market is designed not to allow new entrants." Similar to how the major CDS dealers allegedly used their control over the CDS market to block new entrants and artificially inflate bid/ask spreads, current participants in the IRS market find themselves in an anticompetitive stranglehold, where promising new market developments are either entirely blocked, or taken over and neutralized, by the Dealer Defendants.

VI. EQUITABLE TOLLING OF THE STATUTE OF LIMITATIONS DUE TO DEFENDANTS' CONCEALMENT OF THE CONSPIRACY

275. Plaintiffs did not discover and could not have discovered through the exercise of reasonable due diligence that they were injured by Defendants' conspiracy to boycott

TeraExchange until at the earliest on June 14, 2014, when Dealer Defendants collectively refused to clear IRS trades on TeraExchange's IRS platform despite clearing such trades on other IRS trading platforms that did not offer meaningful all-to-all CLOB trading.

276. By its very nature, Defendants' conspiracy to boycott exchange trading of IRS and refuse to deal with any entity that could facilitate such trading was self-concealing. Defendants executed their conspiracy, in large part, through secret meetings and discussions. These meetings were often, although not exclusively, carefully held under the cover of meetings connected with ostensibly independent market actors, like Tradeweb or ISDA. Defendants used their positions in other industry consortia to meet regularly. These meetings provided a seemingly legitimate front for Defendants' conduct even though their discussions often had no valid connection to the legitimate work of the boards, committees, and other entities.

See Mike Kentz, *Make or Break Time for SEFs*, INT'L FIN. REV. (May 23, 2014), http://www.ifre.com/make-or-break-time-for-sefs/21146200.fullarticle.

- 277. Defendants also met secretly at the homes of their senior executives and at restaurants in New York City. The details of these meetings were secret, as were the identities of the individuals attending the meetings. Defendants' internal communications and communications among each other were not public information, rendering impossible any ascertainment of the misconduct of individual Defendants or the fact of the conspiracy as a whole. Defendants also regularly met in person, and communicated regarding their conspiracy via telephone, email, instant messaging, and Bloomberg messaging. Plaintiffs had no way to access such communications.
- 278. The Dealer Defendants' boycott of exchange-like trading platforms was, by necessity, secretive the boycotts would have been rendered ineffective, and likely broken down, if their existence was made public.
- 279. As a result of the self-concealing nature of the Defendants' collusive scheme, no reasonable person would have discovered Defendants' conspiracy to block the emergence of exchange trading of IRS before 2014 and later.
- 280. In addition, Defendants repeatedly made false and misleading statements about the reasons for their collusive actions, in a purposeful effort to cause the public to believe that there were legitimate reasons for the lack of market evolution, and they represented that their actions were beneficial to the market. Because of Defendants' affirmative efforts to mislead, Plaintiffs' continuing ignorance as to Defendants' conspiracy was not a result of a lack of due diligence.
- 281. Defendants' success in hiding their collusion was facilitated by their tremendous clout in the financial markets, above and beyond the IRS market. Market participants are acutely aware that they cannot afford to make enemies of the Dealer Defendants, and there is a great fear

of retaliation. Market participants are well aware that, even if they were to make tentative suggestions that the Dealer Defendants might be engaging in anticompetitive behavior, such suggestions could be met with retaliation that could cause severe financial harm.

CAUSES OF ACTION

FIRST CAUSE OF ACTION (Violation of Section 1 of the Sherman Act)

- 282. Plaintiffs hereby incorporate each preceding and succeeding paragraph as though fully set forth herein.
- 283. As alleged above, Defendants and their co-conspirators entered into and engaged in a horizontal contract, combination, or conspiracy in restraint of trade to (1) allocate the dealer-to-client IRS market and dealer-to-dealer IRS market between themselves, and (2) jointly boycott TeraExchange and other entities that would introduce competition on IRS bid/ask spreads in the United States in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1. Such contract, combination, or conspiracy constitutes a naked, per se violation of the federal antitrust laws and is, moreover, an unreasonable and unlawful restraint of trade that lacks any countervailing procompetitive rationale.
- 284. Defendants and their co-conspirators' contract, combination, agreement, understanding, or concerted action was without procompetitive justification and occurred within the flow of, and substantially affected, interstate commerce.
- 285. Defendants and their co-conspirators' conduct in boycotting Plaintiffs cannot be plausibly justified as being intended to enhance overall market efficiency. Among other things, Defendants' conduct leads to substantially wider bid/ask spreads than would occur through trading on an anonymous, all-to-all CLOB like TeraExchange.

286. As a direct and proximate result of Defendants' scheme and concrete acts undertaken in furtherance thereof, TeraExchange has been injured and financially damaged in its respective business and property, including by having lost capital, market share, profits and goodwill, by incurring substantial and unnecessary expenses, and by being seriously weakened, and threatened with elimination, in amounts that are presently undetermined. Plaintiffs' damages are directly attributable to Defendants' illegal boycott of Plaintiffs' business and their allocation of the IRS market among themselves. Plaintiffs' injuries are of the type the antitrust laws were designed to prevent, and flow from that which makes Defendants' conduct unlawful.

SECOND CAUSE OF ACTION (Violation of the Donnelly Act)

- 287. Plaintiffs hereby incorporate each preceding and succeeding paragraph as though fully set forth herein.
- 288. Defendants' combination, conspiracy and arrangements alleged above, violate the Donnelly Act, N.Y. Gen. Bus. Law § 340, et seq.
- 289. As alleged above, Defendants and their co-conspirators entered into and engaged in a horizontal contract, combination, or conspiracy in restraint of trade to (1) allocate the dealer-to-client IRS market and dealer-to-dealer IRS market between themselves, and (2) jointly boycott TeraExchange and other entities that would introduce competition on IRS bid/ask spreads in the Relevant Market.
- 290. Defendants and their co-conspirators' conduct in boycotting Plaintiffs cannot be plausibly justified as being intended to enhance overall market efficiency. Among other things, Defendants' conduct leads to substantially wider bid/ask spreads than would occur through trading on an anonymous, all-to-all CLOB like TeraExchange.

291. As a direct and proximate result of Defendants' scheme and concrete acts undertaken in furtherance thereof, TeraExchange has been injured and financially damaged in its respective business and property, including by having lost capital, market share, profits and goodwill, by incurring substantial and unnecessary expenses, and by being seriously weakened, and threatened with elimination, in amounts that are presently undetermined. Plaintiffs' damages are directly attributable to Defendants' illegal boycott of Plaintiffs' business and their allocation of the IRS market among themselves. Plaintiffs' injuries are of the type the antitrust laws were designed to prevent, and flow from that which makes Defendants' conduct unlawful.

THIRD CAUSE OF ACTION (Unjust Enrichment)

- 292. Plaintiffs hereby incorporate each preceding and succeeding paragraph as though fully set forth herein.
- 293. Because of the acts of Defendants and their co-conspirators as alleged herein, Defendants have been unjustly enriched at the expense of Plaintiffs.
- 294. Plaintiffs seeks restitution of the monies of which they were unfairly and improperly deprived, as described herein.

FOURTH CAUSE OF ACTION (Tortious Interference with Business Relations)

- 295. Plaintiffs hereby incorporates each preceding and succeeding paragraph as though fully set forth herein.
- 296. Because of the acts of Defendants and their co-conspirators as alleged herein,
 Defendants injured prospective business relations Plaintiffs had with its customers.
- 297. Plaintiffs seeks restitution of the monies of which they were unfairly and improperly deprived, as described herein.

PRAYER FOR RELIEF

- 298. WHEREFORE, Plaintiffs, respectfully request that the Court:
 - a. Find Defendants jointly and severally liable for the damages incurred by Plaintiffs;
 - b. Award Plaintiffs treble damages;
 - c. Award reasonable attorneys' fees and costs;
 - d. Award all available pre-judgment and post-judgment interest, to the fullest extent available under law or equity from the date of service of the initial complaint in this action;
 - e. Decree that Defendants and their co-conspirators have unlawfully conspired to boycott TeraExchange in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1 and the Donnelly Act, N.Y. Gen. Bus. Law § 340;
 - f. Decree that Defendants have been unjustly enriched by their wrongful conduct and award restitution to Plaintiffs;
 - g. Decree that Defendants have tortuously interfered with Plaintiffs'
 prospective business relations with its customers;
 - h. Permanently enjoin Defendants from continuing their unlawful conduct, which has prevented competition from entering the IRS market, a market valuable to not only Plaintiffs but also to the nation's financial system and broader economy for the risk management and liquidity benefits it can provide; and
 - i. Order such other, further, and general relief as is just and proper.

JURY DEMAND

Pursuant to Federal Rule of Civil Procedure 38, Plaintiffs, demand a trial by jury on all issues so triable.

Dated: April 18, 2016

Respectfully submitted,

/s/ Thomas P. Ogden

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