

BUSINESS OFFERING SUMMARY

Steel Supplier / Distributor NW Ohio

John Naayers, President

Business Description

Steel supplier and distributor (coils and sheets) that can shear to order with long lasting customer and vendor relations, including three major U.S. mills. Founded in the early 1980's by its present owner.

Financial Performance

2017 and 2018 gross revenues exceeded \$13M with adjusted/recasted EBITDA average in excess of \$600,000.

Why a Great Opportunity – Major Attributes

- Well established business with stellar reputation
- Long lasting customer and vendor relations (including three major U.S. mills)
- Experienced staff and equipment in place
- Owner willing to train and support

Staff: 8 employees

Reason For Selling: Retirement

Asking Price:

Business: \$1.5M + Inventory (TBD at closing)
Account Receivables can be purchased.

Building/Real Estate: Sale or Lease per agreed FMV terms

If you have an interest in further exploring this opportunity, please contact me by phone or email. The signing of a Confidentiality Agreement will be required before the identity or Selling Memorandum will be released.