



# Texas Taxes Quarterly Update

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## 2nd Quarter 2021

Live Broadcast July 8, 2021

This outline provides information on general tax issues and is not intended to provide advice on any specific legal matter or factual situation. This information is not intended to create, and receipt of it does not constitute, a lawyer-client relationship. Readers should not act upon this information without seeking professional counsel.

## Instructor



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**Doug Sigel** has 30 years of experience litigating and settling disputes in hearings and courts across the country. His practice focuses on state and local taxation, with an emphasis on litigation at the administrative, trial, and appellate levels.

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Doug handles his docket of administrative, district court, and appellate cases in an aggressive yet efficient manner and always seeks the best outcome possible for his clients. Doug strives to streamline the resolution of his cases through innovative approaches tailored for each individual case. Doug creates innovative and unique strategies for each of his cases by first gaining a thorough understanding of the issues, personalities, and facts early in a dispute. With this foundation, Doug crafts a strategy to achieve an expedited settlement of the dispute through a collaborative interaction with counsel for the taxing authority. If necessary, Doug will take the case to trial as quickly as possible and leverage the strengths of the taxpayer's position and evidence to present the taxpayer's argument in a focused and creative manner.

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Doug is on the executive board of the state and local tax committee of the ABA tax section. He is IPT's overall chair for sales tax. He was the chair of the 2014 IPT Sales and Use Tax Symposium and is on the planning committee for the 2015 ABA/IPT Sales Tax Seminar. He has also served as chair of the National Association of State Bar Tax Sections.

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Each quarter, Gordon discusses recent developments in the Texas sales tax, Texas franchise tax, and tax administration in live webcasts sponsored by the Texas Society of CPAs. He also presents 4-hour CPE courses covering various Texas tax topics, including specific courses for the construction, technology, and energy industries.

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## Introduction

These materials cover critical recent and ongoing developments in Texas sales tax, Texas franchise tax, tax administration, jurisdiction, and procedure during the second quarter of 2021. They include the Comptroller's extensive changes to his research and development rules and developments during the 2021 legislative session, along with other important Texas sales tax and franchise tax developments.

The TXCPA provides these materials to its participants in its Texas Taxes: Quarterly Updates webcasts. Members of the TXCPA may attend the quarterly webinars free of charge. The TXCPA has agreed to provide access to the quarterly webinars to members of the Tax Section of the State Bar for a nominal charge. The upcoming sessions covering 2021 developments are scheduled to occur on the following dates from 12:00 p.m. through 1:00 p.m.:

Period Covered	Webcast Date	Registration Links
Second Quarter 2021	Jul. 8, 2021	<a href="#">Click Here to Register</a>
Third Quarter 2021	Oct. 14, 2021	<a href="#">Click Here to Register</a>
Fourth Quarter 2021	Jan. 13, 2022	<a href="#">Click Here to Register</a>

Attendees can also register through the TXCPA website at <https://www.tx.cpa/education/cpe>.

## I. Franchise Tax

### Cost of Goods Sold (COGS)

**Satellite Radio Service Not Engaged in Sale of Goods.** In *Hegar v. Sirius XM Radio, Inc.* the court found that Sirius was not engaged in the sale of goods and was therefore ineligible to claim the cost of goods sold subtraction.<sup>1</sup> Sirius provides subscription-based satellite radio service, producing most of its radio content exclusively for customers, transmitting content to satellites, and then receiving and unscrambling the satellite signals in its customers' vehicles.

Sirius paid car manufacturers to install satellite-enabled radios in vehicles, hoping to later sell subscriptions to those vehicles' owners. Sirius claimed that it was entitled to amend its cost of goods sold subtraction to include the payments to manufacturers to subsidize the installation of the satellite radios.<sup>2</sup>

To claim the cost of goods sold subtraction, a taxable entity must sell "goods," which are real or tangible personal property.<sup>3</sup> The subtraction is generally unavailable to an entity selling only services. "Tangible personal property" is defined as "personal property that can be seen, weighed,

<sup>1</sup> *Hegar v. Sirius XM Radio, Inc.*, Cause No. 03-18-00573-CV (Tex. App.—Austin, May 1, 2020, pet. filed) (pending before the Texas Supreme Court, No. 20-0462). The Third Court of Appeals also rejected an argument by Sirius that it was entitled to apportion its Texas receipts using the location where it produced its content. See **Apportionment** below.

<sup>2</sup> Sirius also paid a share of revenue to these manufacturers. Slip op. at 6.

<sup>3</sup> Tex. Tax Code § 171.1012(a)(1).

measured, felt, or touched or that is perceptible to the senses in any other manner.”<sup>4</sup> This includes “films, sound recordings, videotapes, live and prerecorded television and radio programs, books, and other similar property embodying words, ideas, concepts, images, or sound.”<sup>5</sup> A taxpayer engaged in the sale of goods is entitled to include all direct costs of producing the goods in its cost of goods sold subtraction.<sup>6</sup>

The court rejected Sirius XM’s argument that it sold “live and prerecorded . . . radio programs” that were “produced” by its unscrambling of the satellite signals in the vehicles.<sup>7</sup> The court relied on the Texas Supreme Court’s finding in *American Multi-Cinema* that “property with a physical or demonstrable—that is, tangible—presence must be transferred.”<sup>8</sup> The Attorney General filed a supplemental brief in *Sirius XM*’s case just after the *American Multi-Cinema* Texas Supreme Court Opinion was published, noting that Sirius XM had “analogized satellite radio to the exhibition of films” in Sirius XM’ briefing to the Texas Supreme Court.<sup>9</sup> The Court reasoned that, just like AMC’s theatergoers, Sirius’ customers did not transfer property with a physical or demonstrable form to its customers, but merely provided them temporary access to creative content.<sup>10</sup> Sirius XM has petitioned the Supreme Court for review, and amicus curiae briefs have been submitted by Tax Executives Institute (TEI), Texas Taxpayers and Research Association (TTARA), and Council on State Taxation (COST). The Supreme Court requested briefing on the merits.

## Nexus

On Feb. 5, 2021, the Comptroller adopted amendments to his administrative rule for franchise tax nexus.<sup>11</sup> The amendments continue to refine the Comptroller’s implementation of *Wayfair*. The Comptroller replaced the phrase “is not doing business” with “does not have physical presence” to clarify that a limited partner can have economic nexus in Texas notwithstanding whether its limited partnership is doing business in Texas.

The Comptroller added guidance on the beginning date for nexus. This guidance addresses entities that get use tax permits but overcome the presumption that they have franchise tax nexus.

The Comptroller has added a definition of gross receipts derived from the franchise tax statute:

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<sup>4</sup> Tex. Tax Code § 171.1012(a)(3)(A)(i).

<sup>5</sup> Tex. Tax Code § 171.1012(a)(3)(A)(ii).

<sup>6</sup> Tex. Tax Code § 171.1012(c).

<sup>7</sup> Slip op. at 18–19.

<sup>8</sup> *Sirius XM* slip op. at 19 (citing *Hegar v. American Multi-Cinema, Inc.*, No. 17-0464 (Tex. 2020)).

<sup>9</sup> Appellant’s Supplemental Brief at 1, *Sirius XM Radio, Inc.*, Cause No. 03-18-00573-CV (Tex. App.—Austin, May 1, 2020, pet. filed).

<sup>10</sup> Slip op. at 20.

<sup>11</sup> Adopted Amendments to Rule 3.586, 46 Tex. Reg. 935 (Feb. 5, 2021).

For purposes of this subsection, gross receipts means all revenue reportable by a taxable entity on its federal return, without deduction for the cost of property sold, materials used, labor performed, or other costs incurred.<sup>12</sup>

## Apportionment

**Single-Factor Formula.** An entity apportions its taxable margin to Texas by multiplying it by an apportionment fraction. The apportionment fraction is determined using only gross receipts. The numerator is the entity's gross receipts from business done in Texas and the denominator is the entity's entire gross receipts.

**Gross Receipts.** The statutory definition of gross receipts means all revenues reportable by the entity on its federal tax return without deduction for the cost of the property sold, materials used, labor performed, or other costs incurred, unless otherwise provided.<sup>13</sup>

Like the Comptroller's nexus rule, the Comptroller's apportionment rule clarifies that in most cases, total gross receipts will equal total revenue as calculated under the revised franchise tax, except for three specific circumstances:<sup>14</sup>

- The entity is a health care provider or institution that takes the revenue exclusion for uncompensated care;
- The entity is a law firm that takes the revenue exclusion for pro bono services; or
- The entity is a broker or dealer that accounts for loans and securities as inventory for federal income tax purposes, or "Securities Available for Sale" or "Trading Securities" or the entity is a financial institution that categorizes a loan or security as "Securities Available for Sale or "Trading Securities" under Financial Accounting Standard No. 115.<sup>15</sup>

For the first two circumstances, total gross receipts is not reduced by the revenue exclusion. For the third circumstance, the entity will report the gain on the sale of securities as revenue, but it should report the gross proceeds, from the sale of total gross receipts.<sup>16</sup>

**Texas Gross Receipts.** Once "gross receipts from everywhere" is established, taxpayers must determine the gross receipts apportioned to Texas. Taxpayers determine Texas gross receipts by applying the general and specific rules that the Legislature, the courts and the Comptroller have fashioned over time.

**Comptroller Adopts Sweeping Apportionment Rule Amendments.** On January 15, 2021, the Texas Comptroller adopted broad amendments to his Rule 3.591 governing franchise tax

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<sup>12</sup> Comptroller Rule 3.586(f)(1); *see also* Tex. Tax Code § 171.1121(a).

<sup>13</sup> Tex. Tax Code §171.1121(a).

<sup>14</sup> 34 Tex. Admin. Code § 3.591(b)(4).

<sup>15</sup> Tex. Tax Code §171.106(f-1) (as amended by HB 4611, 81st Reg. Sess. 2009).

<sup>16</sup> Tax Policy News, Texas Comptroller (June 2009).

apportionment. In doing so, the agency rewrote numerous detailed rules for sourcing dozens of different types of receipts. Notably, for receipts from services that don't fall under one of the specific rules, the Comptroller's rule codifies the "end-product act" test which first appeared in a 1980 Comptroller Hearing<sup>17</sup> and was recently employed by the Third Court of Appeals in *Hegar v. Sirius XM Radio, Inc.*<sup>18</sup> The Comptroller intends to apply the adopted rule retroactively except for a few provisions which he concedes are changes in policy.

The adopted rule also:

- Codifies recent policy excluding net losses from sales of investments and capital assets (prospectively)
- Distinguishes between financial derivatives sold for hedging and securities treated as inventory, but sources both categories to the location of the payor
- Restricts transportation companies who elect to apportion revenue using mileage from including uncompensated mileage (prospectively)
- Increases Texas' census-based apportionment to 8.7% (prospectively)
- Changes terminology throughout

The Comptroller has formally adopted these changes which were published in the January 15, 2021 issue of the Texas Register. Because some of the changes explicitly take effect in report year 2021, the Comptroller is poised to apply the other provisions retroactively. He signaled this intention by asserting in the proposed rule that they "reflect current guidance," while simultaneously admitting that the amendments require that he "supersede prior inconsistent rulings."<sup>19</sup>

### ***End-Product Act***

Texas Tax Code Section 171.103(a)(2) provides that receipts from "each service performed in this state" are sourced to Texas. For many years the Comptroller was relatively consistent in using the cost of performance method to source receipts from services. Under this method, taxpayers apportion their receipts to Texas based on the relative cost of providing the services in Texas as contrasted with the cost of providing services everywhere. The Texas Comptroller has decided to follow a number of states who have amended their statutes to adopt a sourcing method referred to as "market-based" sourcing. Under market-based sourcing, taxpayers apportion receipts to the location of the benefit of the services received by their customers. In other words, sourcing under this methodology is based on the state in which the services are delivered rather than the state in which the services are performed.

The Comptroller justifies his rule amendment by using the 1980 administrative decision referenced above. Under his new change in policy, the Comptroller provides general rules for sourcing receipts

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<sup>17</sup> Comptroller Hearing 10,028 (1980).

<sup>18</sup> *Hegar v. Sirius XM Radio, Inc.*, Cause No. 03-18-00573-CV (Tex. App.—Austin, May 1, 2020, pet. filed) (pending before the Texas Supreme Court, No. 20-0462).

<sup>19</sup> 45 Tex. Reg. 8104, 8107.

from performing services to the location of the “receipts-producing, end-product act.”<sup>20</sup> Under this test, if there is a receipts-producing, end-product act, the location of other acts will not be considered even if they are essential to the performance of the receipts-producing acts. The Comptroller’s justification for disregarding essential activities is that to source receipts otherwise would devolve into using factors like property and payroll as proxies because “no activity of a corporation that generates services receipts is any more important than any other activity, since all are essential to the end-product performance of the service that is sold.”<sup>21</sup>

“If there is not a receipts-producing end-product act, the location of all essential acts may be considered.”<sup>22</sup> For example, receipts from sales of admissions to live or pre-recorded events are sourced to the location whether the recipients observe the performance, not where a live performance was rehearsed, or where a pre-recorded performance was recorded, or the place where the admission fee was paid.<sup>23</sup>

If services are performed both inside and outside Texas for a single charge, the receipts can be apportioned to Texas based on the fair value of the service performed in Texas. To determine fair value, the relative value of each service provided on a standalone basis may be considered. Multi-state services can be apportioned based on hours worked. If costs are used as a proxy for value, taxpayers may only include direct costs, not overhead. The rule provides examples for attorneys (based on hours billed from in-state and out-of-state offices) and landscapers (based on number of customer’s locations landscaped in-state and out-of-state, disregarding travel costs).

The Comptroller has issued inconsistent guidance when applying his end-product act rule. This has resulted in taxpayers with similar facts filing franchise tax reports using inconsistent sourcing methods. Since the Comptroller intends to apply his end-product act changes retroactively, we are interested to see how these changes will be applied during audits of taxpayers for prior periods.

### ***Net Gains or Losses from Sales of Capital Assets or Investments***

The Comptroller has fundamentally changed the calculation for apportioning gains and losses from the sale of non-inventory assets. Under his prior policy, net losses, in the aggregate, would offset net gains, in the aggregate, subject to certain limits. Under his new policy, net losses arising from individual sales of capital assets or investments are simply ignored. Thus, only the net gains are included in gross receipts. This transaction-level computation applies prospectively beginning with report year 2021.<sup>24</sup> We anticipate that taxpayers with high volumes of sales of investments and capital assets may face challenges obtaining the information necessary to apply a transaction-level analysis.

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<sup>20</sup> Rule 3.591(e)(26)(A).

<sup>21</sup> 45 Tex. Reg. 8107 (quoting Comptroller Decision No. 10,028).

<sup>22</sup> Rule 3.591(e)(26)(A).

<sup>23</sup> Rule 3.591(e)(26)(A)(i).

<sup>24</sup> Rule 3.591(e)(2)(A), (C).

### ***Transportation***

Under the adopted rule, taxpayers may elect to apportion transportation services receipts using one of two formulas:

(A) *gross receipts* from Texas intrastate transportation / gross receipts from transportation

OR

(B) *Compensated mileage* from Texas intrastate transportation / total compensated mileage

After proposing to do away with mileage-based apportionment altogether, the Comptroller acquiesced to public comments and retained the mileage option, but modified it. Under the new mileage option, taxpayers may no longer include “uncompensated mileage,” which appears designed to exclude trips taken without cargo.<sup>25</sup> Previously, taxpayers electing to use mileage-based apportionment had a potential further option between including only miles from paid trips (with passengers or cargo) in the numerator and denominator or including all mileage in the apportionment factors (which would include “empty miles” trips without passengers or cargo).

### ***Census-Based Percentage Apportionment***

Census-based percentage apportionment to Texas increases from 7.9% to 8.7%. This applies to sales of securities through an exchange to unidentified payors, and advertising where audiences cannot otherwise be determined.<sup>26</sup>

### ***Sourcing Rules for Various Categories of Receipts***

The Comptroller has adopted new rules or modified existing rules for sourcing of receipts from various other types of transactions. Many of the more significant new apportionment provisions are summarized in the following table:

Type of Receipts	Sourcing Rule	Rule Subsection
Advertising	Regardless of the type of media in which an advertisement is transmitted, advertising receipts are sourced to the location of the audience. If the audience locations cannot be reasonably determined, taxpayers may use the fixed 8.7% census-based figure. For report year 2020 and earlier, advertisers may use the physical location of radio or TV station transmitters.	Rule 3.591(e)(1)
Computer Hardware and Software	Hardware and software receipts are sourced as the sale of tangible personal property if the hardware is sold with software installed on it.	Rule 3.591(e)(3)

<sup>25</sup> Rule 3.591(e)(33).

<sup>26</sup> Rule 3.591(e)(1), (25).

	Digital property transferred by “fixed physical media” (e.g., compact disc) is sourced as the sale of tangible personal property.  Digital property not transferred by fixed physical media is sourced as the sale of an intangible to the location of payor.  Digital property as a service is sourced under the end-product act rule.	
Financial Derivatives	Gross receipts from the settlement of financial derivative contracts (hedges, options, swaps, futures, forward contracts, etc.) are sourced to the location of payor.	Rule 3.591(e)(10)
Internet Hosting (Cloud Computing)	Internet hosting receipts are generally sourced to the customer location. New guidance also distinguishes between purchasing access to a computer service and purchasing or leasing hardware or digital property.	Rule 3.591(e)(13)
Loan Servicing	Gross receipts from loan servicing are sourced to the location of real property secured by the loan. If the loan is not secured by real property, receipts are sourced based on the end-product act.	Rule 3.591(e)(16)
Loans and Securities Held as Inventory	Loans and securities held as inventory are sourced to the location of payor.	Rule 3.591(e)(17)
Single-Member LLCs	Single member LLCs sold by the sole member are sourced to the location of payor.	Rule 3.591(e)(27)

### *Vocabulary Changes*

Along with the substantive changes to apportioning receipts, the proposed rule adopts a new set of apportionment vocabulary. Many of these changes appear aimed at improving clarity and readability:

Old Term	New Term
Intangibles	Intangible Assets
Computer Program	Digital Property
Receipts	Gross Receipts
Revenue	Gross Receipts
Gross Receipts Everywhere	Gross Receipts from an Entity’s Entire Business
Apportioned	Sourced
Legal Domicile of Payor	Location of Payor
Commercial Domicile	Principal Place of Business

**Commodity Hedging Receipts.** In a recent hearing, the Comptroller held that a packaged food company must exclude the gross proceeds from commodity hedging transactions from the

denominator of its Texas apportionment factor. The taxpayer purchased futures contracts in order to protect against price increases in the raw materials it used to manufacture its products. These were “notional contracts” in which neither party actually owned the commodity, and the taxpayer settled the contracts for net gains. For federal tax purposes, the taxpayer treated the proceeds as an adjustment to cost of goods sold. For Texas franchise tax, the taxpayer included the proceeds in its apportionment factor denominator, but excluded them from the numerator, because the commodities exchanges were located outside Texas.

Under Tex. Tax Code § 171.106(f), when calculating apportionment of margin to Texas, “if a loan or security is treated as inventory of the seller for federal income tax purposes, the gross proceeds of the sale of that loan or security are considered gross receipts.” A comptroller auditor found that the taxpayer did not treat the commodity hedges as inventory because the taxpayer reported the proceeds of settling the commodities hedges on Line 2 (cost of goods sold) instead of Line 1 (income/loss). The Comptroller has also found that reporting gains and losses on Form 1120, Line 8, as capital gains or losses shows that the securities are held for the taxpayer’s own investment, and therefore are not treated as inventory.<sup>27</sup>

A similar issue is pending before the Travis County District Court in *Equistar Chemicals, LP v. Hegar*.<sup>28</sup> Equistar entered into commodities futures contracts to hedge against fluctuations in oil prices. Equistar filed refund claims, amending its apportionment calculation by including the proceeds from these hedging transactions in its calculation of its apportionment factor. Equistar followed a Comptroller rule that requires apportioning a set rate of 7.9% of securities sold through an exchange for which a buyer cannot be identified.<sup>29</sup>

Equistar’s district court case has been stayed pending a final appellate decision in *CITGO Petroleum Corporation v. Hegar*. In that case, CITGO Petroleum Corporation seeks to recover a portion of the Texas franchise tax is paid on its report year 2008 and 2009 franchise tax reports. CITGO Petroleum Corporation refines crude oil and sells gasoline, diesel fuel, jet fuel, lubricants, petrochemicals, and other petroleum-based industrial products. Its affiliate, CITGO Trading Company, L.P. bought and sold commodity futures contracts and options on commodity futures contracts to mitigate the risks associated with potential price fluctuations in CITGO Petroleum Corporation’s inventory and the crude oil it refines to produce its inventory. CITGO Trading elected mark-to-market treatment under IRS § 475 which resulted in the sale of its securities receiving the same federal tax treatment as the sale of securities inventory. The Travis County District Court rendered a judgment against Citgo and Citgo has appealed to the Third Court of Appeals.<sup>30</sup>

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<sup>27</sup> Comptroller Hearing Nos. 114,432; 114,433; 114,434; 114,435 (Aug. 15, 2019).

<sup>28</sup> D-1-GN-18-004006 (126th Dist. Ct., Travis County, filed Aug. 2, 2018).

<sup>29</sup> 34 Tex. Admin. Code 3.591(e)(25).

<sup>30</sup> *Citgo Petroleum Corporation v. Hegar*, No. 03-21-00011-CV (Tex. App.—Austin filed Jan. 11, 2021).

Similar issues involving the apportionment of gains from the sale of securities that were treated as inventory for federal tax purposes have been raised in *Conagra Brands, Inc. v. Hegar*.<sup>31</sup> Similar to *Citgo*, this case also involves using commodity hedges, some of which are agricultural and some of which are for crude oil which is a component of Conagra's plastic packaging.

**Satellite Radio Subscription Service Receipts.** In *Hegar v. Sirius XM Radio, Inc.*, the court rejected the taxpayer's apportionment methodology based upon the location where the satellite radio service produced its subscription content.<sup>32</sup> The taxpayer produced its subscription content primarily from studios located outside Texas, transmitting its programs to satellites from facilities outside Texas.

The Comptroller audited Sirius, asserting that its subscription receipts should be apportioned to Texas based on the locations where the satellite transmissions were received by subscribers. The taxpayer's expert witnesses provided testimony that Sirius's apportionment methodology conformed to the "end product act test," focusing on the location where the receipt-producing activities occurred. Based on this test, the trial court found that the creation and broadcasting of original content from locations outside Texas supported sourcing the taxpayer's receipts outside Texas.

The Comptroller appealed this case to the Third Court of Appeals.<sup>33</sup> On May 1, 2020, the Third Court of Appeals reversed the trial court, finding that Sirius XM's satellite radio subscription receipts from subscribers in Texas must be apportioned to Texas regardless of the location from which the content was created or broadcast.<sup>34</sup>

Receipts from services are sourced to the Texas if a service "is performed" in Texas, so the parties took different positions what service Sirius XM actually sold. The Comptroller argued that Sirius provides the "service of unscrambling the radio signal" within each subscriber's vehicle, which occurs "at the radio receiver."<sup>35</sup> The Third Court observed Texas case law precedent, which found that a service is performed "where the act is done" to perform the service.<sup>36</sup> The Third Court accepted the Comptroller's position that the focus is on Sirius XM's "receipt-producing, end-product act."<sup>37</sup> The Third Court deferred to the Comptroller's interpretation of the franchise tax statute and applied the "end-product act" analysis to source the receipt based upon the locations where the satellite radio signals were receive, unscrambled, and played through the speakers in customers' vehicles.<sup>38</sup>

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<sup>31</sup> *Conagra Brands, Inc. v. Hegar*, No. 03-21-00111-CV (Tex. App.—Austin, filed Mar. 9, 2021).

<sup>32</sup> *Hegar v. Sirius XM Radio, Inc.*, Cause No. 03-18-00573-CV (Tex. App.—Austin, May 1, 2020, pet. filed). The court also rejected an argument by Sirius that it qualified for the cost-of-goods-sold subtraction based on the determination that it sold services rather than goods. See *Cost of Goods Sold*, above.

<sup>33</sup> *Hegar v. Sirius XM Radio, Inc.*, Cause No. 03-18-00573-CV (Tex. App.—Austin, May 1, 2020, pet. filed) (pending before the Texas Supreme Court, No. 20-0462).

<sup>34</sup> Tex. Tax Code § 171.103(a)(2).

<sup>35</sup> Slip op. at 5.

<sup>36</sup> Slip op. at 9 (quoting *Humble Oil & Refining Co. v. Calvert*, 414 S.W.2d 172, 180 (Tex. 1967) (embedded quotation and citation omitted)).

<sup>37</sup> Slip op. at 10.

<sup>38</sup> Slip op. at 12–14.

Sirius XM petitioned the Texas Supreme Court for review, and amicus curiae briefs have been submitted by Tax Executives Institute (TEI), Texas Taxpayers and Research Association (TTARA), and Council on State Taxation (COST). The Texas Supreme Court request additional briefing from the parties, a possible indication that the Texas Supreme Court is considering granting review. On April 28, 2021 the Comptroller filed his Brief on the Merits. On June 14, 2021, Sirius filed its Reply Brief.

## Research & Development Credit

**Research & Development Franchise Tax Credit and Sales Tax Exemption.** Texas law's designed to encourage research and development conducted in Texas allows a person engaged in qualified research to claim either (a) a sales tax exemption on the purchase, lease, rental, storage, or use of depreciable tangible personal property directly used in qualified research or (b) a franchise tax credit based on qualified research expenses.

On April 16, 2021, the Texas Comptroller proposed amendments to his research and development rules for both the sales tax exemption and the franchise tax credit.<sup>39</sup>

The proposed amendments adopt a federal four-part test for research activities to constitute qualified research. The proposed rule describes the four parts of the test:

- (a) The IRC Section 174 Test;
- (b) The Discovering Technological Information Test;
- (c) The Business Component Test; and
- (d) The Process of Experimentation Test.

The proposed amendments clarify that federal regulations adopted after December 31, 2011 only apply if they require a taxpayer to apply that regulation to the 2011 federal income tax year. The amendments provide that each member of a combined group calculates its credit separately, and then the credits are aggregated on the combined report. It requires taxpayers to provide their entitlement to the credit by clear and convincing evidence supported by contemporaneous records. It also provides that the Comptroller may audit records outside the statute of limitations in order to verify that a credit was properly claimed in order for the taxpayer to claim a credit carryforward. The rule provides that items for which the taxpayer claimed another exemption, such as the manufacturing exemption, are not eligible to be included in the definition of in-house research expenses.

The Comptroller simultaneously proposed amendments to the parallel Texas sales tax exemption. These also contain the federal four-part test and limit post-2011 regulations to those which apply to the 2011 federal income tax year. The amendments clarify that property must be subject to depreciation in order to qualify, but the taxpayer need not actually depreciate the property.<sup>40</sup>

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<sup>39</sup> 46 Tex. Reg. 2565.

<sup>40</sup> 46 Tex. Reg. 2555.

## I. Sales Tax

### Local Sales Tax Rule Revised

The Texas Comptroller has changed his local tax rule to undermine economic development agreements.<sup>41</sup> Local governments, like cities and counties, collect local taxes to finance their governmental operations. Generally, local governments receive local sales taxes based upon orders that local businesses receive within their boundaries. Local governments may also receive local use taxes when goods are delivered to customers within their boundaries. A seller collects local use taxes only when the local sales tax where the item is sold is less than the maximum rate (2%) and the local use tax is not of the same type (such as a city tax or a county tax) as the local sales tax that applied. This may occur, for example, when a seller receives an order outside city limits and sells the product for delivery to a customer residing within city limits.

Generally, local governments want businesses to relocate within their boundaries. In doing so, the relocated businesses provide jobs, goods, services and generate sales and property taxes for the local government's operations.

To induce a business to relocate to a particular city, the city may offer the business incentives, often in the form of shared local sales tax revenues. These offers are authorized under Chapter 380 of the Texas Local Government Code and are commonly known as "Chapter 380" agreements.

As an example, Apple decides to leave California and relocate its headquarters to Texas. To induce Apple to choose Austin, the City of Austin offers Apple a Chapter 380 agreement under which the City will give Apple one-half of the sales tax revenue Apple collects for the City for a five-year period.

Prior to the rule's amendment, whenever a customer places an order on the internet for a new iPhone, Apple would treat the order as received in Austin, and collect sales tax that it would split, for a five-year period, with the City of Austin under the Chapter 380 agreement. This result would follow regardless of where in Texas the customer lives.

Comptroller Hegar says that these types of arrangements are unfair to the local tax jurisdictions where the customers live, so he amended his rule to say the local tax revenue goes to the customer's location, where the item is shipped. Hegar penned an op-ed in the Dallas Morning News in an effort to justify his agency taking the initiative to change Texas' local sales tax rule without a change in the law. Hegar claims that taxpayers and cities use a Chapter 380 "loophole" to create sham facilities to "manipulate local sales taxes to their own benefit at the expense of other cities."<sup>42</sup>

When a Texas customer makes a purchase from a company's website, or by using its mobile app, Comptroller Hegar says the local tax should go to the location where that customer receives the

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<sup>41</sup> Comptroller Rule 3.334.

<sup>42</sup> Glenn Hegar, *How Some Texas Cities and Retailers Are Using a Tax Loophole to Snatch Sales Tax Revenue from Other Communities*, DALLAS MORNING NEWS, Feb. 4, 2020, available at <https://www.dallasnews.com/opinion/commentary/2020/02/04/how-some-texas-cities-and-retailers-are-using-a-tax-loophole-to-snatch-sales-tax-revenue-from-other-communities/>.

product, since he or she lives there and receives the local governmental services there, which the local sales tax revenues should help fund. Instead, taxes have been split between the local government where the seller has its business and the seller itself.

Although the amended rule went into effect May 30, 2020, Comptroller Hegar provided for a transition period through September 2021 before the new sourcing provisions go into effect. He did this to allow the e-retailers adequate time to adjust their systems to collect local tax at the rate in effect at their customer's location and to give interested parties a chance to get the Texas Legislature to craft a different solution during the regular session that began in January 2021.<sup>43</sup> Although several bills were filed proposing various local tax rules, none passed during the Texas Legislatures' 2021 regular session.

## Insurance Services

**Medical Billing Services.** The Comptroller's Tax Policy Division issued a memorandum notifying the Audit Division that the Comptroller's new policy will treat medical billing services as taxable insurance services. These will include services performed prior to submitting a claim to an insurance company, to provide additional information, or to adjust a submitted billing. "Insurance services" are included in the exclusive lists of services subject to Texas sales tax.<sup>44</sup> The Comptroller's Rule 3.355 defines these services broadly to include "any activities to supervise, handle, investigate, pay, settle, or adjust claims or losses" and makes these services taxable regardless of whether the purchaser of the service is the insurance company, the policy holder, or others.<sup>45</sup> Medical billing services are not defined by the statute or the Comptroller's rule. Medical billing services involve assigning codes for the preparation of claims, verifying insurance eligibility, preparing claim forms for filing, filing claims, resubmitting and adjusting claims, reviewing and appealing denied claims, settling claims, and posting payment for claims.<sup>46</sup>

On March 19, 2020, the Comptroller announced that he would delay the implementation of his policy change "until after the 2021 legislative session, allowing industry time to seek a legislative change." He clarified that, in the meantime, "[m]edical billing services that occur before a claim is submitted do not fall under 'insurance claims adjustment or claims processing' and are not taxable as insurance services."<sup>47</sup> During the Texas Legislature's 2021 regular session, the Legislature passed HB 1445, which excludes medical or dental billing services from taxable insurance services if they are performed prior to the original submission of a medical or dental insurance claim, or prior to a claim related to health or dental coverage made to a medical assistance program funded by the federal or state government.

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<sup>43</sup> 45 Tex. Reg. 3505 ("... giving interested parties an opportunity to seek a legislative change.").

<sup>44</sup> Tex. Tax Code § 151.0101(a)(9).

<sup>45</sup> Comptroller Rule 3.355(a)(8), (b).

<sup>46</sup> Comptroller Letter No. 201911003L (Nov. 22, 2019).

<sup>47</sup> Comptroller Letter No. 202003007L (Mar. 19, 2020).

## Occasional Sale Exemption

**Court Imposes Fraud Penalty on Aircraft Claim for Occasional Sale Exemption.** The Third Court of Appeals recently upheld a trial court decision finding that the 50% fraud penalty applied to a taxpayer who had purchased an aircraft through a broker who claimed the occasional sale exemption. In *HB Aviation, LLC v. Hegar*, HB Aviation, LLC purchased a Cessna Citation Excel aircraft in 2009 from James Creech. James Creech habitually bought and sold aircraft and brokered aircraft transactions through his solely-owned corporation Jim Creech Aircraft Services.<sup>48</sup> James Creech entered into a “back-to-back” transaction, in which he ostensibly took title to the aircraft from the seller and immediately transferred it to the buyer. He made a roughly 1–1.5% profit on brokering the transactions, but the sale proceeds were never in his possession but passed from the buyer to an escrow agent to the seller. Mr. Creech, however, executed a “Statement of Occasional Sale” to support the exemption, and executed an “Aircraft Purchase & Sales Agreement.” At his deposition James Creech testified that “on paper I’ve got title to the airplane, but I—I never really owned it” and confirmed that he had no understanding of Texas’ occasional sale exemption. The Third Court found that the occasional sale exemption could not apply because there had never been a “sale” of the aircraft to James Creech. As a result, the Court found that statements in the Aircraft Purchase & Sales Agreement and the Statement of Occasional Sale were misrepresentations to the extent they characterized Mr. Creech as receiving title to the aircraft. Since HB Aviation submitted the Aircraft Purchase & Sales Agreement and the Statement of Occasional Sale to the auditor, and these documents contained these misrepresentations, the Third Court upheld the 50% fraud penalty.<sup>49</sup> HB Aviation filed a Motion for Rehearing asking the three-justice panel to reconsider the fraud penalty on January 21, 2021 and the Third Court denied the Motion for Rehearing on March 2, 2021. On June 1, 2021, HB Aviation filed a Petition for Review with the Texas Supreme Court, seeking the occasional sales exemption and reversal of the fraud penalty.<sup>50</sup> HB Aviation argues that the Third Court erroneously applied a heightened standard of review against HB Aviation by indulging every inference in favor of the State, taking the State’s evidence as true, disregarding HB Aviation’s evidence, and ignoring a genuine issues of material fact raised.

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<sup>48</sup> *HB Aviation, LLC v. Hegar*, No. 03-19-00414-CV (Tex. App.—Austin Nov. 11, 2020, pet. filed).

<sup>49</sup> *HB Aviation, LLC v. Hegar*, No. 03-19-00414-CV (Tex. App.—Austin Nov. 11, 2020, pet. filed).

<sup>50</sup> *HB Aviation, LLC v. Hegar*, No. 21-0338 (Tex. filed Apr. 14, 2021).

## I. Legislation

### Texas Legislature's 87th Regular Session Concludes

The Texas Legislature meets for its regular session once every two years on odd-numbered years. The 87th Regular Session began on January 12, 2021 and adjourned sine die (i.e., without reconvening) on May 31, 2021.<sup>51</sup> Because the session has ended, we focus only on those bills that passed.

Although the Legislature adopted some substantive changes to the tax laws, the most significant developments appear to be changes to the procedures taxpayers may use to bring lawsuits against the Comptroller.

Below are brief descriptions of relevant substantive and procedural new tax law that might affect your clients or your practice. Each bill number below is a hyperlink that should take you to the Texas Legislature Online webpage for the bill. You can review the bill text by clicking one of the three icons on the "Text" tab under the word "Bill." Select the "Enrolled" bill icons to view the final language of each bill that passed into law.

### New Sales Tax Laws

[SB 153](#) – This law excludes certain payment processing services from the definition of "data processing service." The law excludes from taxable data processing "services exclusively to encrypt electronic payment information for acceptance onto a payment card network." It also excludes from taxation the "settling of an electronic payment transaction" by specified entities. The law takes effect October 1, 2021 and explicitly does not apply to any tax liability accruing prior to that date.

[SB 296](#) – This law extends the date by which taxpayers under audit may provide resale and exemption certificates to the auditor. Prior law required certificates to be submitted up until 60 days after written notice, which occurs after the audit concludes and the taxpayer petitions for redetermination. The final version of this law extended the deadline to 90 days after written notice, and provides that the Comptroller and the taxpayer audit may extend that date by agreement.

[SB 833](#) – This law allows taxpayers without sales tax permits who file severance tax reports to file sales tax refund claims for tax paid in error to vendors. Generally, a taxpayer must have a sales tax permit (or a vendor assignment) to obtain a refund from the Comptroller of taxes paid in error to vendors.

[SB 477](#) – This law continues implementation of the 2019 marketplace provider legislation concerning use tax collection by out of state sellers in response to the U.S. Supreme Court's decision in *South Dakota v. Wayfair*.<sup>52</sup> The law provides for marketplace sellers who sell admission tickets on marketplaces to indicate to the marketplace provider whether sales taxes were paid on the original purchase of the ticket. A marketplace provider who in good faith accepts a marketplace seller's certification may deduct from taxable sales reported the adjusted value of the ticket or admission

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<sup>51</sup> Tex. Const. Art III, Section 24(b).

<sup>52</sup> 504 U.S. 298 (2018).

document. The law also requires marketplace providers to collect the lead acid battery fee and the prepaid 9-1-1 service fee.

## **New Franchise Tax Laws**

**HB 3777** – This law is intended to close a loophole which allowed the franchise tax credit for rehabilitation of historic structures to be used by taxing entities such as school districts, counties, and municipalities. The law provides that expenditures by an exempt entity to rehabilitate a structure that is leased to a tax-exempt entity in a disqualified lease are not eligible costs and expenses.

**SB 938** – This law creates a five-year franchise tax exemption for a new veteran-owned business. Each owner must be a natural person who served in and was honorably discharged from a branch of the U.S. armed forces and obtains a verification of their status from the Texas Veterans Commission to provide to the Comptroller. The business must be formed in Texas and first begin doing business after January 1, 2022.

**HB 1195** – This law provides that Payroll Protection Program (PPP) loan forgiveness is not included in total revenue and that qualifying expenses paid with PPP loan proceeds may nevertheless be included in determining compensation or cost of goods sold, provided that the expenses otherwise meet the requirements to qualify for the compensation or cost of goods sold subtraction. The final version of the bill extends the same treatment to shuttered venue operator grants, microloan program recovery assistance, and restaurant revitalization grants.

## **Procedural & Miscellaneous New Tax Laws**

**HB 1258** – This law requires financial institutions to share customer data with the Comptroller to identify the accounts of delinquent taxpayers. Each calendar quarter, financial institutions must exchange data with the Comptroller to facilitate matching the names of delinquent taxpayers with the names of account holders by one of two methods. Under the first method, the financial institution sends the Comptroller a list of all open accounts and account holder records which the Comptroller compares with the Comptroller's records of delinquent taxpayers. Under the second method, the Comptroller sends an "inquiry file" to the financial institution containing names of delinquent taxpayers, and the financial institution responds with a listing of all account owner records that match the inquiry file. Financial institutions are prohibited from notifying account holders when the data is matched.

**HB 1445** – This law excludes certain medical and dental billing performed prior to the original submission of an insurance claim from taxable insurance services. Under the new law, taxable insurance services do not include medical or dental billing services performed before the original submission of (a) a medical or dental insurance claim related to health or dental coverage or (b) a claim related to health or dental coverage made to a medical assistance program funded by the federal or state government. "Medical or dental billing service" is defined to mean "assigning codes for the preparation of a medical or dental claim, verifying medical or dental insurance eligibility, preparing a medical or dental claim form for filing, and filing a medical or dental claim."

**HB 1658** – This law allows the Comptroller to send deficiency determinations and jeopardy determinations by email and deems service to be completed when the email is transmitted. Governor Abbott took executive action to allow this during the COVID-19 pandemic, and this legislation makes the option to deliver deficiency and jeopardy determinations via email permanent.

**HB 2080** – This law creates a new procedural option for taxpayers seeking to challenge an audit assessment to access the courts without first pre-paying the entire amount the state claims is due. Previously, a taxpayer generally had to pay the full audit assessment “under protest” before filing suit. Taxpayers now have two options to bring a suit against the Comptroller to challenge the Comptroller’s tax assessment. Both are tried “de novo” in district court:

1. A taxpayer may bring a “suit after redetermination.” In a suit after redetermination, the taxpayer must exhaust its administrative remedies by pursuing a redetermination proceeding to its conclusion and file a “motion for rehearing” which the Comptroller denies. The grounds in the taxpayer’s lawsuit are limited to those grounds which were raised in its motion for rehearing. The taxpayer must pay any portion of the assessment that is not disputed in the motion for rehearing, but failing to pay the undisputed amount does not affect the jurisdiction of a court to consider the suit. Any unpaid amounts which the courts ultimately find are due accrue penalties and interest. Once the Comptroller is served with the lawsuit, the Comptroller is prohibited from collecting the disputed amounts but may still assert tax liens. The suit is barred if it is not brought within 90 days after the denial of the taxpayer’s motion for rehearing.
2. A taxpayer may still bring a “suit after protest payment.” In a protest payment suit, the taxpayer need not exhaust its administrative remedies but may simply pay the entire amount the state claims is due under protest and then bring a suit to recover the protest payment within 90 days after submitting its protest payment. The taxpayer must include with its protest payment a written protest setting forth the grounds it will raise in court.

HB 2080 also makes several other changes to tax procedures. The law repeals Texas Tax Code Chapter 112 Subchapter C, which allowed taxpayers to seek restraining orders or injunctions to prevent the Comptroller from collecting a tax or fee. The law also prohibits collection of attorney’s fees in most tax cases, and repeals a provision that allowed taxpayers to submit extended franchise tax reports and make their tax payments under protest.

This law applies to a suit to dispute an amount of tax, penalty, or interest that becomes due and payable on or after its September 1, 2021 effective date.

**SB 903** – This law creates a new procedural option for taxpayers seeking a refund of tax previously paid. Taxpayers were previously required to exhaust their administrative remedies by pursuing their refund proceeding to its conclusion through the State Office of Administrative Hearings (SOAH). While that option is still available, under the new procedure a taxpayer may file suit after the Comptroller informally reviews and denies the taxpayer’s refund claim, the taxpayer may skip going to SOAH and may instead file a Notice of Intent to Bypass Hearing. The notice must be filed within 60 days after the Comptroller issues a letter denying the refund claim, and must contain the material

facts and each specific legal basis on which a refund claimed. After receiving the notice, the Comptroller may require the taxpayer to attend a conference to “clarify any fact or legal issue in dispute regarding the refund claim and to discuss the availability of additional documentation that may assist in resolving outstanding issues regarding the claim.” A taxpayer may amend its material fact or legal basis following the conference only if the Comptroller agrees in writing. A taxpayer must file its refund suit within 60 days of the date of the conference, or within 90 days of filing its notice if no conference was required by the Comptroller.

This law applies to a claim for refund that is pending or filed on or after the law’s September 1, 2021 effective date.

**HB 2857** – This law requires the Comptroller to wait 14 days after mailing an audit notice to a taxpayer before including that taxpayer’s information on the list of taxpayers under audit available under the Texas Open Records Act. This replaces a former provision which required taxpayers to wait six days after a new taxpayer was added to this audit list.

**SB 873** – This law provides an exception to the confidentiality of tax information for the Comptroller to issue a certificate to the purchaser of a business stating that no tax is due. It also provides that a request for a Certificate of No Tax Due must be on an affidavit or other form prescribed by the Comptroller.

### **Links:**

Separate lists of all bills filed in each chamber are available here:

- House bills: <https://capitol.texas.gov/Reports/Report.aspx?LegSess=87R&ID=housefiled>
- Senate bills: <https://capitol.texas.gov/Reports/Report.aspx?LegSess=87R&ID=senatefiled>

## II. Jurisdiction

### Recent Wins and Losses for Taxpayers on Jurisdiction

**Judicial Review of Penalties & Interest Waiver.** A Texas court ruled that the courts have jurisdiction to review the Comptroller's discretionary authority to waive all or part of the tax, penalty, or interest found due.<sup>53</sup>

J.D. Fields & Company is a pipe and piling distributor headquartered in Houston. The Comptroller initially audited J.D. Fields for sales tax compliance for reporting periods between April 2005 and May 2008. At the conclusion of that audit, the Comptroller found that J.D. Fields was incorrectly collecting local sales tax based on the location where pipes were delivered rather than where the sale took place.<sup>54</sup> At the conclusion of that audit, according to J.D. Fields, the auditor told the taxpayer that it was not necessary to begin collecting tax based on the location of the sale. When J.D. Fields' CFO asked the auditor if the company could wait until January 1, 2009 to begin collecting tax correctly, the auditor allegedly said "I think that will be fine."<sup>55</sup>

In 2012, the Comptroller audited J.D. Fields again, and assessed tax for June 2008 through December 2008 (among other periods) based on J.D. Fields' improper local tax collection. J.D. Fields requested relief from the assessment on the ground that it relied on the auditor's statement to the CFO that J.D. Field could correct the practice beginning January 1, 2009. The Comptroller's rules provide that "The [C]omptroller will give relief to a taxpayer who follows erroneous advice given to a taxpayer by an agency employee."<sup>56</sup> The Comptroller argued that his discretion in providing relief was absolute, based entirely on equitable discretionary considerations, and that a taxpayer could not even raise the issue in a suit challenging a tax assessment.<sup>57</sup> The court rejected this argument, stating:

That the Comptroller's rules require it to take certain equitable considerations into account when deciding claims for relief does not affect the Comptroller's obligation to follow those rules when deciding claims.<sup>58</sup>

The court followed with "[w]e do not agree that the Comptroller's discretion is absolute."<sup>59</sup> The court noted that the statute allowing the Comptroller to waive penalties and interest provided "a

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<sup>53</sup> *Hegar v. J.D. Fields & Company, Inc.*, No. 03-19-00351-CV (Tex. App.—Austin Apr. 15, 2020, pet. filed).

<sup>54</sup> Slip op. at 1-2.

<sup>55</sup> Slip op. at 2.

<sup>56</sup> Comptroller Rule 3.10(c). See also Comptroller Rule 3.5(b)(3)(K) (identifying "reliance on advice provided by the [C]omptroller's office" as a factor for penalty and interest waiver).

<sup>57</sup> *Hegar v. J.D. Fields & Company, Inc.*, No. 03-19-00351-CV, slip op. at 2-3 (Tex. App.—Austin Apr. 15, 2020, pet. denied) (pending before the Texas Supreme Court, No. 20-0510).

<sup>58</sup> Slip op. at 5.

<sup>59</sup> Slip op. at 6.

specific and objective standard to govern the Comptroller’s exercise of judgment” because the statute provides for waiver if a taxpayer “exercised reasonable diligence to comply with” the tax laws.<sup>60</sup>

The Comptroller appealed the decision to the Texas Supreme Court. The Texas Supreme Court denied review on April 30, 2021, leaving the Third Court of Appeals’ decision to stand.

**Quoting Refund Statute and Providing Supporting Schedules Sufficient to Maintain Jurisdiction.**

After a two-justice majority of the Third Court of Appeals sided with the Comptroller and dismissed El Paso Electric Company’s sales tax refund suit, a majority of the full Third Court reversed and found the taxpayer adequately raised its legal arguments at the administrative level.

El Paso Electric Company is a fully integrated public utility in the business of manufacturing, generating, transmitting and distributing electricity in west Texas and southern New Mexico.<sup>61</sup> El Paso Electric filed an administrative sales tax refund claim for a variety of different types of equipment under a variety of sales tax exemptions. Of the \$5.1 million total refund El Paso sought, the Comptroller agreed to refund over \$2.5 million.

The Comptroller would not agree to refund sales tax El Paso allegedly paid in error on the purchase of meters and disconnect collars that El Paso believed were exempt because they were “telemetry units related to step-down transformers,” a specific type of exempt manufacturing equipment.<sup>62</sup>

After the Comptroller denied El Paso’s administrative refund claim, El Paso filed a district court lawsuit.<sup>63</sup> The Comptroller moved to dismiss the district court suit, arguing that the statement of grounds filed in El Paso’s earlier administrative refund claim failed to adequately put the Comptroller “on notice” of El Paso’s claim for telemetry units related to step-down transformers.<sup>64</sup>

El Paso’s original administrative filing identified the refund claim by citing and quoting in full the subsection of the manufacturing exemption statute that contains a long list of exempt support equipment:<sup>65</sup>

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<sup>60</sup> Tex. Tax Code § 111.103(a).

<sup>61</sup> *Hegar v. El Paso Electric Company*, No. 03-18-00790-CV (Tex. App.—Austin Aug. 13, 2020, no pet. h.) (majority opinion).

<sup>62</sup> Tex. Tax Code § 151.318(a)(4).

<sup>63</sup> *Hegar v. El Paso Electric Company*, slip op. at 2.

<sup>64</sup> Slip op. at 7; see also Tex. Tax Code § 111.104 (requiring refund claim to (1) “be written”; (2) “state fully and in detail each reason or ground on which the claim is founded”; and (3) be filed before the expiration of the statute of limitations).

<sup>65</sup> Slip op. at 9.

(4) actuators, steam production equipment and its fuel, in-process flow through tanks, cooling towers, generators, heat exchangers, transformers and the switches, breakers, capacitor banks, regulators, relays, reclosers, fuses, interruptors, reactors, arrestors, resistors, insulators, instrument transformers, and telemetry units that are related to the transformers, electronic control room equipment, computerized control units, pumps, compressors, and hydraulic units, that are used to power, supply, support, or control equipment that qualifies for exemption under Subdivision (2) or (5) or to generate electricity, chilled water, or steam for ultimate sale; transformers located at an electric generating facility that increase the voltage of electricity generated for ultimate sale, the electrical cable that carries the electricity from the electric generating equipment to the step-up transformers, and the switches, breakers, capacitor banks, regulators, relays, reclosers, fuses, interruptors, reactors, arrestors, resistors, insulators, instrument transformers, and telemetry units that are related to the step-up transformers; and transformers that decrease the voltage of electricity generated for ultimate sale and the switches, breakers, capacitor banks, regulators, relays, reclosers, fuses, interruptors, reactors, arrestors, resistors, insulators, instrument transformers, and telemetry units that are related to the step-down transformers.

El Paso also cited and quoted in full other subsections of the manufacturing exemption statute and various other provisions of the tax code. Two justices on the initial panel that heard the appeal held that “one its own, quoting every word of all of those subsections did not suffice to put the Comptroller on notice of the legal basis of a refund claim for telemetry units related to step-down transformers.”<sup>66</sup>

The third member of the three-justice panel issued a dissenting opinion.<sup>67</sup> She would have found that schedules El Paso submitted with its original statement of grounds sufficed to identify the equipment and put the Comptroller on notice of the exemption for telemetry units related to step-down transformers. These schedules “identif[ie]d specific transactions involving “meters” by line items that included detailed information about the particular transaction including dates, invoice numbers, and amounts and specifically refer[red] to manufacturing exemption . . .”<sup>68</sup> Amicus briefs and letters were filed by several groups, including the Texas Taxpayers and Research Association, the Texas Association of Manufacturers, and Martens, Todd & Leonard. These amicus briefs and letters asked the Third Court to re-hear the case en banc (i.e., with all justices in lieu of a three-justice panel) or to adopt the dissenting opinion in favor of the taxpayer.

On March 5, 2021, four of the six justices sitting on the Third Court of Appeals reversed the three-justice panel and rendered an en banc opinion in favor of the taxpayer. The Court concluded that El Paso Electric had adequately invoked the court’s jurisdiction over its refund claim for telemetry units by quoting the entire manufacturing exemption statutory subsection at issue and by listing the meters (which constituted exempt telemetry units) in its schedules of transactions submitted with its administrative filings. Two justices joined in a dissenting opinion, arguing that merely quoting the

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<sup>66</sup> Slip op. at 11.

<sup>67</sup> *Hegar v. El Paso Electric Company*, No. 03-18-00790-CV (Tex. App.—Austin Mar. 5, 2021, no pet. h.) (Kelly, J., dissenting)) (pending subsequent Motion for En Banc Reconsideration before the Third Court of Appeals).

<sup>68</sup> Slip op. at 4–5 (Goodwin, J., dissenting).

statute and listing the transactions on supporting schedules was insufficient to adequately put the Comptroller on notice of the nature of the taxpayer's claim.

On March 22, 2021, the Comptroller filed a Motion for En Banc Reconsideration, arguing that the Court's opinion will enable taxpayers to escape meaningful agency review of their refund claims and imploring the court to replace the en banc opinion with a new opinion in the Comptroller's favor. At the Third Court's request, the taxpayer filed a response on May 13, 2021 and the Comptroller filed a reply on May 28, 2021. In briefing, the Comptroller argues repeatedly that allowing El Paso Electric Company's claims to proceed will undermine the importance of airing all issues in an administrative proceeding, while the taxpayer contends that recent legislation allowing taxpayers to bypass the administrative process entirely undermines this notion.