

Own Your Secondary Market

The Front Gate (FGT) integration with Lyte empowers promoters to launch branded, secure ticket exchanges for their non-RFID event. Through FGT's technology and the Lyte platform, fans have the ability to request and return official event tickets safely and seamlessly, all while creating an additional revenue stream and increasing data collection for you. With FGT and Lyte, you can own over 75% of market share even after a sell out and provide significant fan savings to attend your event.

Why Lyte?



More Revenue

- Capture incremental ticketing revenue
- Fill empty seats and increase onsite sales



More Data

- Get real-time analytics
- After market demand
- Fan emails for future outreach



More Fans

- Capture all of the customers lost to secondary market
- Know who is attending your event



Happy Fans

- Give your patrons real tickets at fair prices

Festivals Using Lyte

BOTTLEROCK
MUSIC • FOOD • NAPA VALLEY WINE • BEER

JUNE 13-15 2019 **HEADWATERS** COUNTRY JAM THREE FORKS MONTANA

TELLURIDE BLUES & BEER FESTIVAL



How it Works



You mark your event or ticket type sold out



You place a Lyte call-to-action on your event and FGT ticketing page



Lyte lets fans make requests and returns to the event



Lyte fulfills reservation as releases and returns are processed



FGT fulfills and delivers tickets to fans

