

COMPANY OVERVIEW

Minnich's Pharmacy is an independent, employee-owned pharmacy that has been focused on providing superior pharmaceutical expertise and exceptional customer service for over 75 years.

Since the 1970s, Minnich's Pharmacy has partnered with various healthcare facilities to provide medication, clinical, and regulatory resources. The earliest partnerships were with long-term care facilities; however, over time, these partnerships have expanded to personal care facilities, group homes, medication-at-home patients, and inpatient and outpatient substance abuse facilities.

As we have grown, Minnich's Pharmacy has maintained traditional pharmacy values. Unlike large corporate pharmacies, we can adapt to customers' needs without wading through corporate policies.

Minnich's Continuing Care PHARMACY

Traditional Values
Innovative Solutions

Long-Term Care Facilities

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PHARMACY SERVICES

Packaging Systems

Minnich's Pharmacy offers a variety of customizable packaging systems, including robotic strip packaging, blister packaging, adherence compliance packs, and traditional vials. Working closely with your facility, we will develop a customized packaging plan that best supports your needs.

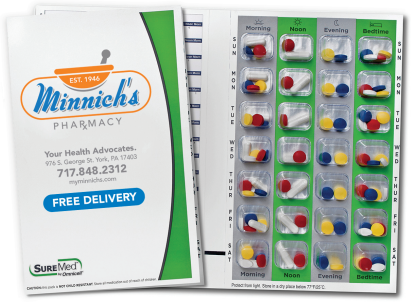
Robotic strip packaging is the most popular method. Many facilities choose this method because it reduces medication pass times, decreases waste/cost, and saves space. Medications packaged in this manner are typically completed on a weekly cycle, allowing our team to capture medication changes sooner and provide the most up-to-date packs for your team.

We will work with your facility to determine the best packaging system and delivery frequency that meets your needs.









Minnich's
Continuing Care
PHARMACY

CORE VALUES

Progressive
- **Seeks creative and innovative approaches to improve processes and achieve greater efficiency.**

Service
- **Provides positive and efficient customer service.**

Integrity
- **Promotes respect and honesty within our community and workforce.**

Accountability
- **Takes responsibility and pride in our work while understanding our impact.**

Professionalism
- **Adheres to ethical standards while performing duties with competence and a positive attitude.**

Communication
- **Actively listens, empathizes, and conveys information clearly and accurately.**

Dedication
- **Works toward individual and collective goals while striving to exceed expectations**

BILLING SERVICES

Minnich's Pharmacy can bill most third-party programs for prescription medications, including Medicare Part D, PACE, Medical Assistance, Medicare Advantage, and most commercial insurance plans.

Minnich's Pharmacy employs an expert billing staff with over 50 years of combined experience. Our team proactively identifies adjudication issues and communicates with the facility when coverage gaps arise.

Billing Payment Terms and Specifics

Minnich's Pharmacy will deliver bills directly to the facility at the beginning of each month, with payment due by the end of the month. The billing information will be detailed and sorted by date of service.

Cost Containment

Our consultant pharmacists will provide a comprehensive approach to decreasing costs and increasing savings for you and your residents through therapeutic alternatives, medication trend tracking, monthly utilization, and deprescription strategies.

Medication Return Policy

Minnich's Pharmacy will refund unopened and unused medications within 30 days of the initial fill date for inpatients. For medicines in robotic strip packaging, our team will credit any drug that has not been dispensed to the facility.

Open, used, or specialty medications are not eligible for credit.

PHARMACY SERVICES

Compounding

Minnich's Pharmacy offers end-of-life compounding options to residents. Our team can formulate commonly used medications into gels and creams for easy administration.



Medication Carts

Minnich's Pharmacy will provide medication and treatment carts. We also offer a medication cart technician, a Minnich's employee, to handle all repairs necessary to keep the carts in optimal working condition and bi-annual preventative maintenance. Minnich's will retain ownership of the provided carts.

Vaccination Services

Our team consists of several vaccine-certified pharmacists who can provide immunization services. Administering thousands of vaccines yearly, our team is prepared to set up on-site vaccine clinics to keep your residents and team healthy and protected.

DELIVERY & EMERGENCY RESPONSE

Delivery Service

Minnich's offers flexible delivery to all our facilities. Typically, our facilities receive one to two deliveries daily, Monday through Friday, and one delivery after 3 pm on Saturday and Sunday as needed. We also offer emergency deliveries throughout the day if needed at no additional charge.

Emergency Services

If emergency medication is requested during open hours, a delivery technician will deliver it immediately if unavailable within the automated dispensing machine.

A delivery technician and pharmacist are on-call 24/7, even when the pharmacy is closed. Once the on-call pharmacist is contacted, the medication will arrive as soon as possible or as discussed with the nursing staff.

A friendly face will always greet the nursing staff upon each delivery, and there is no additional charge for emergency deliveries.



BUSINESS TO BUSINESS

Minnich's B2B (business-to-business) services are available for all staff and their families. Our pharmacists can transfer your staff and family's prescriptions from their current pharmacy to Minnich's and deliver them to your business with the same COMPLEMENTARY DELIVERY we offer our patients at their homes.

Our consultant pharmacists are also available to provide educational services for your staff.

Through our B2B program, our team offers your staff the opportunity to participate in any medication dispensing programs, including Med Sync, compliance packaging, and traditional vials.

On-site vaccination services are also available through the B2B programs. Our pharmacists are happy to provide on-site vaccinations for your staff. We understand that not everyone has the time or awareness to stay updated on their vaccinations.

Our staff is highly trained and HIPAA compliant to ensure the privacy of your staff and the confidentiality of their medical history.



CLINICAL SERVICES

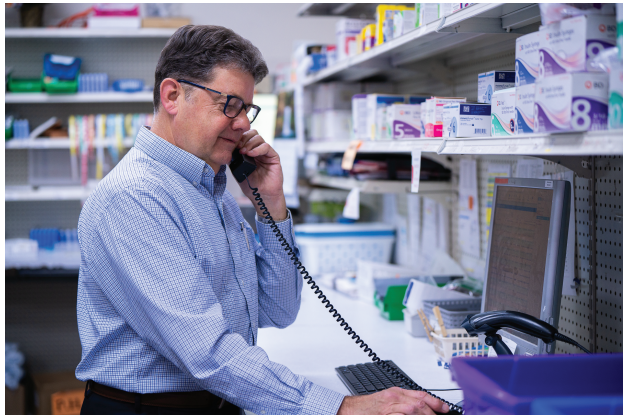
Consultation Services

Healthcare has become one of the most dynamic and rapidly evolving sectors in the United States. Now, more than ever, it is essential to stay ahead of the clinical, regulatory, and economic curves.

Through the expertise of our consultant pharmacists, Minnich's Pharmacy can help your facility achieve optimal clinical outcomes while maintaining regulatory compliance and meeting your bottom line.

Each of our consultant pharmacists formulates evidence-based recommendations that promote patient-specific goals. From comprehensive chart reviews and chronic disease state management to targeted medical reviews and transition of care support, our team will formulate robust recommendations to support each of your residents.

Our consultant pharmacists offer a wide range of knowledge and experience, which is uniquely supported by board certification in pharmacotherapy and geriatric pharmacy.



DELIVERY & EMERGENCY RESPONSE

Automated Dispensing Machines

Minnich's Pharmacy has extensive experience providing automated dispensing machines (ADMs), which service various needs, from emergency doses to first-dose administration.

Each ADM is customized to the facility before implementation. Our team can provide common, and emergency medications based on the provider's prescribing habits.

Our ADMs offer interfaced connectivity with our pharmacy software system and several user access levels.



CLINICAL SERVICES

Clinical Documentation

Minnich's Pharmacy offers several options for medical record-keeping, including electronic and paper medication records.

Our team has worked diligently to expand the number of electronic medical records we support. Our pharmacy software can access over 200 interfaces, allowing robust interoperability with your facility's preferred software.

Minnich's Pharmacy has experience installing and training facility staff on these eMAR products as well as expertise with daily order workflow between the facility and pharmacy. We can also provide additional support from the eMAR company to the facility if further training is necessary or a conversion is being made.
Our paper records come in several varieties and are customizable to meet your team's needs. If our current options are unsatisfactory, we are always willing to explore new documentation methods.



CLINICAL SERVICES

Educational Services

At Minnich's Pharmacy, we feel continuing education is an essential part of progress and success. Our team will customize each educational program to the facility and its attendees. From administration to resident education, we offer a variety of programs to meet your facility's needs.

