

# BUSINESS OFFERING SUMMARY

## **Home Health Care Company NW Ohio**

**BNO**  
Business Network of Ohio

John Naayers, President

**Business Description/Services/Licensed Territory:** This well-established home health care company provides the following services:

- Registered Nurse Care
- Physical Therapy
- Occupational Therapy
- Medical Social Worker
- Speech Therapy
- Licensed Practical Nurse Care
- Home Health Care Aids
- I.V. Therapy
- Anticoagulant Therapy/INRatio Machine
- Wound V.A.C.
- Procrit Therapy
- CHF Therapy
- Diabetes Education
- Diet Counseling

within its eleven (11) Medicare and Medicaid licensed NW Ohio county territory.

**Financial Performance:** Company's annual revenues have exceeded \$2M since 2010. Seller's Discretionary Earnings ("SDE") have ranged between low \$700K to mid \$500K.

### **Why a Tremendous Opportunity – Major Attributes:**

- \$2M+ Annual Revenues and Great SDE
- Eleven (11) Medicare Licensed NW Ohio Counties
- Turn-Key Operation
  - Experienced Director of Nursing and Staff in place
  - Approximately 160 current patients/clients
  - Great Reputation and Accreditations
  - Payor Networks in place

**Staff:** 18 STNAs/CNAs; 7 LPNs, including an Intake Nurse; 10 RNs including a Director of Nursing; and Office Staff.

**Reason for Selling:** Owner has experienced some recent life and family changes that prompt a desire to simplify his life.

**Asking Price: \$1.5M**

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If you have an interest in further exploring this opportunity, please contact me by phone or email. The signing of a Confidentiality Agreement will be required before the identity or Selling Memorandum will be released.