Global Handover Guide

Bonsai — Inspiron[™] 11 3000 Series

v2 8/7/2013

URN: CO1403G0008_02

Y&R

Confidential

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Value proposition:

Essential features for your everyday computing needs, packed into the most affordable ultraportable.

Priority #1	11.6" touch notebook offers a mobility-optimized, very affordable product. Full PC productivity capabilities and optimized touch experience in a small form-factor. 11.6" touch notebooks are predicted to be a "must have" for Holiday 2013 due to affordability, mobility, and optimized touch experience with full Win 8 OS
Reasons to believe	 A great value for an ultraportable – \$399 price point for current generation processors and full Win8 Small and light so it can go anywhere – 11.6" screen, 21mm thin and weighs just over 3lbs* Superb battery life – 30% more battery capacity than nearest competitor** No more annoying background noise when on Skype[™] or conference call – Noise-canceling dual array microphones Easy to communicate with my family and friends – HD webcam, pre-loaded Skype[™] Superb audio – Waves MaxxAudio[®] Pro standard

Positioning statement:

Only 11.6" and starting at just over 3lbs*, the Inspiron 11 goes everywhere but has a full suite of standard features for life on the go.

*Weights vary depending on configuration and manufacturing variability. Note: Final size and weight to be confirmed mid-August 2013. **Please note we are waiting for final battery test results



Creative Elements

Color Palette





Dell Blue #0085C3 Dell Dark Gray #44444 White #FFFFFF

Touch Iconography Options

Touch icons to be used next to touch enabled systems only.

- 1. Hero **or** the only touch system on a viewing plane should use the Touch icon and the "Touch" text below icon.
- 2. Secondary touch systems on the same viewing plane should only use the touch icon without "Touch" text below.
- 3. Location recommended is near "hinge" of product



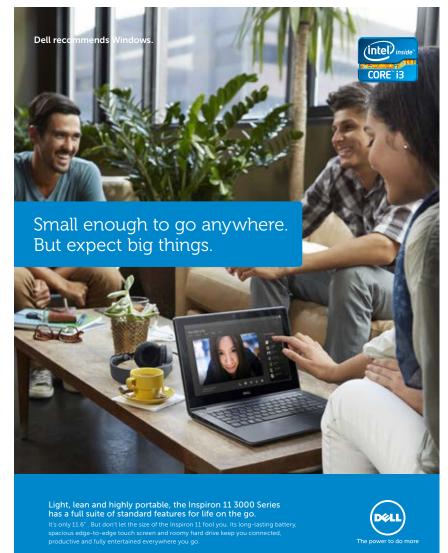


https://wau.enfatico.com/PORTAL/BROWSE.php?path=/ raid/global-asset-library/Dell/Supporting_Assets/Icons/ Touch/64_Pixel&server=MTUyLjE0Ni44Ny40MA==&siteurl



Proof of Concept

Print - Single Page Lifestyle



Shop now at Dell.com/xxxxxxxx or call 1-XXX-XXX-XXXX.

Print Lifestyle: TBD

Print - Single Page Product



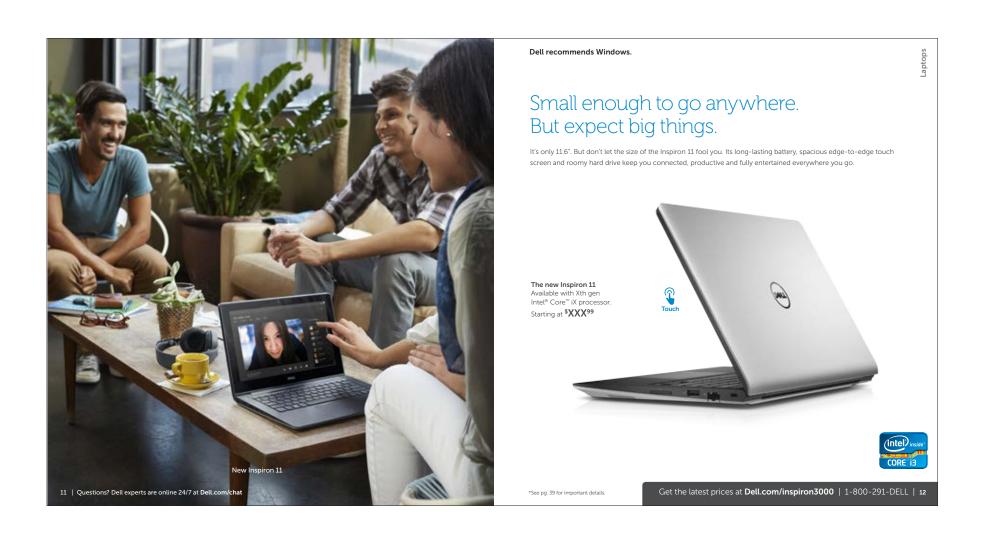


Print - Spread Lifestyle





Print - Catalog Spread





Print - FSI Cover Lifestyle





Print - FSI Cover Product





URN: CO1403G0008_07 Bonsai — Inspiron[™] 11 3000 Series

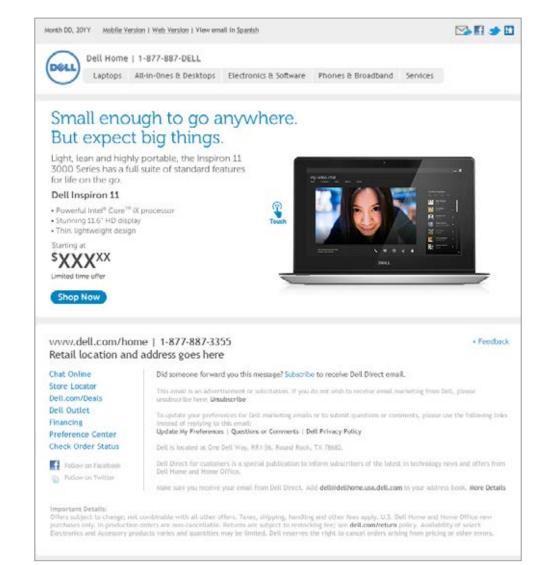
Email - Lifestyle



Email Lifestyle: TBD



Email - Product



Email Product: TBD



URN: CO1403G0008_03 Bonsai — Inspiron[™] 11 3000 Series

OA: 300x250 - Lifestyle



Frame 1



100



Frame 2



Frame 3



Frame 4



Frame 5



Frame 6

OA Lifestyle: TBD







OA: 160x600 - Lifestyle



OA Lifestyle: TBD



DKAL

OA: 728x90 - Lifestyle



OA Lifestyle: TBD

URN: CO1403G0008_03 Bonsai — Inspiron[™] 11 3000 Series

OA: 300x250 - Product



Frame 1

Small enough to go anywhere. But expect big things.



Frame 2



Frame 3



Frame 4

Frame 5



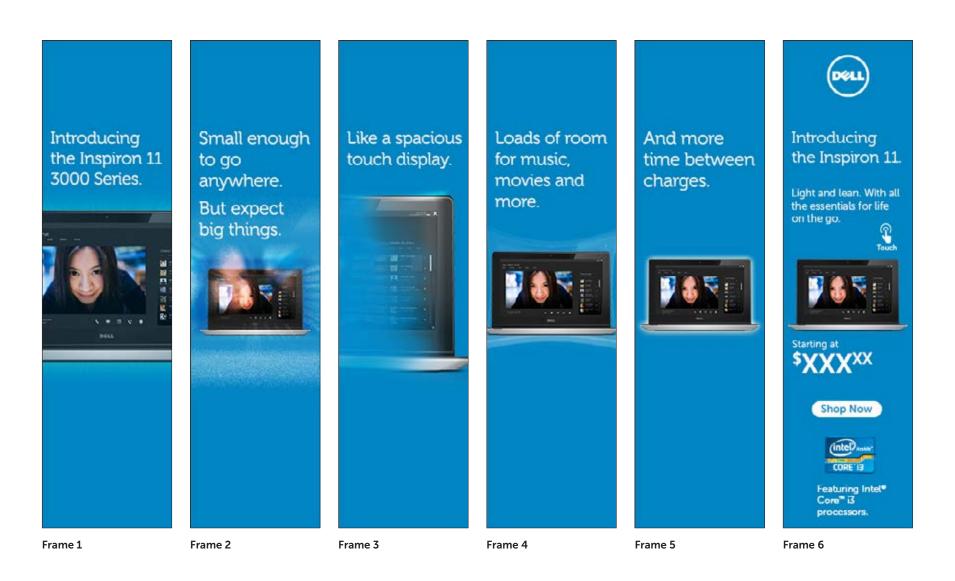
OA Product: TBD





DØ

OA: 160x600 - Product



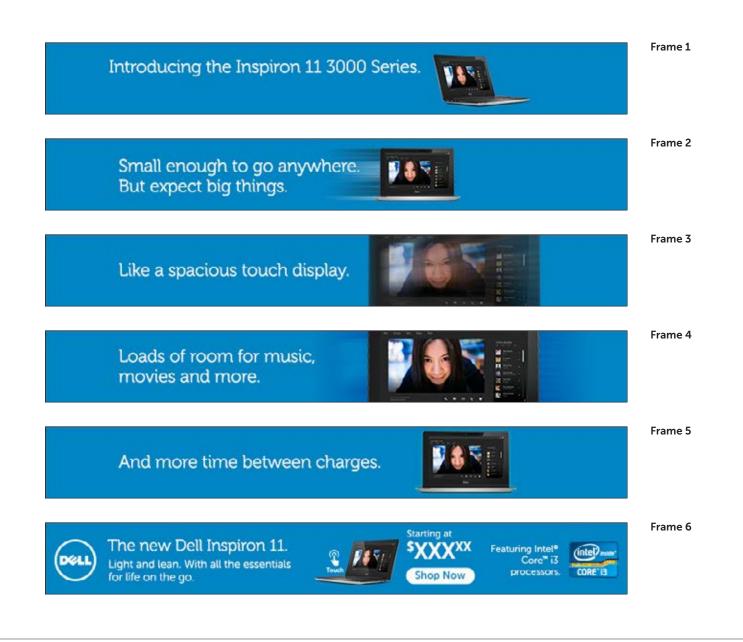
OA Product:

TBD



OA: 728x90 - Product

Y&F



OA Product: TBD

Site Banner - Lifestyle

URN: CO1403G0008_04 Bonsai — Inspiron™ 11 3000 Series

Small in size. But expect big things.

Light, lean and highly portable, the Inspiron 11 3000 Series has all the essentials for life on the go.

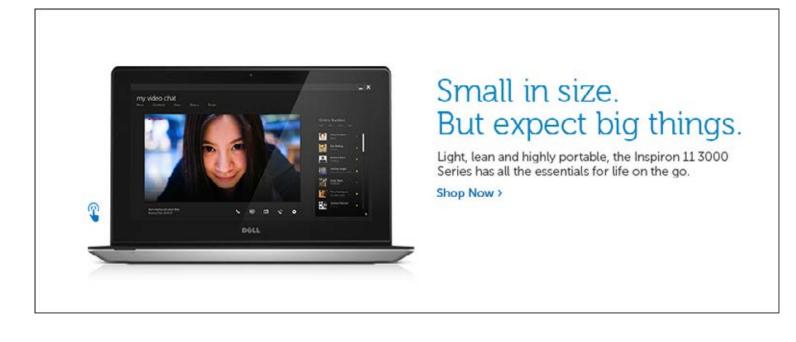
Shop Now >



Site Banner Lifestyle: TBD



Site Banner - Product



Site Banner Product: TBD

Messaging

Email, Catalog, FSI, Print

Headline:

Small enough to go anywhere. But expect big things.

Alt Headline:

Travel light. But take all the essentials. You'll be pleased with its features. And surprised by its size. Small in stature. Huge in possibilities. The features you need. For the freedom you want. Ultraportable. Highly capable. All the essentials. For travel or home. Everything you need for going or staying.

Subhead:

Light, lean and highly portable, the Inspiron 11 3000 Series has a full suite of standard features for life on the go.

Body Copy:

It's only 11.6". But don't let the size of the Inspiron 11 fool you. Its long-lasting battery, spacious edge-to-edge touch screen and roomy hard drive keep you connected, productive and fully entertained everywhere you go.

Alt Body Copy:

You know exactly what you want in an 11.6" ultraportable. And the Inspiron 11 has it. A spacious edge-to-edge touch display. A roomy 320GB* hard drive for all your movies, music and more. And long battery life for more time between charges. It's everything you need to listen, watch, chat or surf on the go.

*GB means 1 billion bytes; actual capacity varies with preloaded material and operating environment and will be less.



OA:

Frame 1 Introducing the Inspiron 11 3000 Series.
Frame 2 Small enough to go anywhere. But expect big things.
Frame 3 Like a spacious touch display.
Frame 4 Loads of room for music, movies and more.
Frame 5 And more time between charges.
End Frame
The new Dell Inspiron 11.
Light and lean. With all the essentials for life on the go.

Online Site Banner:

Headline: Small in size. But expect big things.

Subhead: Light, lean and highly portable, the Inspiron 11 3000 Series has all the essentials for life on the go.

Product Positioning:

Only 11.6" and starting at just over 3lbs*, the Inspiron 11 goes everywhere but has a full suite of standard features for life on the go. *Weights vary depending on configuration and manufacturing variability. Note: Final size and weight to be confirmed mid-August 2013.



Spec Lines

Intel Processsor:

Intel® Celeron® processor 2955U: Stream, surf or chat to your heart's content with the power of the latest processors.

Notes: When the Intel Bay Trail processor launches at the end of October 2013 then this will need to change to: "Up to Intel[®] Celeron[®] processor DC N2810: Stream, surf or chat to your heart's content with the power of the latest processors." **Celeron is no longer a fundable, reimbursable Intel[®] Core™ processor.**

AMD Processor:

AMD A4-1250 Accelerated Processor: Stream, surf or chat to your heart's content with the power of the latest processors.

Edge-to-edge touch display :

Enjoy the interactivity and convenience of a tablet in a full-featured laptop.

11.6" display, 21mm thin and starting at just over 3lbs*:

Stow it in your bag or simply slip it under your arm.

*Weights vary depending on configuration and manufacturing variability.

Note: Final size and weight to be confirmed mid-August 2013.

Long battery life:

Expand the time between charges.

Roomy 320GB/500GB* hard drive:

Take all your favorite videos, music and files with you wherever you go.

*GB means 1 billion bytes; actual capacity varies with preloaded material and operating environment and will be less

HD webcam with preloaded Skype^{™**}:

Stay in touch with family and friends, no matter where you are.

**Service subject to third-party service subscription terms and conditions.



Spec Lines (continued)

Noise-canceling, dual-array microphones:

Minimize background noise so you can web chat in a crowded café or stream your favorite tunes while you talk.

Waves MaxxAudio[®] Pro:

Superb audio brings your favorite movies and videos to life.

HDMI, Media Card Reader and USB 3.0:

Transfer your files quickly and easily or watch the videos you just edited on your HDMI-equipped TV.





.../global-prelaunch/dell/Notebooks/Inspiron/11/Lifestyle



in11_07130010_11125.psd



in11_07130010_11013.psd



in11_07130010_11012.psc



n11_07130010_11738.psd





in11_07130010_11700.psd



in11_07130010_11214.psd



Bonsai — Inspiron[™] 11 3000 Series

Environmental/Lifestyle Photography







in11_am_01847.psd

n11_am_01478.psd

in11_am_01506.ps



in11_enb_home_office_11805.psd



n11_am_01921.psc



in11_enb_outdoor_11643.psd

Environmental: .../global-prelaunch/dell/Notebooks/Inspiron/11/Lifestyle









n11_mnb_outdoor_cafe_11233.psd

in11_enb_outdoor_11649.psd

in11_inside_afternoon_1544.psd



in11_mnb_outdoor_cafe_11250.psd



in11_07130010_0517.psd



in11_07130010_0942.psd

Environmental: .../global-prelaunch/dell/Notebooks/Inspiron/11/Lifestyle







in11_inside_afternoon_1160B.psd



in11_07130010_0201.psd



in11_07130010_0063.psd



n11_07130010_0470.psd









in11_07130010_1140.psd



in11_07130010_0541.psd

Environmental: .../global-prelaunch/dell/Notebooks/Inspiron/11/Lifestyle



Product Photography

.../global-prelaunch/dell/Notebooks/Inspiron/11

Standard product photography



in11_3000_lnb_00045lf110_gy.psc



in11_3000_lnb_00000f90_gy.psd



in11_3000_lnb_00045rf110_gy.psd



in11_3000_lnb_00090l90_gy.psd



11_3000_lnb_00090r90_gy.psd



in11_3000_lnb_00120lb25_gy.psd



in11_3000_lnb_00120lb60_gy.psd

.../global-prelaunch/dell/Notebooks/Inspiron/11

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Standard product photography



in11_3000_lnb_00180b90_gy.psd



in11_3000_lnb_00120rb60_gy.psg



in11_3000_lnb_90000t90_gy.psd



in11_3000_lnb_5115lb55_gy.psd



in11_3000_lnb_25035lf130_gy.psd



in11_3000_lnb_05130lf130_gy.psd



in11_3000_lnb_hero.psc



n11_3000_lnb_05000f90_gy.psg

.../global-prelaunch/dell/Notebooks/Inspiron/11





Ecosystem Photography

TBD: To come when published.

Ecosystem Photography

Dell recommended essential accessories for your Inspiron 11 3000 Series / Inspiron 3135 3000 Series

You can maximize the versatility and performance of your Inspiron 11 with essential accessories that are great for on-the-go or at-home productivity. When you're on the move, protect your Inspiron 11 with a carrying case and take a long a wireless travel mouse. For a more traditional desktop setup, connect to a Dell productivity dock, multi-touch monitor, and wireless keyboard and mouse.



Visual #1: Inspiron 11 w/Dell Urban 2.0 Topload Case and Dell WM524 Wireless Travel Mouse



Visual #2: Inspiron 11 w/Dell 21.5" Touch Monitor I S2240T, Dell SuperSpeed USB 3.0 Docking Station, and Dell KM632 Wireless Keyboard & Mouse Combo



Visual #3: Inspiron 11 w/Dell 21.5" Touch Monitor I S2240T, Dell SuperSpeed USB 3.0 Docking Station, and Dell KM632 Wireless Keyboard & Mouse Combo

.../global-prelaunch/dell/Notebooks/Inspiron/11/Lifestyle



Essential accessories for your Inspiron 11 3000 Series

Hero ecosystem items:

Essential or major accessories supporting dominant or additional usage scenario. Merchandise online and offline. Regionalization guidelines: no additions, deletions or substitutions.



Dell Urban 2.0 Topload Case Be prepared for wherever your day takes you with a comfortable, lightweight and stylish bag that fits laptops with up to 15.6" displays.

.../global-asset-library/Dell/Products/Electronics_and_ Accessories/Dell/Carrying_Cases/dell_toploader.psd



Dell WM524 Wireless Travel Mouse

Travel light with a stylish, high-precision wireless Bluetooth 3.0 mouse with a long battery life.

.../global-asset-library/Dell/Products/Peripherals/Dell/Pointing_ Devices/WM524/wm524_bkb_shot01_mouse.psd



Dell SuperSpeed USB 3.0 Docking Station

Offering high-speed data transfer and easy compatibility, this docking station provides easy connection to external displays and devices.

.../global-asset-library/Dell/Products/Peripherals/Dell/Docks_ and_Stands/dl_superspeed_dock_332-0446_lb_use.psd



Dell KM632 Wireless Keyboard & Mouse Combo

Keep your desk clutter free with this wireless combo. Low-profile keys and optical tracking let you work in comfort without a cord in sight.

.../global-asset-library/Dell/Products/Peripherals/Dell/ Keyboards/KM632_Wireless_Keyboard_and_Mouse/dlkm632_ bkb_shot02_all.psd



Dell 21.5" Touch Monitor I S2240T

Get outstanding clarity and usability with a full HD 21.5" display featuring 10-point multi-touch capability.

.../global-asset-library/Dell/Products/Peripherals/Dell/Monitors/ S2240T/S2240T_lfp_0025lf98.psd





Screenfills

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Screenfills



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.../xau-creative/dell/campaigns/ Product-Launches/Global/ FY14Q2/118683_Global_Bonsai_ Launch/Art/Screenfill/screenfills_ usage_chat_myvideochat_bonsai_ final.psd



.../global-asset-library/Dell/ Supporting_Assets/Screenfills/ Usage/Productivity/Design/EUC_ Workstation_screenfills_usage_ design_right.psd



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.../global-asset-library/ Dell/Supporting_Assets/ Screenfills/Usage/Productivity/ Presentation/screenfills_usage_ productivity_presentation.psd



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.../global-asset-library/Dell/Supporting_ Assets/Screenfills/Third-Party/Microsoft/ Windows_8/English/SCREENSHOT_ WIN8_IE10_BingAddBar_WW_EN.psd



Guidance

Fixed/Flex Guidance

FIXED	All items not highlighted or showing Flexible or Menu cannot be changed under any circumstance.				
MENU	A menu of options for these areas is provided in the handover guide for selection e.g. colors, headlines, body copy, images etc. Should transcreated copy not fit in allotted space, decrease copy size.				
FLEXIBLE	Content population is flexible within the creative design/placement, format size, layout, purpose and shape. Copy must be selected from the Copy Bank and images/graphics from the DAM.				
Note: Price must reflect the cos	t of the system shown				



Print - Single Page Lifestyle



1. Headline, subhead and body copy —Menu 2. Environmental photography — Menu

- 3. Screenfill Menu
- 4. Partner funding requirements Flex
- 5. CTA Flex

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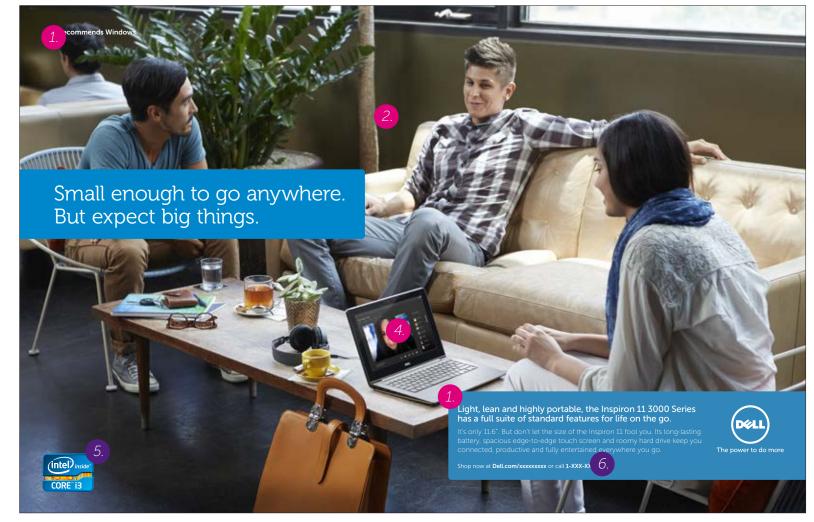
Print - Single Page Product



- 1. Headline, subhead and body copy —Menu
- 2. Product photography Menu
- 3. Screenfill Menu
- 4. Partner funding requirements Flex
- 5. CTA Flex



Print - Spread Lifestyle



- 1. Headline, subhead and body copy —Menu
- 2. Environmental photography Menu
- 3. Product photography Menu
- 4. Screenfill Menu
- 5. Partner funding requirements Flex
- 6. CTA Flex



Print - Catalog Spread



1. Headline, subhead and body copy —Menu

- 2. Environmental photography Menu
- 3. Product photography Menu
- 4. Screenfill Menu
- 5. Partner funding requirements Flex
- 6. CTA Flex



Print - FSI Cover Lifestyle



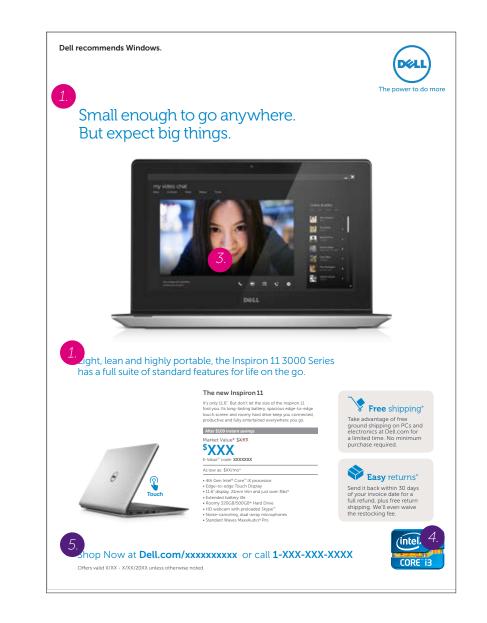
- 1. Headline, subhead and body copy —Menu
- 2. Environmental photography Menu
- 3. Product photography Menu
- 4. Screenfill Menu
- 5. Partner funding requirements Flex
- 6. CTA Flex



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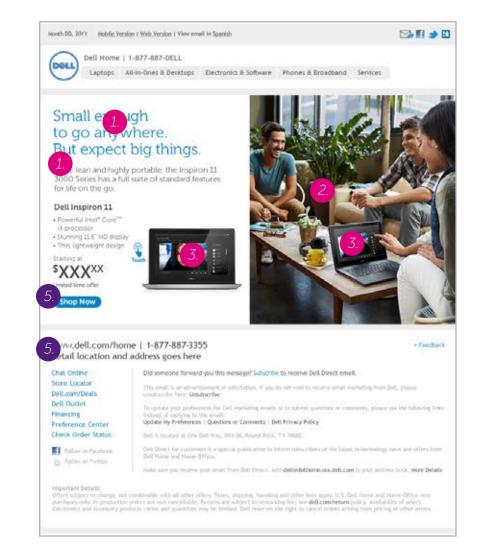
Print - FSI Cover Product



Headline, subhead and body copy —Menu
 Product photography — Menu
 Screenfill — Menu
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- 4. Partner funding requirements Flex
- 5. CTA Flex

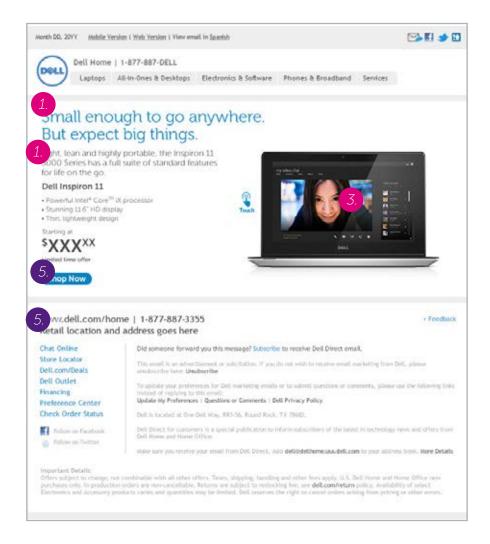
Email - Lifestyle



- 1. Headline, subhead and body copy —Menu
- 2. Environmental photography Menu
- 3. Screenfill Menu
- 4. Partner funding requirements Flex
- 5. CTA Flex



Email - Product



1. Headline, subhead and body copy —Menu

- 2. Product photography Menu
- 3. Screenfill Menu
- 4. Partner funding requirements Flex
- 5. CTA Flex



OA: 300x250 - Lifestyle



Frame 1

Small enough to go anywhere. But expect big things.



Frame 2



Frame 3



Frame 4



Frame 5



Frame 6

- 1. Headline, subhead and body copy —Menu
- 2. Environmental photography Menu
- 3. Screenfill Menu
- 4. Partner funding requirements Flex
- 5. CTA Flex



OA: 160x600 - Lifestyle

1. Introducing the Inspiron 11 3000 Series.	1 nall enough to go anywhere. But expect big things.	1. Like a spacious touch display.	1. Loads of room for music, movies and more.	1 And more time between charges.	Introducing the Inspiron 11. Light and lean. With all the essentials for life on the go.
					Starting at
Frame 1	Frame 2	Frame 3	Frame 4	Frame 5	5. shop Now 4. (interview) CORE 13 Heaturing Intel* Core" 13 processors. Frame 6

1. Headline, subhead and body copy —Menu

2. Environmental photography – Menu

3. Screenfill — Menu

- 4. Partner funding requirements Flex
- 5. CTA Flex





OA: 728x90 - Lifestyle



1. Headline, subhead and body copy —Menu

- 2. Environmental photography Menu
- 3. Screenfill Menu
- 4. Partner funding requirements Flex
- 5. CTA Flex





OA: 300x250 - Product



Frame 1

¹ mall enough to go anywhere. But expect big things.



Frame 2



Frame 3



Frame 4



Frame 5



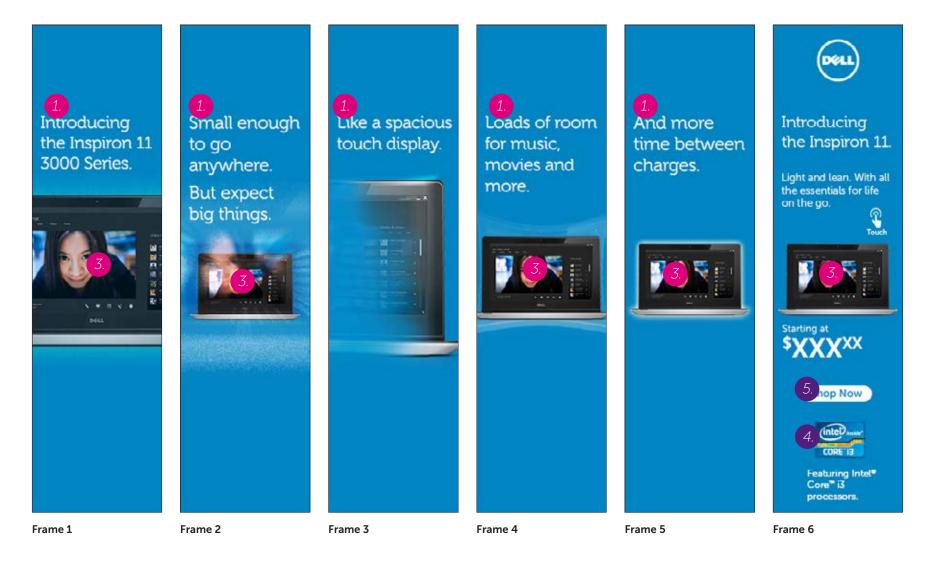
Frame 6

- 1. Headline, subhead and body copy —Menu
- 2. Product photography Fixed
- 3. Screenfill Menu
- 4. Partner funding requirements Flex
- 5. CTA Flex





OA: 160x600 - Product



1. Headline, subhead and body copy —Menu

- 2. Product photography Fixed
- 3. Screenfill Menu
- 4. Partner funding requirements Flex
- 5. CTA Flex



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OA: 728x90 - Product

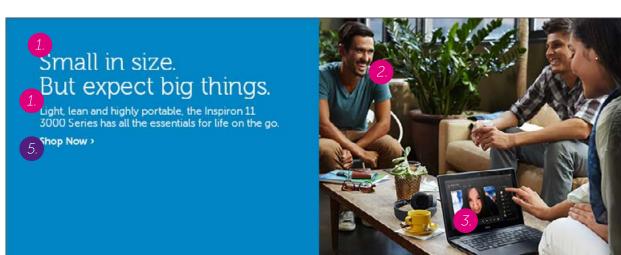


- 1. Headline, subhead and body copy —Menu
- 2. Product photography Fixed
- 3. Screenfill Menu
- 4. Partner funding requirements Flex
- 5. CTA Flex



Site Banner - Lifestyle

URN: CO1403G0008_04 Bonsai — Inspiron[™] 11 3000 Series



1. Headline, subhead and body copy —Menu 2. Environmental photography — Menu

- 3. Screenfill Menu
- 4. Partner funding requirements Flex
- 5. CTA Flex



Site Banner - Product



1. Headline, subhead and body copy —Menu

- 2. Product photography Fixed
- 3. Screenfill Menu
- 4. Partner funding requirements Flex
- 5. CTA Flex



Contact & General Details

General details

URN Numbers

Campaign - CO1403G0008 Global Handover Guide - CO1403G0008_02 Print Wkng File - CO1403G0008_08 Catalog - CO1403G0008_05 FSI - CO1403G0008_06 Email Wkng File - CO1403G0008_07 Site Banner Wkng File - CO1403G0007_04 OA Wkng Files - CO1403G0008_03

Legal Ad Number

Legal Ad#: G13001742

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Resources

Retail Toolkit TBD

Global handover guide and toolkit TBD



Thank you