

BUSINESS OFFERING SUMMARY



John Naayers, President

Commercial & Industrial Construction, Maintenance & Protection Services Co.

Business Description: This nearing 20-year-old rapidly expanding Lucas County, Ohio company offers a diverse mix of construction services plus construction related maintenance and protection services to its commercial, industrial, and government clients. (Upon the execution of a Confidentiality Agreement the specific services shall be disclosed.)

Financial Performance: Annual revenues during the past 12 months (March 2018 – February 2019) have exceeded \$6M – up from \$3.5M in 2017. Adjusted EBITDA or Seller Discretionary Earnings exceed \$900K.

Major Attributes:

- Diverse services with many necessary in all economic conditions
- Vendor relationships supplying new repetitive type customers and project opportunities within an ever expanding foot print
- Experienced, trained, and committed self-performing non-union employees
- Great reputation, rapidly growing, and potential to scale higher
- Almost \$700K of equipment and vehicles included

Staff: 25 – 40 employees (depending on season) (many cross trained)

Reason for Selling: Owner's health issues

Asking Price:

Business: \$2,250,000

Real Estate: \$495,000 or triple net lease at \$4,000/month

If you have an interest in further exploring this opportunity, please contact me by phone or email. The signing of a Confidentiality Agreement will be required before the identity or Selling Memorandum will be released.