

The Lancer Management Advantage

Too often we look at price rather than quality of the product relative to the price.

If your competition is lower you can sell the pluses of Lancer, keeping in mind that most people pay more if they know they are getting more value for their dollars, such as:

- ❖ Lancer is an A- company
- ❖ Lancer affords a package policy for liability, physical damage, cargo and general liability lines of insurance.
- ❖ Using the package policy your insured will be dealing with the claims adjuster of only one carrier. This will allow the trucker more productivity from trucking and less time dealing with claims.
- ❖ On fleets Lancer assigns one adjuster to manage all of that trucking accounts claims.
- ❖ We offer both the truckers form and the motor carrier form.
- ❖ On our physical damage form we: provide *Gap* coverage without a charge and we include towing within the limits with no additional premium charge.
- ❖ We offer a combined (basket) deductible covering the tractor, trailer and the cargo.
- ❖ Our cargo form covers property of others and owned property.
- ❖ Our cargo form covers loading and unloading by you up to 5000 feet from the covered auto and without a mechanical devise.
- ❖ We will pay freight charges you earn.
- ❖ We will pay up to \$10,000 in clean-up and disposal expense including “pollutants” as defined in the policy as “cargo”.
- ❖ We will cover *wetness* and *dampness* if covered with a waterproof tarpaulin that is securely fastened.
- ❖ Our cargo form will cover *freezer breakdown* if reefer equipment is properly maintained without providing routine maintenance reports
- ❖ Our claims department offers *true 24/7* claims service and Lancer claims personnel are available 24 hours a day to insure immediate response when required.
- ❖ No deductible to repair a damaged windshield.

In addition to all these great “bell’s and whistles” we have a claims department second to none, and excellent loss control support service.

All this and the **Difference is our Attitude.**

SUNFOREST
Transportation Insurance Group Inc.